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1991 CI-Net Correctional Industries Survey Report

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Correctional Industries Information Clearinghouse (CI-Net)

A Joint Project of the

U.S. Department of Justice
Office of Justice Programs
Bureau of Justice Assistance

and the

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TABLE OF CONTENTS

I.	Introduction -- Purpose of Survey-----	1
II.	Summary and General Statistics-----	2 - 8
III.	Part One -- General Information	
	■ Number of Inmates Employed in Correctional Industries -----	9 - 12
	■ New Institutions To be Opened, Proposed and Closed Industries-----	13 - 16
	■ Fiscal Year/Operating Budget/Self-Sufficiency-----	17 - 20
	■ Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income-----	21 - 26
	■ Inmate Wages/Deductions Withheld/Workers' Compensation Coverage-----	27 - 32
	■ Joint Ventures with Other Correctional Industries-----	33 - 38
	■ Buying Other Correctional Industry Products/Selling Products to Other States-----	39 - 42
	■ Laws Regulating Correctional Industries-----	43 - 46
	■ Legal Restrictions/Allow Private Sector Participation/Legislative Changes-----	47 - 50
	■ Issues That Have Created Legal Concerns for Correctional Industries-----	51 - 54
	■ Correctional Industries Sales Markets-----	55 - 58
	■ Number of Sales Representatives/Incentives Offered/Quotas/Reporting Methods-----	59 - 62
	■ Product Catalogs/Telemarketing/Total Sales/Customer Discounts/Federal Contracts-----	63 - 66
	■ Cost Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price-----	67 - 72
	■ Automated Info. Mgmt. Systems/Programs Under Mgmt. Control of Corr'l. Industries-----	73 - 76
	■ Organizational Management of Correctional Industries-----	77 - 80
	■ Correctional Industries Management Functions-----	81 - 84
	■ Annual Salaries for Central Office Correctional Industry Staff-----	85 - 88
	■ Business Planning for Correctional Industries-----	89 - 92

TABLE OF CONTENTS CONTINUED

■ Policy & Advisory Boards/Private Sector Involvement-----	93 - 96
■ Formal Training for Central Office Correctional Industry Civilian Staff-----	97 - 104
■ Formal Training for Correctional Industry Shop Supervisors-----	105 - 112
■ Formal Training for Inmate Workers-----	113 - 114
■ Expenses for Industry Cost Centers-----	115 - 116

IV. Part Two -- Specific Information by Industry Type

Narrative-----	117 - 120
■ Abattoir (meat processing)-----	121 - 122
■ Agriculture-----	123 - 126
■ Auto Tag-----	127 - 130
■ Bindery-----	131 - 132
■ Box/Carton-----	133 - 134
■ Brush/Broom/Mop-----	135 - 136
■ Chemicals-----	137 - 138
■ Data Processing -----	139 - 142
■ Garments/Flat Goods-----	143 - 148
■ Laundry/Dry Cleaning-----	149 - 150
■ Masonry Products-----	151 - 152
■ Mattress-----	153 - 156
■ Metal Products-----	157 - 162
■ Paint-----	163 - 164
■ Print-----	165 - 170
■ Shoe-----	171 - 172
■ Sign-----	173 - 176
■ Textiles-----	177 - 178
■ Tire-----	179 - 180
■ Upholstery-----	181 - 184
■ Vehicle/Auto Body/Bus Repair-----	185 - 188
■ Wood Products-----	189 - 194

V. Appendix A -- Contact Listing

INTRODUCTION - PURPOSE OF SURVEY

The American Correctional Association (ACA) operated a *free National Clearinghouse* from September 1986 through March 1992 providing information on correctional industries in city and county jails, and state and federal prisons. Known as CI-Net, ACA managed this **Correctional Industries Information Clearinghouse (CI-Net)** through a grant from the U.S. Department of Justice, Office of Justice Programs, Bureau of Justice Assistance.

In September 1986, CI-Net began the development of a comprehensive database of information on all correctional industry programs, including a current set of statistics to assist with the expansion of correctional industries nationwide. CI-Net developed a national survey that was distributed to all 50 state correctional industries, the District of Columbia, the California Youth Authority, and Federal Prison Industries.

To update the data compiled from that initial study, CI-Net revised the survey instrument in 1991, and compiled this report based on the new data collected, as of June 30, 1991. By November 1, 1991, 74% of all groups surveyed had completed the questionnaire and returned them to the CI-Net office. CI-Net staff conducted a follow-up campaign in an effort to obtain a 100% response rate. After numerous telephone calls and mailings, at least partial data was obtained from 100% of those polled. However, only 89% of the surveys were completed in entirety. Three states (Delaware, Illinois, and Iowa) completed the General Information Section only. Also, a limited amount of data was obtained over the telephone from three states (Alabama, Arizona, and Montana).

Since statistics are gathered on the Private Sector/Prison Industry Enhancement Certification Program (PIE, for short) under a separate grant, **this survey pertains to traditional industries only.** Data on jail industries was collected and published by CI-Net in 1990.

This survey is organized as follows:

- I. Introduction -- Purpose of Survey
- II. Summary and General Statistics
- III. Part One -- General Information
- IV. Part Two -- Specific Information by Industry Type
- V. Appendix A -- Contact Listing

SECTION II SUMMARY AND GENERAL STATISTICS

The costs of crime to society often cannot be measured. Perhaps most detrimental are the costs to victims in terms of personal injury, psychological distress and fear, and the emotional effects on victims' families and friends. Other costs include economic losses from organized crime, drugs, gambling and fraud, the value of stolen or damaged property, medical care and time lost from work as a result of the crime. One major cost of crime is often overlooked, that of operating the criminal justice system. Such expenses include spending for law enforcement and police protection, public defense, prosecution, courts, and corrections.

Crisis proportions challenge law enforcement, courts and corrections. The Bureau of Justice Statistics (BJS) estimates that the adult state and Federal prison population has grown by 144 percent since 1980. Approximately 804,000 adults were incarcerated in state and Federal prisons as of June 30, 1991. With America's incarcerated population more than doubling over the past 10 years, corrections managers have been forced to face an increased burden created by severe crowding and long periods of idleness among inmates.

It is little secret to those in law enforcement and corrections that crowding is a serious problem for many jurisdictions. Most state and Federal systems are packed far beyond their intended housing levels with some of the nation's prisons functioning in excess of 160 percent above capacity. To ease crowding, many states implement early release, sentence reductions, rollbacks and other means.

Many states report offenders being held in local jails until beds can be found for them in prisons. Jails and prisons are often placed under court order to reduce inmate populations, and to improve conditions of confinement, such as crowded living units and inadequate recreation facilities. These conditions make the problems of incarceration that much worse by leaving large numbers of inmates with nothing to do.

In an effort to reduce inmate idleness, assist in the management of crowded inmate populations, and reduce the costs of incarceration to taxpayers, correctional industries are attempting to provide meaningful work experiences for inmates. The jobs associated with correctional industries are designed to provide offenders with marketable skills and to teach sound work habits. The goal is to prepare the offenders for post-release employment that may translate into a reduction in recidivism.

Inmate labor has long been a part of the correctional system. As of 1860, nearly 24 states had implemented correctional industries. Private sector companies arrived on the scene at the beginning of the 20th century, as partners in the sales and profits of inmate-made goods. However, states later began restricting the sale of such goods to state and local governments as a result of criticism from labor and business.

The emphasis on using work to reintegrate inmates into society was encouraged by President Johnson's 1967 Commission Task Force Report on Corrections. The task force stated the need for correctional industries to be managed with efficiency, on a competitive scale of operation with marketing and sales staffs. An inmate wage incentive system was recommended, and business and labor were to be included in an advisory capacity.

According to the data retrieved, as of June 30, 1991, by the *1991 CI-Net Correctional Industries Survey*, 63,919 offenders were employed in state and Federal correctional industries throughout the country. This equates to a national average correctional industries employment level of eight percent (8.0%), as based upon *the total jurisdiction inmate population* [i.e. state, Federal, and District of Columbia adults, and California Youth Authority (CYA) wards]. Jurisdictions ranged from a high correctional industries employment level of 23 percent in the Federal Prison Industries, Inc. (UNICOR), to a low of .04 percent in Hawaii Correctional Industries.

Overall, there has been a 100 percent increase in offender employment in correctional industries since 1980. In comparison, correctional industries employment calculates at a higher percentage when the number of offenders employed is factored against the number of persons incarcerated *only in facilities that are operating industry programs* (as opposed to the total incarcerated population). This percentage is 12.46, nationally.

Correctional industries differ from traditional work release or institutional offender employment in that they strive to operate according to private sector standards -- in terms of organizational structure, management, training, and product development, as well as other aspects. Some correctional industries have formed joint ventures with private sector companies, in which inmates produce goods and services to be sold competitively on the open market, as opposed to traditional state-use markets. However, prison-made goods can only be sold in interstate commerce if the industry program is certified under the Private Sector/Prison Industry Enhancement Certification Program (PS/PIECP).

Over the past decade, there has been an expansion in the variety and type of products and services provided by inmate labor. This trend is aimed at meeting the contemporary needs of government and private markets. The goods and services produced by correctional industries vary from traditional items -- such as mops and brooms -- to more modern products and services such as asbestos abatement, electronic component parts assembly and telemarketing.

By employing inmates in current industries, offenders are given the opportunity to develop valuable skills, and upon their release, to meet the need for experienced workers in the private economy. Correctional industries can therefore benefit communities by returning potentially productive citizens to society, as a result of real-world work in prisons and jails which affords inmates the chance to learn a trade. Additionally, 61 percent of the correctional industries have management control over other inmate work programs: 53 percent run farms/agricultural operations; 16 percent direct vocational training; four percent administer educational programs; four percent coordinate community service; and two percent have partial direction over work release.

The success of correctional industries in reducing idleness and meeting other statutorily mandated goals is often limited by the constraints under which they must operate in the correctional environment. Security problems and legal restrictions can interfere with the operation of a prison-based business. However, in spite of these complications, total correctional industries sales reported by the survey respondents for the 12-month period ending June 30, 1991, surpassed \$991 million. This figure is up from \$550 million in 1987.

While profits exceeding \$991 million may sound impressive, it should be noted that the total annual planned operations budget for these correctional industries exceeded \$939 million during the same 12-month period. Additionally, 82 percent of the jurisdictions responding to the *1991 CI-Net Correctional Industries Survey* were either administratively and/or legislatively mandated to run correctional industries as self-supporting entities.

The most common type of funding used for supporting the daily operations of correctional industries is the revolving fund. Reimbursement for services ranked second at 42 percent with state appropriations a distant third at 18 percent. While 84 percent of correctional industries are financed through revolving funds, 55 percent must have legislative approval of expenditures from the funds.

Capital improvements for 76 percent of the correctional industries are primarily supported by revolving funds. State appropriations account for 54 percent of the capital improvements, and 12 percent of the correctional industry programs' revenue/income/profits provide for these costs. Sixty-two (62%) percent of the industries reported some costs absorbed by their respective departments of corrections. The most routine expense provided for is the building space with utilities placing second. Salaries and security for the shops ranked third. Forty-seven percent (47%) of the correctional industries are required to transfer a portion of their generated income to other entities, such as the state general fund and to their respective departments of corrections.

All but three correctional industry programs pay inmate wages; those that do not are Arkansas, Georgia and Texas. The primary funding source for the wages is the correctional industries budget with nine percent (9%) of the industry programs receiving wage support from private sector partners. The state appropriations and department of corrections budgets are tapped for wages by eight percent (8%) of the industries.

Among 84 percent of the survey respondents, the wage rates for inmate workers are higher than those paid by other institutional work programs. Fourteen percent (14%) reported the pay to be comparable and two percent (2%) indicated the pay is lower. Fifty-eight percent (58%) of correctional industries do not withhold deductions from inmate wages. Of the 42 percent that withhold from wages, the deductions are used for payment of court imposed fines, victims' programs and restitution funds, room and board, family support funds, and inmate "gate money" savings accounts.

Workers' compensation coverage is provided for inmate employees by 30 percent of the correctional industries. Among those, 56 percent pay for the coverage out of the industries budget, and 19 percent have the coverage provided by the department of corrections.

Correctional industries are regulated by a wide diversity of Federal and state laws. According to the survey respondents, statutes govern their programs by:

- ◆ authorizing the sales of inmate-made goods and services to other states/jurisdictions (82%);
- ◆ permitting inmate labor to be used in construction/renovation projects (66%);
- ◆ granting preference to correctional industries in fulfilling government contracts within their respective jurisdictions (64%);
- ◆ enforcing state/agency use laws that restrict the sale of inmate-made goods and services to state and local agencies (60%);
- ◆ forbidding the involvement of private sector participation in correctional industries (53%);
- ◆ letting private sector companies operating privately-run prisons purchase correctional industry products/services (53%);
- ◆ allowing the sale of prison-made goods and services on the open market/to the private sector within their jurisdictions (52%); and
- ◆ requiring inmates to work (29%).

While 61 percent of the correctional industries do not anticipate any legislative changes in the near future, 39 percent expect the passage of laws that will alter one or more aspects of their programs, such as the scope of available markets, the mission of industries, the ability to do business with the private sector, setting expenditure levels, authorizing inmate wage deductions, and amending purchasing procedures.

Correctional industries have been faced with a variety of issues that have created legal concerns and have resulted in proceedings ranging from lawsuits and administrative action to new/proposed legislation. Environmental law has brought about the greatest amount of activity with 10 administrative actions, four lawsuits, two new laws and one proposed legislative bill. The largest number of lawsuits totaled six in the area of equal employment opportunity. Six new laws were enacted and seven legislative bills were proposed in relation to legal restraints on correctional industries sales markets. Generally, these have been spurred by the perceptions of the private sector of unfair competition from correctional industries.

While only two correctional industry programs have existing joint ventures with other correctional industries, 88 percent of the correctional industries indicated an interest in such arrangements. Among the potential joint ventures listed were purchasing of raw materials, component parts manufacturing and assembly, joint bidding on contracts and networking the sales of finished goods. Reasons given for why correctional industries are not interested in, or have not participated in joint ventures ranged from high transportation costs to purchasing/procurement and legislative restrictions, and difficulty in coordinating such activities. Some indicated they simply had not explored the options and/or were not interested.

Buying products from other correctional industries for resale within one's own jurisdiction is a current practice of 18 percent of the correctional industries. Of the 82 percent that do not buy in this manner, 49 percent are interested in doing so. Forty percent (40%) of the correctional industries are selling their products to other jurisdictions. Items sold vary from mattresses, cell furniture/fixtures, and garments, to eyeglasses, signs and shoes; 65 percent of these products are sold as finished products with 19 percent sold as components and 16 percent as raw materials.

Correctional industries sales markets are comprised of many groups with the primary customer for most industries being the department of corrections followed by miscellaneous state agencies. Other customers include, but are not limited to, the private sector, departments of transportation, the Federal government, local government, health/welfare agencies, colleges/universities, non-profit organizations and other states. Only ten percent (10%) of correctional industries have contracts to supply products/services to Federal agencies.

Correctional industries employ a broad base of resources to identify prospective industries for program expansion. These include (in order of most widely used) internal market research, other state correctional industry operations, state purchasing records, surveys, independent market studies, market demand, trade magazines, private vendor contacts, advisory boards, Chambers of Commerce and others.

Fifty-six percent (56%) of the survey respondents indicated that their goods are priced below the lowest market price for similar products. This was determined in a variety of ways such as market research, product/price comparison, customer feedback, surveys, and bid comparisons. Factors considered by correctional industries in the cost-pricing of their goods include, but are not limited to:

- | | |
|-----------------------------------|---------------------------------|
| ◆ raw materials (100%) | ◆ administrative overhead (98%) |
| ◆ competitive/market prices (96%) | ◆ staff wages/salaries (94%) |
| ◆ inmate labor costs (92%) | ◆ percentage for profit (92%) |
| ◆ shipping (90%) | ◆ plant overhead (88%) |
| ◆ packaging (78%) | ◆ equipment (71%) |
| ◆ support services (71%) | ◆ warehousing (71%) |
| ◆ utilities (65%) | ◆ rent (43%) |

Correctional industries incorporate a mixture of documents into their overall and daily operations: 88 percent have policies/procedures; 82 percent prepare annual reports; and 78 percent have business plans. Additionally, policy and advisory boards assist 62 percent of the correctional industries. A lesser number of industry programs have conducted additional studies to enhance their short-term and long-range planning: 33 percent have conducted feasibility studies; 17 percent have carried out economic impact studies; and 15 percent have tracked recidivism.

Seventy-eight percent (78%) of the correctional industries have an automated information management system. These systems perform any number of tasks extending from basic accounting procedures, inventory tracking, and property management, to payroll, purchasing records maintenance, and order processing.

There is a trend among correctional industries, as in the private sector, towards implementation of an automated system that is commonly referred to as "materials requirement planning" (MRP). An effective MRP system links every profit center on-line and automates all functions including costing, distribution, engineering, manufacturing and production control. While 74 percent of all correctional industries have some type of computer equipment, extensive hardware and software upgrading will need to occur before most programs will be able to fully use the MRP system.

The majority of the correctional industry management functions, such as planning, order processing, customer relations, pricing and marketing, are performed in the central office. Correctional industries tend to recruit their industries staff from several labor pools:

- ◆ 58 percent search from among the private sector;
- ◆ 33 percent promote/transfer from within existing correctional industry staff;
- ◆ 29 percent inquire from among institutional corrections staff;
- ◆ six percent locate candidates from the central office correctional staff; and
- ◆ four percent use administrative/state personnel contacts.

Annual salaries for central office correctional industry staff range from a high of \$125,000 for the top pay of a senior correctional industries administrator, to a low of \$11,364 for the base income of a correctional industries financial management employee.

Formal training is provided for all levels of correctional industries employees from the central office civilian staff, to the industry shop supervisors and the inmate workers. For the central office civilian staff and the industry shop supervisors, the topics covered include management in a correctional setting, financial management, marketing and sales, production management, quality assurance, safety and sanitation, and other technical training.

The inmate workers tend to be trained primarily on-the-job in industry-specific skills, safety and sanitation, and basic shop rules and procedures. Twenty-nine percent (29%) of the correctional industries have a formalized training, industries and education (TIE) program which incorporates these three separate programs into one, in an attempt to provide coordinated skill development for the inmate.

Nationwide, correctional industries employ 214 sales representatives. Eighty-eight percent (88%) of the sales staff receive no incentives, eight percent (8%) earn bonuses, four percent (4%) are paid a percentage of sales, and two percent (2%) get a commission on the gross sales. For those receiving incentives, 10 percent are eligible based on new orders for existing accounts. Quotas are set for sales staff by 34 percent of the correctional industries.

Most correctional industries (78%) have product catalogs. Of those that do not, 82 percent plan to develop catalogs. Some industries (32%) telemarket their product lines. Customer discounts are primarily offered in the form of quantity/volume discounts (by 71 percent of correctional industries). Twenty-three percent (23%) of the industry programs do not offer any discounts.

American correctional industries are having an influence on prison work programs around the world. A study entitled, "Making Prison Work," by Nick Elliott, Adam Smith Institute, London, England, published by ASI (Research) Limited, discusses the British prison system, and suggests solutions based on correctional industry programs in the United States. A large factor contributing to this increased recognition is the degree to which U.S. correctional industries have expanded and diversified their list of products and services.

A total of 117 new correctional institutions are expected to be opened between July 1, 1991, and June 30, 1994. This poses an interesting challenge for correctional industries -- to implement new shops in those facilities that will meet the demands of viable markets and create meaningful work for offenders. Twenty-three (23) of the survey respondents reported plans to open industry programs at the new institutions. The products and services of these new shops will range from laundries, license plates and garments, to powdered food products, panel systems and fiberglass items.

Thirty-two (32) industry programs have proposed to open shops at existing institutions. The products and services of these operations are expected to vary from telemarketing/reservations, braille transcription and data processing, to computer-aided design and drafting (CAD), laser jet cartridge recycling and asbestos abatement. Twenty-one (21) correctional industries reported having closed shops since July 1, 1988. Among the types of industries closed were tire recapping, wood, drapery and print shops.

Still, opposition arises as correctional industries strive for efficiency and expansion, to meet legislative and judicial mandates of inmate employment and financial self-sufficiency. While some in the private sector form joint ventures with correctional industries, others perceive the use of inmate labor as unfair competition which deprives citizens of income and job opportunities. As of June 30, 1991, only the California Youth Authority had all of its industry programs located on the grounds of, or within a privately-operated facility, and another four correctional industries had at least some industries operating on such premises.

During this time of fiscal restraint and population explosions in prisons and jails, correctional industries provide valuable management tools to corrections at a minimal cost to the government and taxpayers. The burden of crime placed on the courts and on law enforcement may be reduced by returning offenders to the community as skilled workers and taxpayers, rather than welfare recipients or career criminals.

Number of Inmates Employed in Correctional Industries (Page 1 of 3)

Jurisdiction	Number of Inmates Employed in Correctional Industries as of June 30, 1991			Percent Increase/Decrease Since 1980	Percent of Total Jurisdiction Adult Inmate Population Employed in Industries ^{1,2}	Percent of Jurisdiction Adult Inmate Population Incarcerated in Facilities Operating Industries that are Employed in Industry Prgms. ^{2,3}
	Male	Female	Total			
AK	170	0	170	N/A	8%	13%
AL	1850	150	2000	541%	N/R	N/R
AR	299	71	370	180%	5%	9%
AZ	N/R	N/R	N/R	N/A	N/R	N/R
CA	N/A	N/A	7962	242%	7.8%	8.7%
CO	999	48	1047	130%	15.4%	17.4%
CT	500	50	550	23%	5%	12%
CYA	109	23	132	N/A	2% ⁴	4% ⁵
DC	482	29	511	93%	N/R	N/R
DE	175	0	175	75%	5%	9%
FL	2559	167	2726	77%	6%	14%
GA	1012	65	1077	70%	4.6%	18%
HI	56	0	56	460%	.04%	.06%
IA	249	9	258	-23%	.06%	.08%
ID	193	36	229	129%	16%	16%
IL	1217	93	1310	132%	4.7%	4.7%
IN	1121	36	1157	74%	8.4%	14.5%
KS	540	10	550	222%	N/R	11%
KY	421	52	473	69%	6%	8%
LA	1810	90	1900	692%	N/R	N/R
MA	490	23	513	69%	7%	9.4%
MD	896	97	993	128%	5.4%	7%

Number of Inmates Employed in Correctional Industries (Page 2 of 3)

Jurisdiction	Number of Inmates Employed in Correctional Industries as of June 30, 1991			Percent Increase/Decrease Since 1980	Percent of Total Jurisdiction Adult Inmate Population Employed in Industries ^{1,2}	Percent of Jurisdiction Adult Inmate Population Incarcerated in Facilities Operating Industries That Are Employed in Industry Prgrams. ^{2,3}
	Male	Female	Total			
ME	127	9	136	43%	8%	13%
MI	1133	83	1216	72%	3%	7%
MN	540	69	609	31%	19%	20%
MO	964	103	1067	64%	7%	12%
MS	180	15	195	19%	3.7%	3.7%
MT	185	5	190	124%	N/R	N/R
NC	1514	115	1629	40%	8.6%	27.4%
ND	106	10	116	33%	20.4%	20.4%
NE	346	44	390	141%	16.8%	18.8%
NH	270	10	280	226%	18.8%	18.8%
NJ	827	162	989	154%	4.4%	7.7%
NM	432	25	457	281%	15%	N/R
NV	275	16	291	216%	5%	8.5%
NY	1644	117	1761	0%	N/R	N/R
OH	1852	94	1946	32%	5.8%	7.1%
OK	687	93	780	76%	8.2%	18.5%
OR	376	30	406	4%	6.4%	9.6%
PA	1945	34	1979	29%	11%	10%
RI	300	25	325	537%	10%	25%
SC	1056	108	1164	129%	7.1%	10.7%
SD	104	0	104	6%	8%	16%
TN	566	34	600	57%	6%	12%

Number of Inmates Employed in Correctional Industries (Page 3 of 3)

Jurisdiction	Number of Inmates Employed in Correctional Industries as of June 30, 1991			Percent Increase/Decrease Since 1980	Percent of Total Jurisdiction Adult Inmate Population Employed in Industries ^{1,2}	Percent of Jurisdiction Adult Inmate Population Incarcerated in Facilities Operating Industries That Are Employed in Industry Prgrams. ^{2,3}
	Male	Female	Total	No. Emp.		
TX	5430	311	5741	56%	13.4%	15.8%
UT	315	16	331	102%	13.4%	18.8%
VA	912	271	1183	122%	8%	14.7%
VT	130	0	130	160%	13%	N/R
WA	675	4	679	N/A	9%	16%
WI	348	20	368	-16%	N/A	13%
WV	120	8	128	38%	8%	10%
WY	124	0	124	70%	13%	15%
Federal	13146	1300	14446	133%	23%	27.7%
TOTALS	51,777 ⁶	4,180 ⁶	63,919	Nat'l. Average = 100%	Nat'l. Average = 8% ⁷	N/A

¹ The percentage of the total jurisdiction (that is -- state, Federal, or D.C.) adult inmate population employed in industry programs is calculated by dividing the total number of inmates employed in correctional industries by the total jurisdiction adult incarcerated population. ² The California Youth Authority formulas are based on the CYA youth population, not an adult population. ³ The percentage of the jurisdiction adult inmate population incarcerated only in those facilities currently operating industry programs is calculated by dividing the total number of inmates employed in the jurisdiction correctional industries by the total jurisdiction adult inmate population incarcerated only in those facilities currently operating industry programs. ⁴ Based on percent of total California Youth Authority incarcerated population. ⁵ Based on percent of California Youth Authority population incarcerated in facilities operating industries. ⁶ CA -- A breakout of the number of inmates employed in correctional industries is not available by male or female. ⁷ Based on a national adult state, D.C., and federal prison population of 804,000 as of June 30, 1991 (Source: U.S. Bureau of Justice Statistics).

New Institutions to be Opened, Proposed and Closed Industries (Page 1 of 4)

Jurisdiction	Number of New Institutions To Be Opened*	Type of Industry Programs to be Opened at New Institutions	Proposed Industries At Existing Institutions	Closed Industries Since July 1, 1988
AK	0	N/A	reservations/telemarketing	sign, wood, aquatic tannery
AL	N/R	N/R	N/R	N/R
AR	1	none	wood & metal furniture refurbishing, janitorial products	none
AZ	N/R	N/R	N/R	N/R
CA	10	laundry, optical, dental, crops, print, detergents	none	bakery, vehicle repair, wood products, book rebinding, coarse wood, farm, key data entry
CO	1	none	none	upholstery, dairy
CT	2	furniture, office services	none	none
CYA	1	N/A	telemarketing, survey, subassembly	N/A
DC	N/R	N/R	furniture restoration, clothing	none
DE	2	telemarketing/data input	none	none
FL	2	none	braille	nursery
GA	15	license plates, shoes, garment, horticulture, metal fabrication, embroidery, garment specialty, horticulture, boxes	embroidery, hosiery	none
HI	0	N/A	modular furniture, janitorial, mattress, sewing, auto construction, building renovation, metal furniture refurbishment, data processing, telemarketing	none
IA	0	N/A	braille	plasma collection, tire recapping
ID	1	wood products	none	rock cutting
IL	N/R	N/R	N/R	N/R
IN	2	shoe, print, garment, validation sticker, paint, metal, license plate, powdered food product, vegetables, laundry, silkscreen, road reflectors, sign, vinyl, pavement marking	CAD drafting, R&D prototype lab, data entry, garment	tire recapping, joint venture, wood processing

New Institutions to be Opened, Proposed and Closed Industries (Page 2 of 4)

Jurisdiction	Number of New Institutions To Be Opened*	Type of Industry Programs to be Opened at New Institutions	Proposed Industries At Existing Institutions	Closed Industries Since July 1, 1988
KS	2	no new industries	none	none
KY	1	unknown	assembly, assembly/finishing	none
LA	0	N/A	box, transcribing, pine straw, food mixing, egg, laser jet cartridge recycling	none
MA	2	metal, drapery	none	none
MD	1	no new industries	meat processing, envelope/graphic shop, poultry products	garage
ME	1	unknown	none	none
MI	5	no new industries	none	none
MN	0	N/A	lawn ornaments, vehicle refurbishing	private sector partnership
MO	0	N/A	none	none
MS	0	N/A	janitorial products, office panels, vegetables, clothing, school picture processing, data entry, vehicle restoration asbestos abatement	none
MT	N/R	N/R	N/R	N/R
NC	7	print, tailoring, laundry	sewing, sewing, athletic equipment refurbishing	farm
ND	0	N/A	sheep, firewood, forage crops	none
NE	0	N/A	auto body, sewing, light machining & grinding, mattress & pillow, asphalt repair, print	none
NH	1	no new industries	expand furniture & print	road crews
NJ	1	undetermined	telereponse (data entry), print	none
NM	0	no new industries	none	none
NV	2	furniture	flat goods	telemarketing fulfillment
NY	0	no new industries	asbestos abatement, construction/renovation	garment, modular office assembly, metal components
OH	3	no new industries	none	none

New Institutions to be Opened, Proposed and Closed Industries (Page 3 of 4)

Jurisdiction	Number of New Institutions To Be Opened*	Type of Industry Programs to be Opened at New Institutions	Proposed Industries At Existing Institutions	Closed Industries Since July 1, 1988
OK	0	no new industries	CAD, upholstery	drapery
OR	1	none yet, but proposed	CAD surveys (gallup poll style), garments (shirts & sweats)	none
PA	7	N/R	vehicle restoration, expansion of clothing, coffee and tea plant, signs, modular furniture, garment	none
RI	1	metal fabrication, paint, janitorial, auto, upholstery	none	none
SC	4	metal fabrication, cut & sew	textile recycling	furniture refurbishing, assemble hydraulic pumps, drapery
SD	1	N/A	none	none
TN	2	janitorial, panel systems, sewing, service industry	boots, shoes	clothing, shirts, refurbishing, print
TX	10	soap, furniture/upholstery, drapery/blinds, garment, sheet metal products, furniture, printing, stainless steel production, mattress	none	none
UT	0	no new industries	seating, license plates, sewing, data entry	aquaculture
VA	3	metal, print, textile	none	drapery
VT	2	work crews	none	dairy
WA	5	warehouse, food factory, fiberglass, 3-ring bindery, dairy, chair & table assembly, furniture assembly, restoration	dental, optical, shoes, data processing, sanitary maintenance supplies, coffee, brush/broom/mop	none
WI	1	no new industries	telemarketing, data entry	janitorial, general printing
WV	2	janitorial, print, sign, decal, tags, print & engraving (are not new, are transfers), and inner spring mattress	foam mattress, upholstery (expansion)	none
WY	1	unknown	decals	none

New Institutions to be Opened, Proposed and Closed Industries (Page 4 of 4)

Jurisdiction	Number of New Institutions To Be Opened*	Type of Industry Programs to be Opened at New Institutions	Proposed Industries At Existing Institutions	Closed Industries Since July 1, 1988
Federal	14	system furniture, postal baskets, electronics, textiles, furniture, print/textiles, upholstery, electronics,	tents, envelopes	broom, cut & sew (gloves), upholstery, cut & sew (apparel), furniture, sign, cut & sew, cable, cut & sew (towels & sheets)
TOTAL	117	SEE NARRATIVE	SEE NARRATIVE	SEE NARRATIVE

* New institutions to be opened is for the period between July 1, 1991 and June 30, 1994.

Fiscal Year/Operating Budget/Self-Sufficiency (Page 1 of 3)

Juris-diction	Beginning & Ending Dates of Fiscal Year	Planned Operations Budget*	Correctional Industries Self-Sufficient?	If No, Percentage of Your Operation Supported by Tax Dollars?
AK	July 1 - June 30	\$2,253,000	no	personnel services - 28%
AL	N/R	N/R	N/R	N/R
AR	July 1 - June 30	N/R	yes - legislatively mandated	N/A
AZ	N/R	N/R	N/R	N/R
CA	July 1 - June 30	\$138,769,000	yes - legislatively mandated	N/A
CO	July 1 - June 30	\$22,525,623	yes - legislatively mandated	N/A
CT	July 1 - June 30	\$10,000,000	yes - legislatively mandated	N/A
CYA	July 1 - June 30	\$279,000	no	90%
DC	October 1 - September 30	\$5,933,000	yes - legislatively mandated	N/A
DE	July 1 - June 30	\$1,800,000	no	50%
FL	July 1 - June 30	\$77,500,000	yes - legislatively mandated	N/A
GA	July 1 - June 30	\$16,000,000	yes - legislatively mandated	N/A
HI	July 1 - June 30	under development	yes - legislatively mandated	N/A
IA	July 1 - June 30	\$7,900,000	yes - legislatively mandated	N/A
ID	July 1 - June 30	\$3,200,000	yes	N/A
IL	July 1 - June 30	\$35,500,000	yes	N/A
IN	July 1 - June 30	\$14,900,000	yes - legislatively mandated	N/A
KS	July 1 - June 30	\$8,359,388	yes - administratively mandated	N/A
KY	July 1 - June 30	\$8,014,200	yes - legislatively mandated	N/A
LA	July 1 - June 30	\$25,771,000	yes - legislatively mandated	N/A
MA	July 1 - June 30	\$14,056,305	yes - however, no revenues are received from the license plate operation	7% -- to support license plate operation
MD	July 1 - June 30	\$15,027,477	yes - legislatively mandated	N/A
ME	July 1 - June 30	not separate from DOC budget	no	unknown

Fiscal Year/Operating Budget/Self-Sufficiency (Page 2 of 3)

Juris-diction	Beginning & Ending Dates of Fiscal Year	Planned Operations Budget*	Correctional Industries Self-Sufficient?	If No, Percentage of Your Operation Supported by Tax Dollars?
MI	October 1 - September 30	\$10,500,000	yes - legislatively mandated	N/A
MN	July 1 - June 30	\$16,260,000	no	25%
MO	July 1 - June 30	\$12,118,441	yes - legislatively mandated	N/A
MS	July 1 - June 30	N/R	yes - legislatively mandated	N/A
MT	N/R	N/R	N/R	N/R
NC	July 1 - June 30	\$4,400,000	yes - administratively mandated	N/A
ND	July 1 - June 30	\$3,700,000	yes - legislatively and administratively mandated	N/A
NE	July 1 - June 30	N/R	yes - legislatively and administratively mandated	N/A
NH	July 1 - June 30	\$1,900,000	yes - legislatively and administratively mandated	N/A
NJ	July 1 - June 30	\$13,000,000	yes - legislatively mandated	N/A
NM	July 1 - June 30	\$3,862,000	no - legislatively mandated	9%
NV	July 1 - June 30	\$4,800,000	yes - legislatively mandated	N/A
NY	April 1 - March 31	\$47,200,000	no	N/R
OH	July 1 - June 30	\$24,993,957	yes - legislatively mandated	N/A
OK	July 1 - June 30	\$7,000,000	yes - administratively mandated	N/A
OR	July 1 - June 30	\$7,800,000	yes - legislatively mandated	N/A
PA	July 1 - June 30	\$25,000,000 ¹	yes - legislatively mandated	N/A
RI	N/R	N/R	no	30%
SC	July 1 - June 30	unknown	yes - legislatively mandated	N/A
SD	July 1 - June 30	\$3,300,000	yes - legislatively mandated	N/A
TN	July 1 - June 30	\$13,500,000	yes - legislatively mandated	N/A
TX	September 1 - August 31	\$61,700,000 ²	yes - administratively mandated	N/A

Fiscal Year/Operating Budget/Self-Sufficiency (Page 3 of 3)

Juris-diction	Beginning & Ending Dates of Fiscal Year	Planned Operations Budget*	Correctional Industries Self-Sufficient?	If No, Percentage of Your Operation Supported by Tax Dollars?
UT	July 1 - June 30	\$7,500,000	yes - legislatively mandated	N/A
VA	July 1 - June 30	\$23,000,000	yes - legislatively mandated	N/A
VT	July 1 - June 30	\$1,700,000	yes	N/A
WA	July 1 - June 30	\$18,000,000	yes - legislatively mandated	N/A
WI	July 1 - June 30	13,000,000	yes - legislatively mandated	N/A
WV	July 1 - June 30	\$1,500,000	yes - legislatively mandated	N/A
WY	July 1 - June 30	\$1,211,170	no ³	100% at penitentiary
Federal	October 1 - September 30	\$204,765,000	yes - administratively mandated	N/A
TOTALS	44 = July 1 - June 30 3 = October 1 - September 30 1 = April 1 - March 31 1 = September 1 - August 31 4 = N/R	\$939,498,561	41 jurisdictions (self-sufficient) 9 jurisdictions (not self-sufficient) 3 N/R	N/A

* Planned operations budget is for a 12-month period ending June 30, 1992.

¹ PA -- Of the \$25,000,000 planned operating budget, \$4,000,000 is for new operation costs. ² TX -- The planned operations budget excludes construction costs. ³ Operations at the Wyoming State Penitentiary are not self-sufficient; however, agricultural operations at the Honor Farm are self-sufficient.

Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income (Page 1 of 5)

Jurisdiction	Types of Funding for Daily Operations	If Funded Through Revolving Fund, Legislative Approval Needed for Expenditures?	Funding Source for Capital Improvements	Costs Absorbed by the Department of Corrections (DOC)?	Portion of Corr'l. Industry Generated Income Transferred?
AK	reimbursement for services delivered, revolving fund, state appropriations	yes	revolving fund	depends on the institution; however, DOC absorbs costs for administrative services such as office supplies, copy machines, and fax machines	no
AL	N/R	N/R	N/R	N/R	N/R
AR	revolving fund	yes	revolving fund	no costs are absorbed by the DOC	yes - to DOC
AZ	N/R	N/R	N/R	N/R	N/R
CA	loan, reimbursement for services delivered, revolving fund	no	revolving fund, bond funds	no costs are absorbed by the DOC	no
CO	revolving fund	yes	revolving fund, state appropriation	some building	no
CT	revolving fund	yes	revolving fund, state appropriation	building, utilities	no
CYA	grant, reimbursement for services delivered, rental income, state appropriations	N/A	state appropriation	some building and utilities	yes - to state general fund
DC	reimbursement for services delivered, revolving fund	no	operating funds and previous years' profits	no costs are absorbed by the DOC	no
DE	revolving fund	yes	revolving fund, state appropriation	building, utilities, some salaries	no
FL	reimbursement for services delivered	N/A	PRIDE of Florida income	no costs are absorbed by the DOC	yes - to state general fund
GA	reimbursement for services delivered, revolving fund	no	revolving fund	no costs are absorbed by the DOC	yes - to state general fund
HI	grant, revolving fund	no	revolving fund	building, utilities	no
IA	revolving fund	no	revolving fund	no costs are absorbed by the DOC	no

Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income (Page 2 of 5)

Juris-diction	Types of Funding for Daily Operations	If Funded Through Revolving Fund, Legislative Approval Needed for Expenditures?	Funding Source for Capital Improvements	Costs Absorbed by the Department of Corrections (DOC)?	Portion of Corr'l. Industry Generated Income Transferred?
ID	grant, reimbursement for services delivered, special fees	N/A	sales	building	no
IL	grant, lease/purchase, reimbursement for svcs delivered, rental income, revolving fund	yes	revolving fund, state appropriation, grants	building, utilities	yes - to DOC, and state general fund
IN	revolving fund	yes	revolving fund, state appropriation	building, administrative support	no
KS	reimbursement for services delivered, revolving fund	yes	revolving fund, state appropriation	building	yes - to state general fund
KY	reimbursement for services delivered, revolving fund	yes	revolving fund, state appropriation, some general fund	no costs are absorbed by the DOC	yes - to DOC
LA	revolving fund	yes	revolving fund, reimbursable bonds	30% of building and utilities	no
MA	revolving fund, state appropriations	no	revolving fund	building, utilities, correction officer assignments	yes - to DOC, and state general fund
MD	revolving fund	yes	state appropriation	building, utilities, security	no
ME	reimbursement for services delivered, revolving fund, state appropriations	yes	revolving fund, state appropriation	building, utilities, some staff and repairs	yes - to DOC
MI	revolving fund	no	revolving fund	no costs are absorbed by the DOC	no
MN	reimbursement for services delivered, revolving fund, state appropriations	no	revolving fund, state appropriation	building	yes - to state general fund
MO	revolving fund	yes	revolving fund, state appropriation	partial utilities	no
MS	rental income, revolving fund, state appropriations	no	revolving fund	no costs are absorbed by the DOC	yes - to state general fund
MT	N/R	N/R	N/R	N/R	N/R

Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income (Page 3 of 5)

Juris-diction	Types of Funding for Daily Operations	If Funded Through Revolving Fund, Legislative Approval Needed for Expenditures?	Funding Source for Capital Improvements	Costs Absorbed by the Department of Corrections (DOC)?	Portion of Corr'l. Industry Generated Income Transferred?
NC	reimbursement for services delivered, special fees	yes	revolving fund, state appropriation	no costs are absorbed by the DOC	yes - to DOC
ND	revolving fund	yes	revolving fund -- from generated revenue only	no costs are absorbed by the DOC	yes - to state general fund
NE	reimbursement for services delivered, revolving fund	N/R	revolving fund	no costs are absorbed by the DOC	no
NH	revolving fund	yes ¹	revolving fund, state appropriation	building, security, utilities (except phone)	yes - to state general fund
NJ	revolving fund	no	revolving fund, state appropriation	building, utilities	no
NM	reimbursement for services delivered, revolving fund	no	revolving fund	utilities	no
NV	loan, rental income, revolving fund, special fees	yes	revolving fund, special fund from inmate deductions	partial building and utilities	yes - as pay back on a 1980's loan to general fund
NY	state appropriations	N/A	state appropriation	building	yes - to state general fund
OH	reimbursement for services delivered, revolving fund	yes	revolving fund, sale of state of Ohio bonds	building, some utilities and staff	no
OK	reimbursement for svcs. delivered, revolving fund	yes	state appropriation, industry profits	administration of personnel and purchasing	on occasion -- to DOC
OR	revolving fund	yes	revolving fund, state appropriation, federal grant	no costs are absorbed by the DOC	no
PA	revolving fund	yes	revolving fund	no costs are absorbed by the DOC	N/R
RI	revolving fund, state appropriations	yes	state appropriation	no costs are absorbed by the DOC	yes - to state general fund
SC	revolving fund	no	bonds	security	no
SD	revolving fund	yes	revolving fund	no costs are absorbed by the DOC	no

Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income (Page 4 of 5)

Juris-diction	Types of Funding for Daily Operations	If Funded Through Revolving Fund, Legislative Approval Needed for Expenditures?	Funding Source for Capital Improvements	Costs Absorbed by the Department of Corrections (DOC)?	Portion of Corr'l. Industry Generated Income Transferred?
TN	reimbursement for services delivered	N/A	state appropriation	building, correctional officers' salaries	no
TX	revolving fund, state appropriations	yes	revolving fund, state appropriation	utilities, some support functions (i.e. personnel, accounting, data processing)	no
UT	revolving fund	yes ²	revolving fund, state appropriation	building, utilities	yes - to state general fund
VA	lease/purchase, loan, reimbursement for services delivered	N/A	state appropriation (for building construction), reimbursement for service (sales) for new/replacement equipment	building, utilities	yes - to state general fund
VT	revolving fund, sale of goods and services	no, except for new buildings	revolving fund, state appropriation	no costs are absorbed by the DOC	no
WA	lease/purchase, revolving fund	no	revolving fund, state appropriation	building, utilities, custody - correctional officers	no
WI	revolving fund, state appropriations	yes	revolving fund, state appropriation	building	yes - to state general fund
WV	revolving fund	no	revolving fund	partial building and utilities	yes - to state general fund
WY	revolving fund (Honor Farm), state appropriations (penitentiary)	N/A	state appropriation, bond sale	no costs absorbed by the DOC	yes - to state general fund, and intragovernmental

Funding Sources/Costs Absorbed by DOC/Transfer of Corr'l. Industry Income (Page 5 of 5)

Jurisdiction	Types of Funding for Daily Operations	If Funded Through Revolving Fund, Legislative Approval Needed for Expenditures?	Funding Source for Capital Improvements	Costs Absorbed by the Department of Corrections (DOC)?	Portion of Corr'l. Industry Generated Income Transferred?
Federal	loan, reimbursement for services delivered, revolving fund	yes - partial administrative expense	revolving fund, borrowing authority	no costs are absorbed by the FBOP	no
TOTAL	42 = revolving fund 21 = reimbursement for svcs. delivered 9 = state appropriation 4 = grant 3 = special fees 2 = loan 2 = rental income 2 = lease/purchase	27 = yes 15 = no 7 = N/A 4 = N/R	38 = revolving fund 27 = state appropriation 6 = income/revenue/profits 4 = bonds 2 = grants 1 = operating funds 1 = deductions from inmate wages 1 = loans 1 = general fund	31 = yes 19 = no 3 = N/R <hr/> 25 = building 20 = utilities 6 = salaries 6 = security 1 = repairs 1 = admin.	23 = yes 26 = no 4 = N/R

¹ NH -- Legislative approval is needed for the authorization of expenditures over \$10,000. ² UT -- Legislative approval is needed for the authorization of expenditures for capital purchases and staff positions only.

Inmate Wages/Deductions Withheld/Workers' Compensation Coverage (Page 1 of 5)

Juris-diction	Pay Inmate Wages?	Funding Source of Inmate Wages	Industries Pay Compared with Pay of Other Institutional Work Programs	Deductions Withheld?	Provide Workers' Compensation Coverage for Inmate Workers?	If Yes, Who Provides the Workers' Compensation Coverage?
AK	yes	correctional industries budget	pay is higher	yes -- court imposed fines, family support, inmate savings, restitution	no	N/A
AL	yes	N/R	N/R	yes	no	N/A
AR	no	N/A	N/A	N/A	no	N/A
AZ	yes	N/R	N/R	yes	no	N/A
CA	yes	correctional industries budget	pay is higher	no	yes	correctional industries
CO	yes	correctional industries budget	pay is higher	no	no	N/A
CT	yes	correctional industries budget	pay is higher	no	no	N/A
CYA	yes	state appropriations/DOC budget	pay is higher	yes -- court imposed fines, family support, inmate savings, restitution, room & board, taxes, victims' prgms	yes	N/R
DC	yes	correctional industries budget	pay is higher	no	no	N/A
DE	yes	correctional industries budget	pay is higher	no	no	N/A
FL	yes	correctional industries budget	pay is higher	no	no	N/A
GA	no	N/A	N/A	N/A	no	N/A
HI	yes	correctional industries budget	pay is higher	yes -- court imposed fines, educational programs, inmate savings, restitution, room & bd., taxes, victims' programs	no	N/A
IA	yes	correctional industries budget	pay is higher	yes -- court imposed fines, restitution	yes	correctional industries

Inmate Wages/Deductions Withheld/Workers' Compensation Coverage (Page 2 of 5)

Jurisdiction	Pay Inmate Wages?	Funding Source of Inmate Wages	Industries Pay Compared with Pay of Other Institutional Work Programs	Deductions Withheld?	Provide Workers' Compensation Coverage for Inmate Workers?	If Yes, Who Provides the Workers' Compensation Coverage?
ID	yes	sales of goods	pay is the same	no	yes	private sector partner (non-PIE)
IL	yes	correctional industries budget	pay is higher	yes - percentage for costs of incarceration	no	N/A
IN	yes	correctional industries budget	pay is the same	no	no	N/A
KS	yes	correctional industries budget	pay is the same	no	no	N/A
KY	yes	correctional industries budget	pay is higher	no	no	N/A
LA	yes	correctional industries budget	pay is the same	yes -- inmate savings	no	N/A
MA	yes	correctional industries budget, state appropriations/DOC budget	pay is higher	yes -- inmate savings	no	N/A
MD	yes	correctional industries budget	pay is higher	no	no	N/A
ME	yes ¹	correctional industries budget	pay is higher	yes -- inmate savings, restitution	no	N/A
MI	yes	correctional industries budget	pay is higher	no	no	N/A
MN	yes	correctional industries budget, state appropriations/DOC budget	pay is higher	yes -- court imposed fines, restitution, taxes, victims' programs	yes	state claims commission
MO	yes	correctional industries budget	pay is higher	no	no	N/A
MS	yes	correctional industries budget	pay is higher	no	no	N/A
MT	yes	N/R	N/R	no	no	N/A

Inmate Wages/Deductions Withheld/Workers' Compensation Coverage (Page 3 of 5)

Juris-diction	Pay Inmate Wages?	Funding Source of Inmate Wages	Industries Pay Compared with Pay of Other Institutional Work Programs	Deductions Withheld?	Provide Workers' Compensation Coverage for Inmate Workers?	If Yes, Who Provides the Workers' Compensation Coverage?
NC	yes	correctional industries budget	pay is the same	no	yes	correctional industries
ND	yes	correctional industries budget	pay is higher	yes -- inmate savings	no	N/A
NE	yes	correctional industries budget, private sector prison industry partner	N/R	yes -- educational programs, family support, inmate savings, restitution, room & bd., taxes, victims' programs	yes	correctional industries, private sector partner (non-PIE)
NH	yes	correctional industries budget	pay is higher - with bonus	no	no	N/A
NJ	yes	N/R	N/R	yes -- court imposed fines, restitution ²	no	N/A
NM	yes	correctional industries budget, private sector prison industry partner	pay is higher	yes -- inmate savings, restitution, victims' programs	no	N/A
NV	yes	correctional industries budget, private sector prison industry partner	pay is higher	yes -- inmate savings, room and board, victims' programs, building fund	yes	correctional industries
NY	yes	correctional industries budget	pay is higher	no	no	N/A
OH	yes	correctional industries budget	pay is higher	no	no	N/A
OK	yes	correctional industries budget	pay is higher	yes -- inmate savings, court cost fund	no	N/A
OR	yes	correctional industries budget, private sector prison industry partner	pay is higher	no	no	N/A
PA	yes	correctional industries budget	pay is higher	no	yes	DOC
RI	yes	correctional industries budget	pay is lower	no	no	N/A

Inmate Wages/Deductions Withheld/Workers' Compensation Coverage (Page 4 of 5)

Juris-diction	Pay Inmate Wages?	Funding Source of Inmate Wages	Industries Pay Compared with Pay of Other Institutional Work Programs	Deductions Withheld?	Provide Workers' Compensation Coverage for Inmate Workers?	If Yes, Who Provides the Workers' Compensation Coverage?
SC	yes	correctional industries budget	pay is higher	no	yes	correctional industries
SD	yes	correctional industries budget	pay is higher	no	yes	DOC
TN	yes	correctional industries budget	pay is higher	no	yes	DOC
TX	no	N/A	N/A	N/A	no	N/A
UT	yes	correctional industries budget, private sector prison industry partner	pay is higher	no	no	N/A
VA	yes	correctional industries budget	pay is higher	no	no	N/A
VT	yes	correctional industries budget	pay is higher	no	yes	correctional industries
WA	yes	correctional industries budget	pay is higher	yes -- court imposed fines, family support, restitution, room & board, victims' prgms.	no	N/A
WI	yes	correctional industries budget	pay is higher	no	yes	correctional industries
WV	yes	correctional industries budget	N/R	yes -- inmate savings	no	N/A
WY	yes	state approp./DOC budget (penitentiary), intergovernmental (Honor Farm)	pay is the same	yes -- court imposed fines and restitution (penitentiary)	yes	general fund appropriation
Federal	yes	correctional industries budget	pay is higher	yes -- court imposed fines, educational prgms., family support, restitution, victims' programs	yes, for accidents only	correctional industries

Inmate Wages/Deductions Withheld/Workers' Compensation Coverage (Page 5 of 5)

Jurisdiction	Pay Inmate Wages?	Funding Source of Inmate Wages	Industries Pay Compared with Pay of Other Institutional Work Programs	Deductions Withheld?	Provide Workers' Compensation Coverage for Inmate Workers?	If Yes, Who Provides the Workers' Compensation Coverage?
TOTALS	50 = yes 3 = no	43 = corr'l. ind. budget 4 = state appropriations 4 = DOC budget 1 = sale of goods 5 = private sector partner 1 = intergovernmental	37 = pay is higher 6 = pay is same 1 = pay is lower	21 = withhold deductions 29 = do not withhold deductions 3 = N/A	16 = yes 37 = no	9 = corr'l. industries 3 = DOC 2 = private sector partner 1 = state claims commission 1 = general fund appropriation 37 = N/A 1 = N/R

¹ Maine pays inmate wages for some industries. ² NJ -- Deductions are withheld from inmate wages by the superintendent of the institution for any penalty assessment, restitution, or fine ordered as part of any sentence -- not withheld by State Use Industries.

Joint Ventures with other Correctional Industries (Page 1 of 5)

Juris-diction	Current Joint Ventures with other Corr'l. Industries?	If Yes, Identify the Type of Venture(s) and the Joint Venture Partner(s)	Are You Interested in Joint Ventures with other Correctional Industries?	If Not Interested in Joint Ventures, Why Not?	If You Have Not Participated in any Joint Ventures, Why Not?
AK	no	N/A	yes - joint purchasing of raw materials	N/A	high transportation costs
AL	N/R	N/R	N/R	N/R	N/R
AR	no	N/A	no	legislative restrictions	legislative restrictions
AZ	N/R	N/R	N/R	N/R	N/R
CA	no	N/A	no	California is large enough -- no need to joint venture with other states	-
CO	no	N/A	yes - component parts manufacturing & assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	unknown
CT	yes	N/R	yes - joint purchasing of raw materials	N/A	N/A
CYA	no	N/A	yes - component parts manufacturing, component parts assembly, joint bidding on contracts	N/A	N/R
DC	no	N/A	yes - joint bidding on contracts, joint purchasing of raw materials	N/A	did not consider possibility
DE	no	N/A	yes - nothing specific at the moment	N/A	never went beyond planning stage
FL	N/R	N/R	yes - component parts manufacturing	N/A	N/R
GA	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials, networking finished goods sales	N/A	restrictions of other states
HI	no	N/A	yes - component parts manufacturing and assembly	N/A	-
IA	no	N/A	no	transportation costs, material procurement problems	purchasing/procurement restrictions, transportation costs

Joint Ventures with other Correctional Industries (Page 2 of 5)

Jurisdiction	Current Joint Ventures with other Corr'l. Industries?	If Yes, Identify the Type of Venture(s) and the Joint Venture Partner(s)	Are You Interested in Joint Ventures with other Correctional Industries?	If Not Interested in Joint Ventures, Why Not?	If You Have Not Participated in any Joint Ventures, Why Not?
ID	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	N/R
IL	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	several are under consideration
IN	no	N/A	no	-	-
KS	no	N/A	yes - component parts manufacturing, joint bidding on contracts, joint purchasing of raw materials	N/A	purchasing/procurement restrictions
KY	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	no need
LA	no	N/A	yes - component parts manufacturing, joint purchasing of raw materials, complete shoe production from component parts	N/A	purchasing/procurement restrictions
MA	no	N/A	yes - component parts manufacturing & assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	purchasing/procurement restrictions
MD	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	N/A
ME	no	N/A	yes - any/all possibilities	N/A	have not tried to develop any ventures
MI	no	N/A	yes - component parts manufacturing and assembly	N/A	legislative restrictions
MN	yes (in-house)	component parts manufacturing & assembly, telemarketing. Within MN DOC, cooperation among six correctional industries programs.	no	not compatible, decentralized industry program	not compatible, decentralized industry program

Joint Ventures with other Correctional Industries (Page 3 of 5)

Juris-diction	Current Joint Ventures with other Corr'l. Industries?	If Yes, Identify the Type of Venture(s) and the Join. Venture Partner(s)	Are You Interested in Joint Ventures with other Correctional Industries?	If Not Interested in Joint Ventures, Why Not?	If You Have Not Participated in any Joint Ventures, Why Not?
MO	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	-
MS	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	no opportunities
MT	N/R	N/R	N/R	N/R	N/R
NC	no	N/A	yes	N/A	purchasing/procurement restrictions
ND	no	N/A	yes - component parts manufacturing, joint purchasing of raw materials	N/A	N/A
NE	no	N/A	N/R	N/R	N/R
NH	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts	N/A	-
NJ	no	N/A	yes - component parts manufacturing and assembly	N/A	legislative restrictions, purchasing/procurement restrictions
NM	no	N/A	yes - joint bidding on contracts	N/A	N/R
NV	no	N/A	yes - component parts manufacturing and assembly	N/A	costs are generally too high -- noncompetitive
NY	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	legislative restrictions, purchasing/procurement restrictions
OH	no	N/A	yes - joint purchasing of raw materials, other possibilities	N/A	legislative restrictions, purchasing/procurement restrictions
OK	no	N/A	yes - component parts manufacturing, joint bidding on contracts, joint purchasing of raw materials	N/A	N/A
OR	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	legislative restrictions, purchasing/procurement restrictions

Joint Ventures with other Correctional Industries (Page 4 of 5)

Jurisdiction	Current Joint Ventures with other Corr'l. Industries?	If Yes, Identify the Type of Venture(s) and the Joint Venture Partner(s)	Are You Interested in Joint Ventures with other Correctional Industries?	If Not Interested in Joint Ventures, Why Not?	If You Have Not Participated in any Joint Ventures, Why Not?
PA	no	N/A	yes	N/A	legislative restrictions
RI	no	N/A	yes - component parts manufacturing and assembly, joint purchasing of raw materials	N/A	have not taken time to explore possibilities
SC	no	N/A	yes - component parts manufacturing and assembly, joint purchasing of raw materials	N/A	have not had an opportunity
SD	no	N/A	yes - component parts manufacturing and assembly	N/A	never explored idea
TN	no	N/A	yes - component parts manufacturing and assembly, joint purchasing of raw materials	N/A	-
TX	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts	N/A	purchasing/procurement restrictions
UT	no	N/A	yes - component parts manufacturing and assembly, joint bidding on contracts, joint purchasing of raw materials	N/A	no real reason
VA	no	N/A	yes - component parts manufacturing and assembly	N/A	concentrating on capturing more markets in Virginia, and improving customer service levels to existing customers
VT	no	N/A	yes - component parts manufacturing and assembly	N/A	legislative restrictions
WA	no	N/A	yes - component parts manufacturing, joint bidding on contracts, joint purchasing of raw materials	N/A	no opportunity
WI	no	N/A	yes - joint bidding on contracts, joint purchasing of raw materials	N/A	difficulties in coordinating
WV	no	N/A	yes - joint purchasing of raw materials	N/A	N/R
WY	no	N/A	yes - joint bidding on contracts, joint purchasing of raw materials	N/A	not interested

Joint Ventures with other Correctional Industries (Page 5 of 5)

Jurisdiction	Current Joint Ventures with other Corr'l. Industries?	If Yes, Identify the Type of Venture(s) and the Joint Venture Partner(s)	Are You Interested in Joint Ventures with other Correctional Industries?	If Not Interested in Joint Ventures, Why Not?	If You Have Not Participated in any Joint Ventures, Why Not?
Federal	no	N/A	no	statutory limitations	legislative restrictions, purchasing/procurement restrictions
TOTALS	2 = yes 47 = no	N/A	43 = yes 6 = no	see narrative -- Part I	see narrative -- Part I

Buying Other Correctional Industry Products/Selling Products to Other States (Page 1 of 3)

Juris-diction	Buying Products From Other Corr'l. Industries for Resale in Your State?	If No, Are You Interested in Doing So?	Products Sold to Other States?	If Yes, What Products Do You Sell to Other States?	Are the Products Sold as a Raw Material, Component, or Finished Product?
AK	no	no	no	N/A	N/A
AL	N/R	N/R	N/R	N/R	N/R
AR	no	no	no	N/A	N/A
AZ	N/R	N/R	N/R	N/R	N/R
CA	no	no	no	N/A	N/A
CO	no	yes	no	N/A	N/A
CT	no	yes	no	N/A	N/A
CYA	no	N/R	no	N/A	N/A
DC	no	no	no	N/A	N/A
DE	no	yes	no	N/A	N/A
FL	no	no	yes	printing, garments, shoes, eyeglasses, traffic paint	finished products
GA	yes	N/A	yes	decals, chemicals, garments	finished products
HI	no	yes	no	N/A	N/A
IA	no	no	yes	signs	finished product
ID	yes	N/A	no	N/A	N/A
IL	yes	N/A	no	N/A	N/A
IN	no ¹	yes	no	N/A	N/A
KS	no	no	yes	paint	raw material, finished product
KY	yes	N/A	no	N/A	N/A
LA	no	no	no	N/A	N/A
MA	no	yes	yes	modular furniture, mattresses	component (modular furniture), finished product (mattresses)

Buying Other Correctional Industry Products/Selling Products to Other States (Page 2 of 3)

Jurisdiction	Buying Products From Other Corr'l. Industries for Resale in Your State?	If No, Are You Interested in Doing So?	Products Sold to Other States?	If Yes, What Products Do You Sell to Other States?	Are the Products Sold as a Raw Material, Component, or Finished Product?
MD	no	no	yes	clothing, graphics, library shelving and metal	finished product (clothing and graphics), component & finished product (library shelving and metal)
ME	no	no	no	N/A	N/A
MI	no	no	yes	textiles, furniture, clothing	raw material (textiles), finished products (furniture & clothing)
MN	no	no	yes	metal products, office products, furniture, mattresses	finished products
MO	no	yes	yes	shoes	finished product
MS	no	no	no	N/A	N/A
MT	N/R	N/R	N/R	N/R	N/R
NC	no	yes	yes	traffic paint	finished product
ND	no	yes	no	N/A	N/A
NE	yes	N/A	no	N/A	N/A
NH	yes	N/A	no	N/A	N/A
NJ	no	yes	no	N/A	N/A
NM	no	no	no	N/A	N/A
NV	no	yes	yes	beds, mattresses	finished products
NY	no	no	no ²	N/A	N/A
OH	no	no	yes	beds, shoes, mattresses	finished products
OK	yes	N/A	yes	metal, furniture	component (metal), finished product (furniture)
OR	no	yes	yes	furniture	finished product
PA	no	N/R	yes	canned vegetables, knitted goods, textiles	finished product (canned vegetables & textiles), component & finished product (knitted goods)
RI	yes	N/A	no	N/A	N/A

Buying Other Correctional Industry Products/Selling Products to Other States (Page 3 of 3)

Jurisdiction	Buying Products From Other Corr'l. Industries for Resale in Your State?	If No, Are You Interested in Doing So?	Products Sold to Other States?	If Yes, What Products Do You Sell to Other States?	Are the Products Sold as a Raw Material, Component, or Finished Product?
SC	no	yes	no	N/A	N/A
SD	no	yes	no	N/A	N/A
TN	no	yes	no	N/A	N/A
TX	no	no	yes	stainless commodes, mattresses, cloth	component & finished product (stainless commodes), finished product (mattresses), raw material (cloth)
UT	no	no - law prohibits	no	N/A	N/A
VA	no	yes	yes	prison cell furniture	component
VT	no	yes	yes	posts	raw material, finished product
WA	no	yes	yes	metal lockers, garments, mattresses	finished products
WI	no	yes	no	N/A	N/A
WV	yes	N/A	yes	braille transcriptions	finished product
WY	no	yes	no	N/A	N/A
Federal	no	N/R	no	N/A	N/A
TOTALS	9 = yes, 41 = no	20 = yes 18 = no	20 = yes 30 = no	N/A	20 = finished product 6 = component 5 = raw material

¹ IN is restricted from reselling raw materials/products unless a value added activity is performed using inmate labor. ² NY is allowed to sell products to other states but has not done so to date.

Laws Regulating Correctional Industries (Page 1 of 3)

Juris-diction	Statute Requiring Inmates to Work?	State/Agency Use Law?*	If Yes, Formal Waiver Requirement?	Sell Goods to Other States/ Jurisdictions?	State/Agency Preference Law for Industry Goods?***	Open Market Law?***	Law Allowing Inmate Labor to be Used in Construction/Renovation?
AK	yes	yes ¹	yes	yes	yes	yes	yes
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	yes	yes	yes	yes	yes	no	yes
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	yes	no	yes	yes ²	yes	yes
CO	yes	no	N/A	yes	yes	yes	yes
CT	no	yes	no	yes	yes	no	no
CYA	yes	yes	no	yes	yes	yes	yes
DC	no	no	N/A	yes	no	no	no
DE	yes	no	N/A	yes	no	yes	yes
FL	no	yes	N/R	yes	no	yes ³	yes
GA	no	yes	no	yes	yes	no	yes
HI	no	yes	yes	yes	yes	no	yes
IA	yes	yes	no	yes	yes	yes	yes
ID	no	no	N/A	yes	no	yes	no
IL	no	yes	yes	yes	yes	yes	yes
IN	no	no	N/A	yes	yes	yes	yes
KS	yes	yes	yes	yes	no	no	yes
KY	N/R	no	N/A	yes	yes	yes	no
LA	no	yes	no	no	yes	yes ⁴	yes
MA	no	no	N/A	yes	yes	no	yes
MD	no	yes ⁵	no	yes	yes	no	yes
ME	yes	no	N/A	yes	no	yes	yes
MI	no	yes ⁶	yes - for state govt.	yes	no	yes ⁷	no

Laws Regulating Correctional Industries (Page 2 of 3)

Jurisdiction	Statute Requiring Inmates to Work?	State/Agency Use Law?*	If Yes, Formal Waiver Requirement?	Sell Goods to Other States/ Jurisdictions?	State/Agency Preference Law for Industry Goods?***	Open Market Law?***	Law Allowing Inmate Labor to be Used in Construction/Renovation?
MN	no	no	N/A	yes	yes	yes	yes
MO	no	yes	yes	yes	yes	yes ⁸	no
MS	no	no	N/A	yes	no	yes	yes
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	yes	yes	yes	yes	no	yes
ND	yes	no	N/A	yes	no	yes ⁹	no
NE	yes	yes	no	yes	yes	no	no
NH	no	no	N/A	yes	yes	yes ¹⁰	no
NJ	no	yes	yes	no	yes	no	no
NM	no	yes	yes	yes	yes	no	no
NV	no	no	N/A	yes	no	yes	yes ¹¹
NY	no	yes	yes	yes	yes	no	yes
OH	yes	no	N/A	yes	yes	yes	yes ¹²
OK	no	no	N/A	yes	yes	yes ¹³	yes
OR	no	no	N/A	yes	no	yes	yes
PA	yes	no	N/A	yes	no	no	yes
RI	no	yes	yes	no	no	no	no
SC	no	yes	no	no	no	no	no
SD	no	no	N/A	no	no	no	no
TN	yes	yes ¹⁴	N/R	yes	yes	no	yes
TX	no	yes	no	yes	no	no	yes
UT	no	no	N/A	no	yes	no	yes
VA	no	yes	yes	yes	yes	no ¹⁵	yes ¹⁶
VT	no	yes	no	yes	no	yes ¹⁷	no
WA	no	yes ¹⁸	N/R	yes	yes	no	yes

Laws Regulating Correctional Industries (Page 3 of 3)

Jurisdiction	Statute Requiring Inmates to Work?	State/Agency Use Law?*	If Yes, Formal Waiver Requirement?	Sell Goods to Other States/Jurisdictions?	State/Agency Preference Law for Industry Goods?***	Open Market Law?***	Law Allowing Inmate Labor to be Used in Construction/Renovation?
WI	no	yes	no	yes	yes	yes ¹⁹	yes ²⁰
WV	no	yes	no	no	yes	yes ²¹	no
WY	no	no	N/A	no	no	no	no
Federal	no	yes	yes	no	yes	no	yes
TOTALS	14 = yes 35 = no	30 = yes 20 = no	14 = yes 13 = no	41 = yes 9 = no	32 = yes 18 = no	26 = yes 24 = no	33 = yes 17 = no

* State/Agency Use Law -- Sales market is restricted to state and local agencies; Federal Prison Industries sales market is restricted to Federal Agencies.

** Correctional industries given preference fulfilling government contracts.

*** Open Market Law -- selling products to the private sector within your own state/jurisdiction.

¹ AK can market to anyone with the proper approval. ² CA -- There is a state preference law for unprocessed agriculture products only. ³ FL can only sell raw agricultural products on open market. ⁴ LA can only sell agriculturally-grown products on the open market. ⁵ MD can also sell to non-profit groups. ⁶ MI can also sell to non-profit organizations. ⁷ MI can only sell livestock on the open market. ⁸ MO can only sell agribusiness products on the open market. ⁹ ND can only sell agriculture products on the open market. ¹⁰ NH can sell excess goods on the open market. ¹¹ NV -- There is no prohibition against the use of inmate labor for construction/renovation projects. ¹² OH -- Individual institutions in Ohio have maintenance work groups who do some renovation and minor building. ¹³ OK can sell products on the open market provided they are not manufactured by private industry in the state. ¹⁴ TN may also sell to non-profit organizations as well as contractors who are constructing for public use. ¹⁵ VA may sell on the open market to private contractors and subcontractors when the goods will ultimately go to tax-supported agencies. ¹⁶ VA -- Inmate labor may be used for capital construction only. ¹⁷ VT can only sell pressure treated wood products on the open market. ¹⁸ WA can also sell to non-profit organizations or for-profit when the end user will be non-profit. ¹⁹ WI may contract with manufacturers and distributors on the open market to have prison industries provide products, components, and services, if the product/component/service was previously supplied by a facility outside of the U.S. ²⁰ WI -- There is no prohibition against the use of inmate labor in prison construction/renovation projects. ²¹ WV can only sell braille transcriptions on the open market.

Legal Restrictions/Allow Private Sector Participation/Legislative Changes (Page 1 of 4)

Jurisdiction	State Legal Restrictions on Sale of Prison-Made Goods?*	Law Allowing Private Sector Participation in Correctional Industries?	Anticipate Any Legislative Changes?
AK	no	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space, and raw materials	yes - available markets, mission of industries, state-use law
AL	N/R	N/R	N/R
AR	yes - can only sell to tax supported agencies or non-profit organizations	no	no
AZ	N/R	N/R	N/R
CA	yes - prison-made goods may not be sold or offered for sale in California unless it is specifically sanctioned by law. This excludes virtually all sales, except for gov't. entities	yes ¹	yes - available markets
CO	no	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space, & raw materials	no
CT	yes - can only sell to public/non-profit organizations	no	no
CYA	no	yes - marketing of product and/or service, on-site management and training, provider of industry equipment, industry site and/or space, and raw materials	N/R
DC	no	no	yes - available markets
DE	no	no	no
FL	yes - can only sell to tax-supported entities, with the exception of unprocessed agricultural goods which can be sold on the open market	no	no
GA	yes - can only sell to state, county, city, tax-supported agencies, and private colleges	no	yes - available markets
HI	yes - can only sell to government and private non-profit organizations	no	yes - available markets, mission of industries

Legal Restrictions/Allow Private Sector Participation/Legislative Changes (Page 2 of 4)

Jurisdiction	State Legal Restrictions on Sale of Prison-Made Goods?*	Law Allowing Private Sector Participation in Correctional Industries?	Anticipate Any Legislative Changes?
IA	yes - comparable wages, displace no civilian workers, inmates employed entitled to all employment privileges, including unemployment compensation, and right to organize and bargain collectively	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space and raw materials	yes - doing business with private sector
ID	no	no	yes - cap on expenditures
IL	no	yes - marketing of product and/or service, on-site management & training, provider of industry equipment, site and/or space, and raw materials	no
IN	no	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space, & raw materials	no
KS	yes - can only sell to tax-supported agencies, non-profit organizations, schools and churches	no	no
KY	N/R	no	yes - available markets
LA	yes - can only sell to governmental entities, with the exception of agriculturally-grown products which can be sold on the open mkt.	yes - marketing of products and/or service, on-site management & training, provider of industry equipment, site and/or space, and raw materials	yes - incentive wages
MA	no	no	yes - mission of industries
MD	yes	no	yes - available markets
ME	yes - all goods must be marked as made in a correctional facility	no	no
MI	no	no	no
MN	no	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment and raw materials, may lease space and operate industry within industries bldg	yes - possibly, some room and board deducted from inmate wages
MO	yes - can only sell to non-profit government entities, with the exception of agribusiness products which can be sold on the open market	yes - provider of industry equipment, and raw materials	no
MS	no	yes ²	no
MT	N/R	N/R	N/R

Legal Restrictions/Allow Private Sector Participation/Legislative Changes (Page 3 of 4)

Jurisdiction	State Legal Restrictions on Sale of Prison-Made Goods?*	Law Allowing Private Sector Participation in Correctional Industries?	Anticipate Any Legislative Changes?
NC	yes	no	yes - available markets
ND	yes - can sell to tax-supported governmental agencies, selected non-profit agencies (not trade associations, fraternal organizations, health insurance agencies, & co-ops), and retailers/wholesalers if they sell a like product	yes	no
NE	yes - restrictions on printing	yes	no
NH	no	no	no
NJ	yes - can only sell to tax-supported agencies; prohibited from selling on the open market; all inmate-produced goods must be marked/labeled DEPTCOR	no	yes - available markets
NM	yes	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space	no
NV	no	yes	no
NY	yes - cannot sell to the private sector	no	no
OH	yes - goods must be labeled "prison-made"	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment and raw materials	yes - purchasing, procedures
OK	no	no	no
OR	yes - no competition with local suppliers, especially where it might displace workers	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment and raw materials	no
PA	no	N/R	no
RI	yes - can only sell to state agencies, cities, towns, and non-profit organizations	no	no
SC	yes - can only sell to governmentally-funded agencies and non-profit organizations	yes - marketing of product and/or service	no
SD	no	no	no
TN	yes	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space, and raw materials	no

Legal Restrictions/Allow Private Sector Participation/Legislative Changes (Page 4 of 4)

Juris-diction	State Legal Restrictions on Sale of Prison-Made Goods?*	Law Allowing Private Sector Participation in Correctional Industries?	Anticipate Any Legislative Changes?
TX	yes - can only sell to tax-supported agencies, local government, and other state, county and foreign governments	yes - marketing of product and/or service, on-site management, on-site training, provider of industry equipment, site and/or space, and raw materials	no
UT	no	yes - marketing of product and/or service, on-site management, on-site training	no
VA	yes - sales restricted to state or governmental agencies, and to contractors/subcontractors for projects that are for governmentally funded and administered by a governmental agency/subdivision	yes - provider of raw materials	yes - available markets
VT	yes	no	yes - allow Private Sector/Prison Industry Enhancement Certification Program
WA	no	no	yes - 1) customer model - private sector industry; 2) inmate pay up to prevailing wage; 3) 50% inmate employment in Class I & II industries
WI	yes - goods otherwise foreign-made can be sold to anyone; laundry and furniture can only be sold to state agencies; most other products can be sold to government at any level or to private sector	yes - provider of industry equipment and raw materials	no
WV	yes - fine of \$500 and possibly, one year in jail for each occurrence of sales to the private sector	no	yes - state use law
WY	no	no	no
Federal	N/A	no ³	no
TOTALS	28 = yes, 20 = no	23 = yes, 26 = no	19 = yes, 30 = no

* Does not include any federal laws.

¹ CA -- An initiative was passed by the voters that allows the DOC to have joint ventures; however, it is not under the auspices of the Prison Industry Authority. ² MS -- A statute is not required to allow private sector participation in correctional industries. ³ Federal Prison Industries -- Office of Management and Budget has issued a directive to privatize a pilot factory.

Issues That Have Created Legal Concern for Correctional Industries (Page 1 of 4)

Legal Issue/Resulting Action									
Juris-diction	Equal Employment Opportunity	Environmental Law	Inmate Wages	Legal Restraints on Product Lines	Legal Restraints on Sales Markets	Personal/Individual Liability	Product Design Protection	Product Liability	Other
AK	-	-	-	-	-	lawsuit, administrative action	-	-	-
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	-	-	-	-	-	-	-	-	-
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	-	-	-	proposed legislation	-	-	-	-	-
CO	-	administrative action	-	-	new legislation	-	-	-	-
CT	-	-	-	-	-	-	-	-	-
CYA	-	new legislation	new legislation	-	new legislation	-	-	-	-
DC	-	-	-	-	proposed legislation	-	-	-	-
DE	-	-	-	-	-	-	-	-	-
FL	-	-	-	-	-	-	-	-	-
GA	-	-	-	-	-	-	-	-	-
HI	-	-	administrative action	-	-	-	-	-	-
IA	lawsuit	administrative action	-	-	-	-	-	lawsuit	-
ID	-	lawsuit	administrative action	administrative action	-	-	-	-	-
IL	lawsuit	-	-	-	-	lawsuit	-	-	-
IN	-	administrative action	administrative action	-	administrative action	administrative action	-	administrative action	-
KS	-	-	-	-	-	-	-	-	-

Issues That Have Created Legal Concerns for Correctional Industries (Page 3 of 4)

Legal Issue/Resulting Action									
Juris-diction	Equal Employment Opportunity	Environmental Law	Inmate Wages	Legal Restraints on Product Lines	Legal Restraints on Sales Markets	Personal/ Individual Liability	Product Design Protection	Product Liability	Other
NM	-	-	-	proposed legislation	-	-	-	-	-
NV	-	-	-	-	-	-	-	-	-
NY	-	-	-	proposed legislation	proposed legislation	-	-	-	-
OH	-	administrative action	lawsuit	-	proposed legislation	-	lawsuit	lawsuit	-
OK	lawsuit	-	-	-	-	lawsuit	-	-	-
OR	-	-	-	proposed legislation	proposed legislation	-	-	administrative action	-
PA	-	-	-	-	-	-	-	-	-
RI	-	-	-	-	-	-	-	-	-
SC	-	-	-	-	-	-	-	-	-
SD	-	-	-	-	-	-	-	-	-
TN	-	-	new legislation	-	administrative action, new & proposed legislation	-	-	-	-
TX	-	-	proposed legislation	-	-	-	-	-	-
UT	lawsuit	lawsuit	lawsuit	-	-	lawsuit	-	-	-
VA	-	administrative action	lawsuit	administrative action	administrative action, new & proposed legislation	-	-	-	-
VT	-	-	-	-	-	administrative action	-	-	-
WA	-	-	-	-	-	-	-	-	-

Issues That Have Created Legal Concerns for Correctional Industries (Page 4 of 4)

Legal Issue/Resulting Action									
Juris-diction	Equal Employment Opportunity	Environmental Law	Inmate Wages	Legal Restraints on Product Lines	Legal Restraints on Sales Markets	Personal/Individual Liability	Product Design Protection	Product Liability	Other
WI	lawsuit, administrative action	lawsuit, administrative action	-	new legislation	new legislation	-	-	-	-
WV	-	lawsuit	-	-	-	-	-	-	-
WY	-	-	administrative action, proposed legislation	-	-	-	-	-	-
Federal	-	-	-	new & proposed legislation	-	-	-	-	-
TOTALS	6 = lawsuit 2 = administrative action 43 = N/A 3 = N/R	4 = lawsuit 10 = administrative action 2 = new legis. 1 = proposed legis. 36 = N/A 3 = N/R	4 = lawsuit 5 = administrative action 2 = new legis. 2 = proposed legis. 39 = N/A 3 = N/R	2 = new legis. 5 = proposed legis. 3 = admin. action 1 = lawsuit 40 = N/A 3 = N/R	6 = new legis. 7 = proposed legis. 3 = admin. action 38 = N/A 3 = N/R	5 = lawsuit 3 = admin. action 43 = N/A 3 = N/R	1 = lawsuit 49 = N/A 3 = N/R	3 = lawsuit 2 = admin. action 45 = N/A 3 = N/R	1 = workers' compensation lawsuit 49 = N/A 3 = N/R

Correctional Industries Sales Markets (Page 1 of 3)

KEY CODES TO SALES MARKETS – CU (colleges/universities), DOC (Department of Corrections), DOT (Department of Transportation), FG (Federal Government), HWA (health/welfare agencies), LG (local government), MSA (miscellaneous state agencies), NP (non-profit organizations), OS (other states), PS (private sector).

Juris-diction	CU	DOC	DOT	FG	HWA	LG	MSA	NP	OS	PS	Other	Total
AK	unavailable statistics	45%	4%	-	unavailable statistics	2%	28%	1%	-	20%	-	100%
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	5%	38%	-	-	-	5%	20%	5%	-	-	schools - 27%	100%
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	2.8%	53.2%	3.2%	-	11.2%	5.3%	24.3%	-	-	-	-	100%
CO	21%	22%	-	-	-	-	38%	-	-	-	agribusiness products - 19%	100%
CT	10%	30%	10%	-	15%	5%	30%	-	-	-	-	100%
CYA	-	-	2%	-	2%	-	5%	2%	-	89%	-	100%
DC	-	44%	8%	40%	2%	5.5%	-	-	.5	-	-	100%
DE	-	20%	-	-	-	-	20%	-	-	60%	-	100%
FL	6%	40%	4%	1%	8%	9%	9%	-	6%	8%	Dept. of Motor Vehicles - 9%	100%
GA	3.2%	51.5%	.3%	.1%	6%	6.9%	30.1%	-	1.9%	-	-	100%
HI	10%	10%	-	-	-	-	80%	-	-	-	-	100%
IA	1%	8%	24%	-	11%	46%	8%	1%	1%	-	-	100%
ID	11.1%	6.3%	26.1%	.8%	10.8%	9.8%	32.8%	.2%	-	2.1%	-	100%
IL	1.3%	66.3%	1.6%	-	5%	1.1%	16.2%	2.6%	-	-	5.9%	100%
IN	1%	34%	13.5%	-	2%	1%	2%	-	-	9.5%	37%	100%
KS	5%	20%	25%	-	5%	5%	39%	1%	-	-	-	100%
KY	14%	50%	2%	-	16%	1%	17%	-	-	-	-	100%
LA	-	33%	-	-	-	-	27%	-	-	9%	31%	100%
MA	-	46%	-	-	-	3.5%	41%	-	-	4%	5.5%	100%
MD	7.6%	32%	28.8%	-	15.1%	3.2%	12.8%	.1%	.4%	-	-	100%
ME	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R

Correctional Industries Sales Markets (Page 2 of 3)

KEY CODES TO SALES MARKETS – CU (colleges/universities), DOC (Department of Corrections), DOT (Department of Transportation), FG (Federal Government), HWA (health/welfare agencies), LG (local government), MSA (miscellaneous state agencies), NP (non-profit organizations), OS (other states), PS (private sector).

Juris-diction	CU	DCC	DOT	FG	HWA	LG	MSA	NP	OS	PS	Other	Total
MI	-	52%	2%	1%	1%	3%	38%	1%	2%	-	-	100%
MN	-	5%	-	-	-	-	49%	6%	-	40%	-	100%
MO	4%	23%	8%	-	18%	8%	37%	-	-	-	2%	100%
MS	6.5%	67%	-	-	-	3%	-	-	-	23.5%	-	100%
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	1%	27%	36%	-	-	7%	20%	-	-	-	farm products - 9%	100%
ND	7%	5%	24%	5%	1%	19%	14%	19%	1%	-	retailers in the state - 5%	100%
NE	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NH	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NJ	.35%	43.44%	.87%	.02%	12.24%	10.63%	32.47%	-	-	-	-	100%
NM	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NV	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NY	3%	23%	1%	-	14%	22%	6%	-	-	-	31%	100%
OH	-	30.2%	39.7%	-	5.3%	2.2%	20.3%	.1%	-	1.6	education - .6%	100%
OK	5%	22%	1%	1%	13%	4%	54%	1%	1%	-	-	100%
OR	2.6%	43.3%	3.6%	.2%	28%	3.6%	15.7%	-	-	3%	-	100%
PA	10%	60%	12%	-	10%	3%	3%	1.95%	.05%	-	-	100%
RI	2%	28%	40%	-	-	10%	20%	-	-	-	-	100%
SC	8%	26%	11%	1%	16%	8%	14%	1%	-	15%	-	100%
SD	5%	5%	5%	-	3%	5%	75%	2%	-	-	-	100%
TN	3%	36%	29%	-	4%	13%	13%	2%	-	-	-	100%
TX	4%	40%	35%	-	6%	10%	4.5%	-	.5%	-	-	100%
UT	7.2%	14%	6%	2%	15%	4.1%	44.9%	-	-	6.8%	-	100%

Correctional Industries Sales Markets (Page 3 of 3)

KEY CODES TO SALES MARKETS -- CU (colleges/universities), DOC (Department of Corrections), DOT (Department of Transportation), FG (Federal Government), HWA (health/welfare agencies), LG (local government), MSA (miscellaneous state agencies), NP (non-profit organizations), OS (other states), PS (private sector).

Juris-diction	CU	DOC	DOT	FG	HWA	LG	MSA	NP	OS	PS	Other	Total
VA	25%	20%	20%	-	10%	5%	20%	-	-	-	-	100%
VT	1%	1%	40%	-	-	5%	41%	-	5%	-	work crews - 7%	100%
WA	3%	20%	20%	-	30%	5%	20%	2%	-	-	-	100%
WI	7.11%	9.78%	52.1%	.02%	5.4%	2.51%	22.92%	.16%	-	-	-	100%
WV	10%	20%	40%	-	10%	20%	-	-	-	-	-	100%
WY	-	70%	-	-	-	-	-	30%	-	-	-	100%
Federal	-	-	-	100%	-	-	-	-	-	-	-	100%

Numbers of Sales Representatives/Incentives Offered/Quotas/Reporting Methods (Page 1 of 3)

Juris-diction	Number of Sales Representatives?	Types of Incentives Provided for Your Sales Staff	Incentives Given to Sales Staff for New Orders on Existing Accounts?	Set Quotas for Sales Staff?	Require Sales Staff to Report on Established and/or New Contacts?
AK	1	no incentives provided	no	no	no
AL	N/R	N/R	N/R	N/R	N/R
AR	2	no incentives provided	no	no	yes - weekly
AZ	N/R	N/R	N/R	N/R	N/R
CA	13	no incentives provided	no	no	no
CO	4	no incentives provided	no	no	no
CT	2	no incentives provided	no	no	yes - weekly
CYA	1	no incentives provided	no	no	yes - weekly
DC	2	no incentives provided	no	no	yes - monthly
DE	0	N/A	N/A	N/A	N/A
FL	10	no incentives provided	N/R	yes	yes
GA	7	bonuses, percentage (1%)	yes	yes	yes - weekly
HI	0	N/A	N/A	N/A	N/A
IA	5	bonuses	yes	yes	yes - weekly
ID	3	percentage (3%)	no	yes	yes - monthly
IL	8	no incentives provided	no	no	yes - as requested
IN	6	no incentives provided	no	no	no
KS	1	no incentives provided	no	no	no
KY	4	no incentives provided	no	yes	yes - weekly, monthly
LA	4	no incentives provided	no	no	no
MA	2	no incentives provided	no	no	yes - weekly
MD	5	bonuses	no	yes	yes - monthly
ME	3	no incentives provided	no	no	no
MI	3	no incentives provided	no	no	yes - weekly

Numbers of Sales Representatives/Incentives Offered/Quotas/Reporting Methods (Page 2 of 3)

Jurisdiction	Number of Sales Representatives?	Types of Incentives Provided for Your Sales Staff	Incentives Given to Sales Staff for New Orders on Existing Accounts?	Set Quotas for Sales Staff?	Require Sales Staff to Report on Established and/or New Contacts?
MN	6	no incentives provided	no	no	yes - weekly, monthly
MO	5	no incentives provided	no	no	no
MS	0	N/A	N/A	N/A	N/A
MT	N/R	N/R	N/R	N/R	N/R
NC	5	no incentives provided	no	no	yes - weekly
ND	2	base salary, plus 2-1/2% commission on gross billed sales	yes	no	yes - four times a year in person; at least once every 2 months by phone
NE	2	no incentives provided	no	yes	yes - weekly, monthly
NH	0	N/A	N/A	N/A	N/A
NJ	3	no incentives provided	no	no	no
NM	3 ¹	N/A	yes	yes	yes - weekly
NV	2 ²	no incentives provided	no	no	yes - weekly
NY	9	no incentives provided	no	yes	yes - monthly
OH	9	no incentives permitted	no	yes	yes - weekly, monthly
OK	7	bonuses	yes	yes	yes - weekly
OR	5	no incentives provided -- one of the five sales representatives is on commission	no	yes	yes - weekly
PA	3	no incentives provided	no	no	yes - weekly
RI	1	no incentives provided	no	no	no
SC	4	no incentives provided	no	yes	yes - weekly
SD	0	N/A	N/A	N/A	N/A
TN	3	no incentives provided	no	yes	yes - weekly
TX	5	no incentives provided	no	no	yes - weekly
UT	8 ³	no incentives provided	no	yes	yes - weekly
VA	8	no incentives provided	no	yes	yes - d

Numbers of Sales Representatives/Incentives Offered/Quotas/Reporting Methods (Page 3 of 3)

Juris-diction	Number of Sales Representatives?	Types of Incentives Provided for Your Sales Staff	Incentives Given to Sales Staff for New Orders on Existing Accounts?	Set Quotas for Sales Staff?	Require Sales Staff to Report on Established and/or New Contacts?
VT	2	no incentives provided	no	no	no
WA	5	no incentives provided	no	no	yes - weekly
WI	3	no incentives provided	no	no	no
WV	0	N/A	N/A	N/A	N/A
WY	0	N/A	N/A	N/A	N/A
Federal	28	no incentives provided	no	yes	yes - annually
TOTALS	214	36 = no incentives provided 4 = bonuses 2 = percentage 1 = commission on gross billed sales 8 = N/A 3 = N/R	5 = yes 37 = no 7 = N/A 4 = N/R	17 = yes 26 = no 7 = N/A 3 = N/R	31 = yes 12 = no 7 = N/A 3 = N/R

¹ NM -- Sales representatives are on contract. ² NV -- Sales representatives are assigned other responsibilities as well. ³ UT -- Sales representatives are comprised of two civilians and six inmate workers.

Product Catalogs/Telemarketing/Total Sales/Customer Discounts/Federal Contracts (Page 1 of 1)

Jurisdiction	Do You Have a Product Catalog?	If No, Do You Plan to Develop a Product Catalog?	Telemarketing of Which Product Lines?	Total Sales*	What Customer Discounts Do You Offer?	Do You Have Contracts to Supply Products/Services to Federal Agencies?
AK	no	yes	none	\$1,945,700	quantity/volume discounts	no
AL	N/R	N/R	N/R	N/R	N/R	N/R
AR	yes	N/A	none	\$4,181,186	quantity/volume discounts, retail prices are set by Board of Correction per state law	no
AZ	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	N/A	none	\$147,624,100	no discounts offered	no
CO	yes	N/A	N/A	\$16,700,000	quantity/volume discounts, discontinued items	no
CT	no	yes	none	\$5,000,000	no discounts offered	no
CYA	no	no	N/R	N/R	N/R	N/R
DC	yes	N/A	none	\$5,284,257 ¹	quantity/volume discounts	yes
DE	no	yes	none	\$413,219	discounts to DOC customers and state agency employees	no
FL	yes	N/A	printing (silkscreen), ring binders	\$75,000,000	quantity/volume discounts	yes
GA	yes	N/A	none	\$17,700,000	quantity/volume discounts	no
HI	no	yes	none	\$1,182,495	no discounts offered	no
IA	yes	N/A	all product lines, except license plates and validation stickers	\$79,000,000	quantity/volume discounts	no
ID	yes	N/A	all product lines	\$4,500,000	quantity/volume discounts, timely payment discounts	no
IL	yes	N/A	signs, janitorial products	\$31,895,659	special price on bids	no
IN	yes	N/A	none	\$13,000,000	no discounts offered	no
KS	yes	N/A	none	\$8,586,980	quantity/volume discounts	no

Product Catalogs/Telemarketing/Total Sales/Customer Discounts/Federal Contracts (Page 2 of 4)

Jurisdiction	Do You Have a Product Catalog?	If No, Do You Plan to Develop a Product Catalog?	Telmarketing of Which Product Lines?	Total Sales*	What Customer Discounts Do You Offer?	Do You Have Contracts to Supply Products/Services to Federal Agencies?
KY	yes	N/A	none	\$7,400,000	quantity/volume discounts	no
LA	yes	N/A	none	\$18,500,000	quantity/volume discounts	no
MA	yes	N/A	none	\$15,093,797	no discounts offered	no
MD	yes	N/A	all product lines	\$15,644,607	quantity/volume discounts	no
ME	no	yes	none	\$1,250,000	quantity/volume discounts	no
MI	yes	N/A	none	\$30,725,383	no discounts offered	no
MN	yes	N/A	office furniture products	\$11,120,000	discounts to DOC customers and to long-term customers, quantity/volume discounts, timely payment discounts	no
MO	yes	N/A	all product lines	\$6,063,977	quantity/volume discounts (signs & printing)	no
MS	no	no	none	N/R	no discounts offered	no
MT	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	yes	none	\$45,974,471	quantity/volume discounts	no
ND	yes	N/A	signs - on experimental basis at this time	\$1,983,127	quantity/volume discounts	no
NE	yes	N/A	all product lines	N/R	quantity/volume discounts	no
NH	no	yes - for sign shop only	none	\$1,201,847	no discounts offered	no
NJ	yes	N/A	N/A	\$11,000,000	quantity/volume discounts	no
NM	yes	N/A	none to date; however, plan to telemarket furniture, print, micrographics, and data entry.	\$3,451,968	quantity/volume discounts	no
NV	yes	N/A	none	\$2,441,024 ²	quantity/volume discounts	no

Product Catalogs/Telemarketing/Total Sales/Customer Discounts/Federal Contracts (Page 3 of 5)

Jurisdiction	Do You Have a Product Catalog?	If No, Do You Plan to Develop a Product Catalog?	Telemarketing of Which Product Lines?	Total Sales*	What Customer Discounts Do You Offer?	Do You Have Contracts to Supply Products/Services to Federal Agencies?
NY	yes	N/A	miscellaneous products ³	N/R	quantity/volume discounts	no
OH	yes	N/A	none	\$23,959,704	quantity/volume discounts	no
OK	yes	N/A	none	\$7,102,000	quantity/volume discounts	yes
OR	yes	N/A	none	\$5,500,000	no discounts offered	no
PA	yes	N/A	none	\$22,148,849	discounts to DOC customers, quantity/volume discounts	no
RI	no	yes	none	\$1,500,000	discounts to DOC customers and long-term customers, quantity/volume discounts	no
SC	yes	N/A	none	\$8,801,900	quantity/volume discounts	no
SD	no	yes	N/R	\$2,700,000	no discounts offered	no
TN	yes	N/A	wood, metal, sign, paint, refurbishing, print, apparel, textiles	\$7,672,023 ⁴	quantity/volume discounts	no
TX	yes	N/A	all product lines	\$61,560,000	quantity/volume discounts	no
UT	yes	N/A	furniture, printing, signs	\$7,300,000	quantity/volume discounts	yes ⁵
VA	yes	N/A	all product lines	\$19,800,000	quantity/volume discounts	no
VT	yes	N/A	none	\$2,227,412	discounts to DOC customers, quantity/volume discounts	no
WA	yes	N/A	all product lines	\$14,300,000	some quantity/volume discounts, occasional promotional discounts to move inventory	no
WI	yes	N/A	none	\$12,400,000 ⁶	no discounts offered	no
WV	yes	N/A	none	\$1,132,911	quantity/volume discounts	no
WY	yes	N/A	none	N/R	quantity/volume discounts	no

Product Catalogs/Telemarketing/Total Sales/Customer Discounts/Federal Contracts (Page 4 of 4)

Jurisdiction	Do You Have a Product Catalog?	If No, Do You Plan to Develop a Product Catalog?	Telemarketing of Which Product Lines?	Total Sales*	What Customer Discounts Do You Offer?	Do You Have Contracts to Supply Products/Services to Federal Agencies?
Federal	yes	N/A	N/R	\$209,859,000	N/R	yes
TOTALS	39 = yes 11 = no 3 = N/R	9 = yes 2 = no 39 = N/A 3 = N/R	30 = none 8 = all product lines 7 = some product lines 2 = N/A 6 = N/R	\$991,827,596	34 = quantity/volume discounts 11 = no discounts offered 2 = timely payment discounts 5 = DOC customer discounts 2 = long-term customer discounts 2 = other 5 = N/R	5 = yes 44 = no 4 = N/R

* Total sales are for a 12-month period ending June 30, 1991.

¹ DC -- Total sales are as of August 1991; fiscal year ends September 30, 1991. ² NV -- Sales figures are for state-owned and operated industries only -- does not include privately-owned industries or partnerships. ³ NY -- Miscellaneous products consumed by customers that are widely dispersed and not easily reached by sales staff are telemarketed. ⁴ TN -- Total sales figures are for industries only. ⁵ UT -- not a contract, but are on the approved vendor list for the U.S. Forest Service. ⁶ WI - \$10.5 million are industry sales; \$1.9 million are agriculture sales.

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 1 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
AK	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, utilities	other state operations, private sector, legislature, correctional industry commission	no	N/A
AL	N/R	N/R	N/R	N/R
AR	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	N/R	yes	customer information
AZ	N/R	N/R	N/R	N/R
CA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing, direct/indirect cost	internal market research	no	N/A
CO	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, utilities, warehousing	trade magazines, referral information from other agencies, contacts with private vendors	yes	third-party pricing agreements
CT	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	internal sales/marketing group	yes	raw materials + labor + overhead + percentage for profit
CYA	N/R	N/R	N/R	N/R
DC	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, warehousing	market research, publications listing contracts in the District Government.	no	N/A
DE	administrative overhead, inmate labor costs, percentage for profit, raw materials, staff wages/salaries	staff surveys, chamber of commerce, local industries	yes	marked down for state-use only
FL	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	market studies	no	N/A
GA	administrative overhead, competitive and/or market prices, equipment, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	state purchasing, internal marketing, show/conference displays, customer requests	no	N/A

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 2 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
HI	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, raw materials, shipping, staff wages/salaries, support services	ACA and NIC information, state departments, other state correctional industries program personnel	yes	market surveys and customer information
IA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	marketing staff	yes	surveys
ID	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	community reports on industries, Chamber of Commerce	no	N/A
IL	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, warehousing, all costs, market influence	CIA regional meetings, customer contacts	yes - for some products	contracts in effect with Central Management Services, the state of Illinois' Department responsible for procurement
IN	competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	market research	yes - sometimes	marketing research
KS	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	state purchasing, customer suggestions, DOC needs, feasibility studies	yes	check similar items that are on state contract, review wholesale prices lists
KY	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	other state industries, market trends, state purchasing requirements	yes - in most cases	review of market data
LA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing, contingencies	market demand, success of other state programs, written surveys to government agencies	yes	conducting market studies on each project
MA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities (if applicable), warehousing	market need	no	N/A

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 3 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
MD	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services	market study (performed by private, independent firms), sales/product projections (prepared by State Use Industries)	no	N/A
ME	administrative overhead, competitive and/or market prices, inmate labor costs, percentage for profit, raw materials, staff wages/salaries	space limitations have prohibited expansion	no	N/A
MI	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	market surveys	yes - sometimes	N/R
MN	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing, and variable costs	market surveys, strategic planning, industries advisory board, industries central office coordination function	no	N/A
MO	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	Missouri Correctional Enterprises staff, advisory board, research analyst	yes	product comparisons
MS	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	Mississippi Economic Development Department	yes	survey
MT	N/R	N/R	N/R	N/R
NC	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	other state information, annual reports, discussions other correctional industry directors	yes	competitive sources
ND	administrative overhead, competitive and/or market prices, percentage for profit, plant overhead, raw materials	other industry programs (CIA Directory), state purchasing, trade shows, local Chamber of Commerce	yes - with a few exceptions	compare competitive bids with private sector
NE	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	marketing surveys, letter campaigns, consultants, marketing studies, networking	yes	pricing survey

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 4 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
NH	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	N/R	N/R	N/R
NJ	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, staff wages/salaries, support svcs.	internal market research, customer demand, consultant reports	no	N/A
NM	administrative overhead, competitive and/or market prices, inmate labor costs, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, warehousing	central office staff, Corrections Commission	no	N/A
NV	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, utilities	UNLV marketing department, advisory board, Nevada Development Authority, Chamber of Commerce	yes	compare prices to private sector at least quarterly
NY	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	in-house staff, contracts with marketing firms	yes - sometimes	N/R
OH	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, warehousing	in house marketing, other state industries experiences, major vendors, other private sector companies interested in working with Ohio Correctional Industries	no	N/A
OK	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, utilities	vendors, other correctional industries, customers, state purchasing, DOC requirements	yes	competitive bids and customer feedback
OR	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	<u>CI-Net News</u>	no	N/A
PA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	N/R	yes	review the competition

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 5 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
RI	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, percentage for profit, raw materials, staff wages/salaries	other states, vendors	yes	checking catalog prices of private companies
SC	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, utilities, depreciation	N/R	yes	market research, competitive bid process
SD	administrative overhead, inmate labor costs, percentage for profit, raw materials, shipping, staff wages/salaries	none	no	N/A
TN	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	other state prison industries, Department of General Services Purchasing	no	priced equal to
TX	administrative overhead, competitive and/or market prices, equipment, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	consultants, other state industries, other state agencies, staff	yes	work with state purchasing and review bid tabulations taken by schools, cities, counties
UT	administrative overhead, competitive and/or market prices, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, warehousing	surveys, state contracts, state purchasing staff	no	N/A
VA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, plant overhead, raw materials, shipping, warehousing	market need	no	N/A
VT	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, percentage for profit, raw materials, shipping, staff wages/salaries, utilities	N/R	no	N/A
WA	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, warehousing	CIA Directory, conferences, surveys, word of mouth, industry magazines, visits to other state industries, policy board, customer requests, manufacturer's recommendations, market analysis	yes	analyzing competitive pricing, feedback from customers and Office of State Procurement

Cost-Pricing Factors/Resources for Prospective Industries/Pricing Below Lowest Market Price (Page 6 of 6)

Jurisdiction	Factors Considered in the Cost-Pricing of Industry Goods	Resources to Identify Prospective Industries for Program Expansion	Industry Products Priced Below Lowest Market Price for Similar Products?	If Yes, How Do You Determine if Your Products are Priced Below the Lowest Market Price?
WI	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	N/R	no	N/A
WV	administrative overhead, inmate labor costs, plant overhead, raw materials, shipping, staff wages/salaries, support services	statewide contract orders from purchasing division of Department of Administration	no	N/A
WY	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, shipping, staff wages/salaries, support services, utilities, warehousing	N/R	yes	comparison with open market
Federal	administrative overhead, competitive and/or market prices, equipment, inmate labor costs, packaging, percentage for profit, plant overhead, raw materials, rent, shipping, staff wages/salaries, support services, utilities, warehousing	market research, congressionally mandated market study, corporate product engineering centers	yes	documented market analysis
TOTAL	48 = administrative overhead 47 = competitive and/or market prices 35 = equipment, 45 = inmate labor costs 38 = packaging, 45 = percentage for profit 43 = plant overhead, 49 = raw materials 21 = rent, 44 = shipping 46 = staff wages/salaries, 35 = support services 32 = utilities, 35 = warehousing 6 = other	17 = internal market research 15 = other state operations 8 = state purchasing 7 = surveys 5 = independent market study 5 = market demand 4 = trade magazines/ community reports, 4 = contacts with private vendors 4 = advisory board 4 = Chamber of Commerce 41 = other 11 = N/R	27 = yes 21 = no 5 = N/R	5 = market research 5 = product/price comparison 4 = customer feedback 4 = surveys 4 = bid comparisons 2 = competitive sources 8 = other 7 = N/R 20 = N/A

Automated Info. Mgmt. Systems/Programs Under Mgmt. Control of Corr'l. Industries (Page 1 of 3)

Jurisdiction	Do You Have an Automated Information Management System for Correctional Industries?	If Yes, Is It a PC or Mainframe?	Inmate Work Programs Under Mgmt. Control of Corr'l. Industries
AK	no	N/A	farms
AL	N/R	N/R	N/R
AR	yes	N/R	none
AZ	N/R	N/R	N/R
CA	yes - accounting, costing, distribution, inventory, manufacturing, order processing, payroll, production control, purchasing	mainframe	agriculture
CO	no	N/A	farms, vocational training (in part)
CT	yes - accounting, order processing, payroll	both	none
CYA	no	N/A	N/R
DC	yes - accounting, costing, inventory, order processing, production control, purchasing	mainframe	none
DE	no	N/A	farms
FL	yes - accounting, costing, inventory, manufacturing, order processing, payroll, production control, property management, purchasing	both	farms
GA	yes - accounting, costing, distribution, engineering, inventory, manufacturing, order processing, production control, property management, purchasing	mainframe	none
HI	no	N/A	none
IA	yes - accounting, costing, inventory, manufacturing, order processing, payroll, production control, purchasing	both	farms
ID	yes - accounting, order processing, payroll, purchasing	PC	none
IL	no	N/A	farms
IN	yes - accounting, costing, payroll	PC	farms
KS	yes - accounting, distribution, order processing, payroll	mainframe	farms
KY	yes - accounting, costing, inventory at some locations, order processing, payroll, property management	PC, mainframe for payroll only	none
LA	yes - accounting, partial inventory, order processing, payroll, property management, purchasing	mainframe	farms

Automated Info. Mgmt. Systems/Programs Under Mgmt. Control of Corr'l. Industries (Page 2 of 3)

Jurisdiction	Do You Have an Automated Information Management System for Correctional Industries?	If Yes, Is It a PC or Mainframe?	Inmate Work Programs Under Mgmt. Control of Corr'l. Industries
MA	yes - accounting, inventory, manufacturing, order processing, payroll, purchasing	both	farms
MD	yes - accounting, costing, distribution, inventory, manufacturing, order processing, payroll, purchasing	mainframe	none
ME	no	N/A	farms
MI	yes - accounting, costing, distribution, order processing, payroll, production control	mainframe	farms
MN	yes - accounting, costing, inventory, manufacturing, order processing, payroll, production control, property management	mainframe	none
MO	no	N/A	none
MS	no	N/A	farms
MT	N/R	N/R	N/R
NC	yes - accounting, order processing, payroll	both	farms, vocational training
ND	yes - accounting, costing, inventory, manufacturing, order processing, payroll, production control	mainframe	farms
NE	yes - accounting, costing, distribution, inventory, manufacturing, order processing, payroll, production control, property management, purchasing, productivity, forecasting, sales, billing, aging	mini stand-alone	none
NH	yes - accounting, inventory, payroll, purchasing	both	education, farms, vocational training
NJ	yes - accounting, distribution, inventory, order processing, payroll, purchasing	both	none
NM	yes - accounting costing, distribution, inventory, payroll, purchasing	both	farms
NV	yes - accounting	PC	farms, vocational training
NY	yes - accounting, costing, distribution, inventory, manufacturing, order processing, production control, property management (fixed assets), purchasing	mainframe	vocational training (for programs related to industries)
OH	yes - accounting, distribution, inventory, manufacturing, order processing, payroll, property management, purchasing	mainframe	none
OK	yes - accounting, costing, inventory, order processing	PC	none
OR	yes - accounting, contracts, costing, distribution, engineering, inventory, manufacturing, order processing, production control, property management, purchasing	mainframe	none

Automated Info. Mgmt. Systems/Programs Under Mgmt. Control of Corr'l. Industries (Page 3 of 8)

Jurisdiction	Do You Have an Automated Information Management System for Correctional Industries?	If Yes, Is It a PC or Mainframe?	Inmate Work Programs Under Mgmt. Control of Corr'l. Industries
PA	N/R	N/R	farms, vocational training
RI	yes - accounting, distribution	PC	community service
SC	yes - accounting, inventory, order processing, property management, purchasing, sales history	mainframe	none
SD	yes - accounting, inventory, payroll	PC	farms
TN	yes	PC	farms
TX	yes - accounting, some inventory, payroll, property management	both	none
UT	yes - accounting, inventory, order processing, payroll, property management, purchasing	PC	farms, partial work release (asbestos abatement, road crews, etc.)
VA	yes - accounting, costing, inventory, manufacturing, order processing, production control, purchasing	mainframe	none
VT	yes - accounting, inventory, order processing, payroll, property management, purchasing	mainframe	farms
WA	yes ¹ - accounting, inventory, order processing, payroll, property management, purchasing	PC	farms
WI	yes - accounting, inventory, order processing, payroll, property management, purchasing	mainframe	farms are in the same bureau, but are a separate section
WV	no	N/A	none
WY	no	N/A	vocational training
Federal	yes - portion payroll	mainframe	community service, education, vocational training
TOTALS	38 = yes, 11 = no; see narrative -- Part I	9 = PC 17 = mainframe 10 = both 1 mini stand-alone	26 = farms/agriculture 8 = vocational training 2 = education 2 = community service 1 = work release (partial) 19 = none 4 = N/R

¹ WA is implementing MRPII - when all profit centers are on-line, costing, distribution, engineering, manufacturing, and production control will also be automated.

Organizational Management of Correctional Industries (Page 1 of 3)

Juris-diction	Industrial Manager(s) Oversee Multiple Shops?	If Yes, What is their Official Title?	Source of Recruitment for Industries Staff	Who Does Senior Corr'l. Industry Administrator Report To?
AK	no	N/A	private sector	Director, DOC
AL	N/R	N/R	N/R	N/R
AR	no ¹	N/A	institution correctional staff	Deputy Director of Corrections
AZ	N/R	N/R	N/R	N/R
CA	yes	production manager II/III	correctional industry staff, private sector	Director of Corrections
CO	no	N/A	private sector	Commissioner, Div. of Corr.
CT	yes	manager	correctional industry staff	Commissioner, Div. of Corr.
CYA	N/R	N/A	N/R	Commissioner, Div. of Corr.
DC	yes	industrial manager	central office correctional staff	Associate Director for Prgms.
DE	no	N/A	institution correctional staff	Bureau Chief
FL	no	N/A	private sector	Board of Directors, PRIDE of FL
GA	yes	facility manager	correctional industry staff, private sector	Commissioner, Div. of Corr.
HI	yes	corr'l. industry administrator	private sector	Corr'l. Prgms. Administrator
IA	yes	plant manager	private sector	Commissioner, DOC
ID	yes	division supervisors	institution corr'l. staff, private sector	Director, Div. of Corr.
IL	yes	corr'l. industry sup't.	institution corr'l. staff	Chief Deputy Director
IN	yes	plant manager - industries, farm manager - farms	private sector	Deputy Commissioner
KS	some, not all	assistant director, correctional industries	correctional industry staff, private sector	Deputy Commissioner, DOC
KY	N/R	N/R	N/R	Commissioner, Div. of Corr.
LA	some, not all	regional managers	central office correctional staff, correctional industry staff, institution correctional staff	Undersecretary, Dept. of Public Safety & Corr.
MA	yes	supervisor of industries	private sector	Commissioner, Div. of Corr.
MD	yes	regional manager	private sector	Commissioner, Div. of Corr.
ME	some, not all	N/R	institution correctional staff	Director, Correctional Programs
MI	yes	regional manager	correctional industry staff, private sector	Commissioner, Div. of Corr.

Organizational Management of Correctional Industries (Page 2 of 3)

Juris-diction	Industrial Manager(s) Oversee Multiple Shops?	If Yes, What is their Official Title?	Source of Recruitment for Industries Staff	Who Does Senior Corr'l. Industry Administrator Report To?
MN	yes	industries director or industries superintendent	institution correctional staff and private sector	Deputy Commissioner of Institutional Services
MO	yes	industry coordinator	Office of Administration/Personnel	Director, Div. of Administration
MS	yes	production manager	private sector	Board of Directors, Magnolia State Enterprises, Inc.
MT	N/R	N/R	N/R	N/R
NC	no	N/A	correctional industry staff	Assistant Secretary, DOC
ND	yes	N/R	institution correctional staff, private sector	Warden
NE	some, not all	manufacturing coordinator/manager	central office corr'l. staff, corr'l. industry staff, institution corr'l. staff, private sector	Commissioner, Div. of Corr.
NH	yes	N/R	correctional industry staff, private sector	Warden
NJ	yes	industrial manager II	correctional industry staff, private sector	Commissioner, Div. of Corr.
NM	yes	facility manager	institution correctional staff, private sector	Deputy Secretary, Corrections Commission
NV	no	N/A	institution correctional staff	Director, Dept. of Prisons
NY	yes	industrial superintendent	private sector	Deputy Commissioner for Prgm. Svcs.
OH	yes	product managers	correctional industry staff	Deputy Director, Administration
OK	yes	correctional industrial coordinator	correctional industry staff	Chief of Staff, DOC
OR	some, not all	N/R	state personnel system	Assistant Director, DOC
PA	yes	correctional industries manager	institution correctional staff	Commissioner, Div. of Corr.
RI	yes	general supervisor	correctional industry staff, institution correctional staff	Assistant Director, Rehab. Svcs.
SC	yes	production manager II	correctional industry staff	Deputy Commissioner for Administration, DOC
SD	yes	production manager	private sector	Commissioner, Div. of Corr.
TN	yes	industry operations manager	private sector	Assistant Commissioner, Administration
TX	no	N/A	institution correctional staff	Deputy Director, DOC
UT	N/R	N/R	private sector	Executive Director, DOC

Organizational Management of Correctional Industries (Page 3 of 3)

Jurisdiction	Industrial Manager(s) Oversee Multiple Shops?	If Yes, What is their Official Title?	Source of Recruitment for Industries Staff	Who Does Senior Corr'l. Industry Administrator Report To?
VA	yes	group manager	correctional industry staff	Chief Deputy Director, DOC
VT	N/R	N/R	private sector	Director, DOC Prgms.
WA	yes	strategic business unit manager	private sector	Commissioner, Div. of Corr.
WI	some, not all	industries superintendent	private sector	Division Administrator
WV	some, not all	plant superintendent	private sector	Commissioner, Div. of Corr.
WY	yes	industries manager	institution correctional staff	Warden
Federal	yes	associate warden (industries & education) or sup't. of industries	correctional industry staff	Director, Federal Bureau of Prisons
TOTALS	31 = yes, 7 = some, not all, 8 = no	varied	28 = private sector 16 = correctional industry staff 14 = institutional corr'l. staff 3 = central office corr'l. staff 2 = admin./state personnel	varied

¹ AR -- There is a program manager for each program.

Correctional Industry Management Functions (Page 1 of 4)

Juris.	Planning	Order Processing	Customer Relations	Pricing	Marketing
AK	in central office	in central office	in central office	in central office	in central office
AL	N/R	N/R	N/R	N/R	N/R
AR	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
AZ	N/R	N/R	N/R	N/R	N/R
CA	in central office and in the institution	in central office	in central office	in central office	in central office
CO	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution
CT	in central office and in the institution	in central office	in central office	in central office	in central office
CYA	in central office	N/R	in central office and in the institution	N/R	in central office
DC	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office
DE	N/R	N/R	N/R	N/R	N/R
FL	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office	in central office
GA	in central office and in the institution	in central office	in central office and in the institution	in central office	in central office
HI	in central office	shop	in central office and in the institution	in central office and in the institution	in central office and in the institution
IA	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
ID	in central office and in the institution	in central office	in the institution	in central office and in the institution	in central office
IL	in central office and in the institution	in central office and in the institution	in central office	in central office	the field
IN	in central office	in central office	in central office	in central office	in central office and in the institution
KS	in central office	in central office	in central office	in central office	in central office

Correctional Industry Management Functions (Page 2 of 4)

Juris.	Planning	Order Processing	Customer Relations	Pricing	Marketing
KY	N/R	N/R	N/R	N/R	N/R
LA	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office
MA	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office
MD	in central office	in central office	in central office	in central office	in central office
ME	in central office and in the institution	in the institution	in central office and in the institution	in the institution	in central office and in the institution
MI	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution
MN	in central office and in the institution	in the institution	in central office and in the institution	in the institution	in central office and in the institution
MO	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office
MS	in central office and in the institution	in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
MT	N/R	N/R	N/R	N/R	N/R
NC	in central office	in central office and in the institution	in central office and in the institution	in central office	in central office
ND	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)
NE	in central office	in central office	in central office, in the institution (service)	in central office	in central office
NH	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)	in central office (which is located inside institution)
NJ	in central office	in central office	in central office	in central office and in the institution	in central office and in the institution
NM	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office
NV	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
NY	in central office and in the institution	in central office	in central office	in central office	in central office

Correctional Industry Management Functions (Page 3 of 4)

Juris.	Planning	Order Processing	Customer Relations	Pricing	Marketing
OH	in central office and in the institution	in central office and in the institution	in central office	in central office (costing -- in the institution)	in central office
OK	in central office and in the institution	in central office	in central office and in the institution	in central office	in central office
OR	in central office and in the institution	in central office	in central office	in central office and in the institution	in central office
PA	in central office	in central office	in central office	in central office and in the institution	in central office and in the institution
RI	in central office	in central office and in the institution	in central office	in central office	in central office
SC	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution
SD	in central office	in central office	in central office	in central office	in central office
TN	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
TX	in central office and in the institution	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution
UT	in central office	in central office	in central office and in the institution	in central office and in the institution	in central office and in the institution
VA	in central office	in central office	in central office	in central office	in central office
VT	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
WA	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office
WI	in central office and in the institution	in central office	in central office	in central office	in central office
WV	in central office and in the institution	in the institution	in central office and in the institution	in central office and in the institution	in central office
WY	in the institution	in the institution	in the institution	in the institution	in the institution

Correctional Industry Management Functions (Page 4 of 4)

Juris.	Planning	Order Processing	Customer Relations	Pricing	Marketing
Federal	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution	in central office and in the institution
TOTALS	17 = in central office 1 = in the institution 30 = both	27 = in central office 6 = in the institution 13 = both 1 = in shop	18 = in central office 2 = in institution 28 = both	19 = in central office 3 = in institution 25 = both	28 = in central office 1 = in institution 1 = in the field 18 = both

Annual Salaries for Central Office Correctional Industry Staff (Page 1 of 3)

Jurisdiction	Senior CI Administrator	Industry Director	Agriculture Director	Marketing/Sales	Quality Assurance	Production Mgmt.	Financial Mgmt.
AK	N/R	-	-	N/R	-	-	N/R
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	-	\$36598	-	\$18642	-	\$17524 - \$23998	-
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	-	\$82164	\$56784	\$29968 - \$58860	\$67,788	\$48216 - \$67788	\$24636 - \$64629
CO	\$44000 - \$58000	\$44000 - \$58000	\$44000 - \$58000	\$37000 - \$49000	-	\$35000 - \$58000	\$40000 - \$58000
CT	N/R	N/R	-	N/R	-	-	N/R
CYA	N/R	N/R	-	N/R	-	-	-
DC	\$50000 - \$60000	-	-	\$25000 - \$37000	\$37000 - \$47000	\$33000 - \$37000	-
DE	N/R	N/R	N/R	N/R	N/R	N/R	N/R
FL	N/R	N/R	-	N/R	N/R	-	N/R
GA	N/R	N/R	-	N/R	N/R	N/R	N/R
HI	\$45000 - \$64000	-	-	\$32000 - \$46000	-	\$20000 - \$32000	\$20000 - \$30000
IA	\$45000 - \$56000	-	\$30000 - \$34000	\$26000 - \$43000	-	-	\$24000 - \$48000
ID	\$40000 - \$50000	\$30000 - \$45000	-	N/R	-	N/R	\$25000 - \$45000
IL	\$18960 - \$60000 ¹		\$33204 - \$56196	\$25944 - \$49356	\$25164 - \$41076	\$33204 - \$56196	\$18144 - \$56196
IN	\$37440 - \$58266	\$32916 - \$50752	\$24440 - \$36114	\$15340 - \$50752	N/R	\$24440 - \$36114	\$11596 - \$50752
KS	-	\$39000 - \$55000	-	\$20000 - \$29000	-	\$29000 - \$41000	\$25000 - \$35000
KY	-	N/R	-	N/R	-	N/R	N/R
LA	\$40644 - \$60972	\$28980 - \$43476	\$28980 - \$43476	\$20664 - \$30996	\$28980 - \$43476	\$25320 - \$37980	\$27084 - 40632
MA	\$60000	\$50000	\$30000 - \$48000	\$42000	-	\$48000	\$40000 - \$48000
MD	\$53000 - \$65000	-	-	\$30000 - \$40000	-	\$30000 - \$40000	\$32000 - \$43000
ME	N/R	-	-	-	-	-	-
MI	N/R	N/R	N/R	N/R	N/R	N/R	N/R

Annual Salaries for Central Office Correctional Industry Staff (Page 2 of 3)

Juris-diction	Senior CI Administrator	Industry Director	Agriculture Director	Marketing/Sales	Quality Assurance	Production Mgmt.	Financial Mgmt.
MN	\$40403 - \$54037	-	-	-	-	-	-
MO	\$54864	\$32004 - \$43380	-	\$19644 - \$30684	-	\$25992 - \$34896	\$13608 - \$30684
MS	\$75000 - \$125000	-	\$35000 - \$55000	\$35000 - \$55000	-	\$27000 - \$45000	-
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	-	\$40090 - \$65595	\$34920 - \$56971	\$23391 - \$45103	-	\$34920 - \$56971	-
ND	\$31200 - \$43200	-	\$21600 - 31200	\$21600 - \$31200	-	\$25200 - \$37200	\$25200 - \$37200
NE	-	N/R	-	N/R	N/R	N/R	N/R
NH	-	-	N/R	-	-	-	N/R
NJ	\$46152 - \$64620	\$53428 - \$74808	-	\$21139 - \$45910	-	\$36159 - \$50629	\$15004 - \$53161
NM	N/R	N/R	N/R	N/R	-	N/R	N/R
NV	\$57110	-	-	\$38353	-	-	\$30121
NY	-	\$65000 - \$75000	-	\$32000 - \$50000	\$40000 - \$50000	\$31000 - \$65000	\$31000 - \$60000
OH	-	\$36000 - \$47000	-	\$24000 - \$31000	\$30000 - \$39000	\$30000 - \$39000	\$25000 - \$43000
OK	-	\$45400 - \$60600	-	\$23500 - \$33000	-	-	\$40200 - \$53000
OR	\$59184	\$39996 - \$48648	-	\$25356 - \$32952	-	-	\$38064 - \$39996
PA	-	N/R	-	N/R	-	-	-
RI	-	\$35000 - \$40000	-	\$26000 - \$28000	-	\$28000 - \$32000	-
SC	-	\$43000 - \$65000	-	\$24000 - \$36000	-	\$40000 - \$60000	\$32000 - \$49000
SD	\$24000 - \$37000		-	-	-	\$18000 - \$28000	\$21000 - \$31000
TN	\$26436 - \$38928	\$25416 - \$37248	\$21456 - \$31656	\$15972 - \$35640	\$14712 - \$30504	\$14712 - \$30504	\$11364 - \$37248
TX	N/R	-	-	\$24180 - \$37056	-	\$39576 - \$49860	\$39576 - \$49860
UT	\$40000 - \$62000	-	\$27000 - \$39000	\$27000 - \$39000	\$30000 - \$42000	\$31000 - \$46000	\$32000 - \$46000
VA	\$35000 - \$50000	-	-	\$23000 - \$45000	\$19000 - \$38000	\$23000 - \$45000	\$25000 - \$45000
VT	-	N/R	-	N/R	-	N/R	N/R
WA	\$47844 - \$61224	\$40236 - \$51504	\$33852 - \$43320	\$24108 - \$39252	-	-	\$17448 - \$37356
WI	-	\$41600 - \$52000	\$24960 - \$31200	\$22880 - \$29120	\$27040 - \$31200	-	\$18700 - \$41600

Annual Salaries for Central Office Correctional Industry Staff (Page 3 of 3)

Juris-diction	Senior CI Administrator	Industry Director	Agriculture Director	Marketing/Sales	Quality Assurance	Production Mgmt.	Financial Mgmt.
WV	-	\$19000 - \$28000	-	-	-	-	-
WY	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Federal	\$87000 - \$100500	\$87000 - \$100500	-	\$20000 - \$74000	\$37300 - \$49000	\$20000 - \$70000	\$18500 - \$70000
LOW/HIGH RANGE	\$18960 - \$125000	\$18960 - \$100500	\$21456 - \$58000	\$15340 - \$74000	\$14712 - \$67788	\$14712 - \$70000	\$11364 - \$70000

¹ IL -- includes one chief administrative officer, two assistants and one support staff.

Business Planning for Correctional Industries (Page 1 of 3)

Jurisdiction	Do You Have a Business Plan?	Do You Have an Annual Report?	Do You Have Policies/Procedures?	Recidivism Studies?	Economic Impact Studies?	Feasibility Studies?
AK	yes	yes	yes	no	no	no
AL	N/R	N/R	N/R	N/R	N/R	N/R
AR	yes	yes	yes	no	no	no
AZ	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	yes	yes	no	yes ¹	yes (all industries)
CO	yes	yes	yes	no	yes (print - 1988)	yes (meatcutting - 1990)
CT	yes	yes	yes	no	no	no
CYA	yes	yes	yes	yes	no	no
DC	no	no	yes	no	no	no
DE	yes	no	yes	yes	no	yes (reevaluation of all programs for possible expansion)
FL	yes	yes	yes	yes (ongoing)	no	no
GA	yes	yes	yes	no	no	no
HI	no ²	yes ³	no ⁴	no	no	no
IA	yes	yes	yes	yes (1984)	no	N/R
ID	yes	no	yes	no	no	yes (sign - 10/90; print - 7/91; furn. via dealers - 9/91)
IL	yes	yes	yes	no	yes (1986)	yes (bakery, aquaculture)
IN	no	yes	no ⁵	no	no	yes (modular office systems - 1989)
KS	no	no	no	no	no	yes (microfilm, data entry, meat processing, print, auto repair - 1/85)
KY	no	yes	yes	no	no	no

Business Planning for Correctional Industries (Page 2 of 3)

Jurisdiction	Do You Have a Business Plan?	Do You Have an Annual Report?	Do You Have Policies/Procedures?	Recidivism Studies?	Economic Impact Studies?	Feasibility Studies?
LA	yes ⁶	yes	yes	no	yes (modular furn. - 1989)	no
MA	yes	yes	yes	yes (1989)	no	no
MD	yes	yes	yes	yes (7/91)	yes (all industries - 1986-1990)	no
ME	no	no	no	no	no	no
MI	yes	yes	yes	no	no	no
MN	yes	yes	yes	no	no	no
MO	yes	yes	yes	no	no	no
MS	yes	yes	yes	no	no	no
MT	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	yes	no	no	no	no
ND	yes	yes	yes	no	no	yes (mini blinds - 1990; decals presently; raising pheasants - 1989)
NE	yes	yes	yes	no	no	yes
NH	N/R	yes	yes	no	no	N/R
NJ	no	yes	yes	no	no	no
NM	yes	yes	yes	no	no	no
NV	no	yes	yes	no	no	yes (overall operation - 1986)
NY	yes	yes	yes	yes (1988)	yes (entire program - 11/87)	yes (janitorial supplies, personal care products, laundry, foundry - 1988; women's program - 11/87)
OH	yes	no	yes ⁷	no	no	no
OK	yes	yes	yes	no	no	no

Business Planning for Correctional Industries (Page 3 of 3)

Jurisdiction	Do You Have a Business Plan?	Do You Have an Annual Report?	Do You Have Policies/Procedures?	Recidivism Studies?	Economic Impact Studies?	Feasibility Studies?
OR	yes	yes	yes	no	yes (pallet mfg. - 1990; garment and trailer utility - 1991)	yes (garment - 1990; laundry expansion - 1987)
PA	yes	yes	yes	no	no	yes (when planning new industries)
RI	no	yes	no	no	no	no
SC	no	no	yes	no	no	no
SD	yes	yes	yes	no	no	yes (investment casting - June 1991)
TN	yes	no	yes	no	no	no
TX	yes	yes ⁸	yes	no	no	no
UT	yes	yes	yes	yes (limited to their asbestos abatement program - 9/91)	no	no
VA	yes	yes	yes	no	no	no
VT	yes	yes ⁹	yes	no	no	no
WA	yes	yes	yes	no	yes (all - 1/91)	no
WI	yes	yes	yes	yes (1988)	no	no
WV	yes	no	yes	no	no	no
WY	yes	yes	yes	no	no	yes (decals - 1/89)
Federal	yes	yes	yes	yes (5/22/91)	yes (all - 8/91) ¹⁰	yes (envelopes, trip flares, athletic shorts, inmate work clothing - 1990; cafeteria furn., tank pads - 1991)
TOTALS	38 = yes 11 = no 4 = N/R	41 = yes 9 = no 3 = N/R	44 = yes 6 = no 3 = N/R	8 = yes 40 = no 3 = N/R	9 = yes 41 = no 3 = N/R	16 = yes 32 = no 5 = N/R

¹ CA -- As each enterprise is established or expanded beyond a specified limit, a public hearing is held to determine if it will result in an adverse impact on California business. ² HI is the process of developing a business plan. ³ HI -- Their annual report contains financial data only. ⁴ HI is in the process of developing policies/procedures. ⁵ IN is in the process of developing policies/procedures. ⁶ LA has a five-year strategic plan. ⁷ OH has partial policies/procedures. ⁸ TX -- is part of agency annual report. ⁹ VT -- their annual report contains financial data only. ¹⁰ Federal -- congressionally mandated market study of Federal Prison Industries' impact on the private sector.

Policy & Advisory Boards/Private Sector Involvement (Page 1 of 4)

Jurisdiction	Correctional Industry Policy or Advisory Board?	If Yes, Official Title of the Board and Its Function?	Industries Located on the Grounds of, or within a Privately-Operated Prison?	Can Private Sector Companies Operating Privately-Run Prisons Purchase Your Products/Services?
AK	yes	Correctional Industries Commission -- makes recommendations relating to industries to the Commissioner of Corrections	none	yes
AL	N/R	N/R	N/R	N/R
AR	no	N/A	none	no
AZ	N/R	N/R	N/R	N/R
CA	yes	Prison Industry Board	none	yes -- under the DOC operated joint venture program, not under CA PIA
CO	yes	Correctional Industries Advisory Board	none	yes
CT	no	N/A	none	no
CYA	yes	Free Venture Advisory Board -- offer guidance, direction, assistance, public relations, and promotion	all	yes
DC	no	N/A	none	no
DE	no	N/A	none	N/R
FL	yes	PRIDE of Florida Board of Directors	none	yes
GA	yes	Georgia State Board of Corrections	none	no
HI	yes	Correctional Industries Advisory Committee -- advises the Department on the feasibility of establishing venture agreements with private sector businesses utilizing inmate labor	none	N/R
IA	yes	Prison Industries Advisory Board	none	yes
ID	yes	Advisory Board	none	yes
IL	no	N/A	none	yes
IN	no	IN has provisions within state statutes for an advisory board, but has not yet organized a board	none	yes
KS	yes	Correctional Industry Advisory Committee -- advises the Secretary on industry issues	none	no
KY	no	N/A	none	yes

Policy & Advisory Boards/Private Sector Involvement (Page 2 of 4)

Jurisdiction	Correctional Industry Policy or Advisory Board?	If Yes, Official Title of the Board and Its Function?	Industries Located on the Grounds of, or within a Privately-Operated Prison?	Can Private Sector Companies Operating Privately-Run Prisons Purchase Your Products/Services?
LA	yes	Prison Enterprises Advisory Board	modular furniture (Corrections Corporation of America), furniture restoration and manufacturing (Wackenhut)	yes
MA	yes	Industries Secure Facility Advisory Board -- ensure and encourage institutions to become involved and interested in industries programs	none	yes
MD	yes	State Use Industries Advisory Committee -- provide recommendations on the establishment of new industries, review existing operations, etc.	none	no
ME	yes	Certified Industries Advisory Committee	none	yes
MI	yes	Advisory Council	none	no
MN	yes	Correctional Industries Advisory Board -- advises Commissioner of Corrections on all matters pertaining to our correctional industries program	none	yes
MO	yes	Advisory Board of Correctional Enterprises Program -- provides Director advice and counsel on proper planning and programming; makes recommendations concerning goods & services produced/provided	none	no
MS	yes	Board of Directors for Magnolia State Enterprises, Inc.	none	yes
MT	N/R	N/R	N/R	N/R
NC	no	N/A	N/R	N/R
ND	yes	Prison Industries Advisory Board -- advises only, has no decision-making authority, meets at least 2 times a year	none	N/R
NE	no	N/A	sewing, woodworking, telemarketing	no
NH	no	N/A	none	yes
NJ	no	N/A	none	no
NM	yes	Corrections Commission -- policy making board	data entry (Unibase)	yes

Policy & Advisory Boards/Private Sector Involvement (Page 3 of 4)

Jurisdiction	Correctional Industry Policy or Advisory Board?	If Yes, Official Title of the Board and Its Function?	Industries Located on the Grounds of, or within a Privately-Operated Prison?	Can Private Sector Companies Operating Privately-Run Prisons Purchase Your Products/Services?
NV	yes	Prison Industries Advisory Board -- legislatively appointed	none	yes
NY	no	N/A	none	no
OH	yes	Advisory Board for Prison Labor - members appointed by Governor, responsible for all inmate labor	none	yes
OK	no	N/A	none	yes
OR	yes	Corrections Industries Board of Directors -- makes policy for industries	none	N/R
PA	no	N/A	none	N/R
RI	no	N/A	none	no
SC	yes	Correctional Industries Advisory Board - responsible for advising prison industries in developing new programs and directing existing programs	wire harness assembly, ladies apparel	no
SD	no	N/A	none	N/R
TN	yes	Correctional Enterprises of Tennessee Board -- serves in an advisory capacity	none	yes, provided it is in the contract
TX	yes	Correctional Industry Advisory Committee -- appointed by and reports to the Criminal Justice Board	none	no
UT	yes	Utah Correctional Industries Advisory Board	none	unknown
VA	no	N/A	none	no
VT	no	N/A	none	no
WA	yes	Correctional Industries Board of Directors -- establish and implement policy, provide guidance and direction, evaluate senior administrator's performance	N/A	N/A
WI	yes	Prison Industries Board -- oversees the DOC on the operation of prison industries; reviews prison industries budget; develops plan for operations and marketing of prison industries goods	none	N/A -- there are no privately operated prisons in Wisconsin
WV	no	N/A	N/A	N/A
WY	yes	Wyoming State Prison Industries Board	none	no

Policy & Advisory Boards/Private Sector Involvement (Page 4 of 4)

Jurisdiction	Correctional Industry Policy or Advisory Board?	If Yes, Official Title of the Board and Its Function?	Industries Located on the Grounds of, or within a Privately-Operated Prison?	Can Private Sector Companies Operating Privately-Run Prisons Purchase Your Products/Services?
Federal	yes	Board of Directors -- reviews and approves the policies, long-range plans, establishment of new industries, capital investments in excess of \$500	none	no
TOTALS	31 = yes 19 = no 3 = N/R	N/A	1 = all 4 = some, not all 42 = none 2 = N/A 4 = N/R	21 = yes 18 = no 1 = unknown 3 = N/A 10 = N/R

Formal Training for Central Office Correctional Industry Civilian Staff (Page 1 of 7)

Training Offered Routinely or As Available - Source of Training

Jurisdiction	Formal Training Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
AK	no	-	-	-	-	-	-	-	-
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	training offered as available (as needed) - various sources	training offered routinely - DOC	training offered as available (as needed) - various sources	training offered as available (as needed) - various sources	training offered routinely - prison industries	training offered routinely - DOC, prison industries	training offered as available (as needed) - various sources	a wide variety of training is provided in response to an identified need
CO	no	-	-	-	-	-	-	-	-
CT	no	-	-	-	-	-	-	-	-
CYA	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
DC	yes	training offered as available - correctional industries	training offered as available - DOC	-	training offered as available - correctional industries	-	training offered as available - correctional industries	-	-
DE	no	-	-	-	-	-	-	-	-
FL	yes	training offered as available	training offered as available	training offered as available	-	training offered as available	-	training offered as available	-
GA	yes	training offered routinely and as available - correctional industries	-	training offered routinely and as available - correctional industries, vendors	-	training offered routinely and as available - correctional industries	-	-	-
HI	yes	training offered as available - budget, finance	training offered as available - DOC	training offered as available - ACA/NIC seminars	training offered routinely - correctional industries	-	training offered routinely - correctional industries, DOC	-	-

Formal Training for Central Office Correctional Industry Civilian Staff (Page 2 of 7)

Training Offered Routinely or As Available - Source of Training

Juris-diction	Formal Training Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
IA	yes	training offered routinely - correctional industries	training offered routinely - DOC	training offered routinely - corr'l industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	-
ID	yes	training offered as available - DOC, correctional industries	training offered routinely - DOC, correctional industries	training offered as available - DOC, correctional industries	-	training offered routinely and as available - DOC, correctional industries	-	-	-
IL	yes	training offered routinely - corr'l. indust.	training offered routinely - corr'l. industries	training offered routinely - corr'l. indust.	training offered routinely - corr'l. industries, outside	training offered routinely - corr'l. industries	training offered routinely - DOC, correctional industries	training offered routinely - DOC, correctional industries	PIE training offered as available - ACA & US Dept. of Justice
IN	yes ¹	training offered as available - DOC, state budget agency	-	-	-	-	training offered as available - DOC	-	-
KS	no	-	-	-	-	-	-	-	-
KY	yes	training offered as available - DOC, finance cabinet	training offered routinely and as available - DOC, correctional industries	training offered routinely - correctional industries annual training	training offered routinely and as available - correctional industries annual training	training offered routinely and as available - correctional industries annual training	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - correctional industries, outside vendors	-
LA	yes	-	training offered as available - grant, correctional industries	training offered as available - private industry	-	training offered as available - grant	training offered routinely - correctional industries	training offered as available - DOC	-

Formal Training for Central Office Correctional Industry Civilian Staff (Page 3 of 7)

Training Offered Routinely or As Available - Source of Training

Jurisdiction	Formal Training Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
MA	yes	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - DOC, correctional industries	training offered as available	training offered as available	training offered as available	training offered routinely and as available - DOC, correctional industries	training offered as available	-
MD	yes	-	training offered as available - National Institute of Corrections	-	-	training offered as available - National Institute of Corrections	training offered as available - DOC	-	-
ME	yes	training offered as available - Correctional Industries Association, National Inst. of Justice	training offered as available - National Inst. of Corrections	training offered as available - National Institute of Corrections	training offered as available - National Institute of Corrections	training offered as available - National Institute of Corrections	training offered as available - National Institute of Corrections	training offered as available - National Institute of Corrections	-
MI	yes	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	-
MN	yes	training offered as available - DOC/private	training offered as available - DOC/private	training offered as available - DOC/private	-	training offered as available - DOC/private	training offered as available - DOC/private	-	-
MO	yes	training offered as available - correctional industries	training offered routinely - DOC	training offered as available - NIC	training offered as available - correctional industries	training offered as available - correctional industries	training offered routinely - DOC	training offered as available - DOC, correctional industries	-
MS	no	-	-	-	-	-	-	-	-
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	-	-	-	-	-	-	-	-

Formal Training for Central Office Correctional Industry Civilian Staff (Page 4 of 7)

Training Offered Routinely or As Available - Source of Training									
Jurisdiction	Formal Training Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
ND	yes	training offered as available - seminars	training offered routinely - ACA/CI-Nei workbook for industry managers	training offered routinely and as available - library of videos/ audio tapes	training offered as available - seminars	training offered as available - seminars	training offered routinely	training offered routinely ²	sexual harassment and CPR/first aid training ³
NE	yes	training offered routinely - correctional industries	training offered routinely - DOC, correctional industries, & other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, DOC	training offered as available - correctional industries, other	security trng. offered routinely - DOC, other; people skills training offered as available - DOC, correctional industries, other
NH	yes	training offered as available - outside	training offered routinely - outside	-	-	training offered routinely - correctional industries	training offered routinely - DOC	training offered as available - outside	security training offered routinely - DOC
NJ	yes	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	training offered routinely and as available	training offered as available	-
NM	yes	training offered as available	training offered routinely	training offered as available	training offered as available	training offered routinely	training offered routinely	training offered routinely	-
NV	yes	training offered as available - community college	-	-	-	-	-	-	time management training offered as available - private sector
NY	yes	training offered routinely - DOCS	training offered routinely - DOCS	-	-	training offered routinely - DOCS/ consultants	training offered routinely - correctional industries	-	M.I.S. training offered as available - MAPICS University

Formal Training for Central Office Correctional Industry Civilian Staff (Page 5 of 7)

Training Offered Routinely or As Available - Source of Training

Juris-diction	Formal Training Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
OH	yes	-	training offered as available - DOC	-	-	-	-	-	-
OK	yes	training offered routinely - correctional industries	training offered routinely - DOC	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered as available - special courses	-
OR	yes	training offered routinely - DOC	training offered routinely - DOC	training offered as available - outside consultant	training offered as available - outside consultant	training offered as available - correctional consultant	training offered routinely - DOC	training offered routinely - DOC, consultant	-
PA	yes	-	training offered routinely - DOC	offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - DOC	-
RI	no	-	-	-	-	-	-	-	-
SC	yes	training offered as available - corr'l. industries	training offered as available - DOC	training offered as available - seminars	training offered routinely and as available - DOC	training offered as available - correctional industries	training offered as available - vendors	training offered as available - tech schools and vendors	-
SD	no	-	-	-	-	-	-	-	-
TN	yes	training offered as available - DOC, correctional industries	training offered as available - contract, DOC, correctional industries	training offered as available - contract, DOC, correctional industries	training offered routinely - contract, DOC, correctional industries	training offered routinely - contract, DOC, correctional industries	training offered routinely - contract, DOC, correctional industries	training offered routinely - DOC, correctional industries	-
TX	yes	training offered as available - outside	training offered routinely - DOC	training offered as available - outside	training offered as available - outside	training offered as available - outside	training offered as available - outside	training offered as available - outside	-

Formal Training for Central Office Correctional Industry Civilian Staff (Page 6 of 7)

Training Offered Routinely or As Available - Source of Training

Juris-diction	Formal Train-ing Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
UT	yes	training offered routinely - correctional industries	training offered as available - DOC	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered routinely - correctional industries	training offered as available - varied sources	-
VA	yes	training offered as available - DOC	training offered as available - DOC	-	-	training offered as available - VA Commonwealth University	training offered as available - DOC	training offered as available - DOC	-
VT	no	-	-	-	-	-	-	-	-
WA	yes	training offered as available - private	training offered as available - Criminal Justice Training Academy, NIC	training offered as available - NIC, private	training offered as available - American Production & Inventory Control Society	training offered as available - NIC, private	training offered routinely - DOC	training offered as available - Wash. State	orientation and NIC special issue seminars training offered routinely and as available - private, DOC, Criminal Justice Training Academy, NIC
WI	yes	training offered routinely - state government or other training organizations	training offered routinely - DOC	-	-	-	-	training offered routinely - state government and other training organizations	-
WV	yes	-	-	-	-	-	training offered routinely - in service by correctional academy	training offered routinely - in service by correctional academy	specialized (e.g., supervision) training offered as available
WY	no	-	-	-	-	-	-	-	-

Formal Training for Central Office Correctional Industry Civilian Staff (Page 7 of 7)

Training Offered Routinely or As Available - Source of Training

Juris-diction	Formal Train-ing Provided for Central Office Staff?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
Federal	yes	training offered routinely - FBOP, FPI	training offered routinely - FBOP	training offered routinely - FPI	training offered routinely - FPI	training offered routinely - FPI	training offered routinely - FPI	-	-
TOTAL	37 = yes 11 = no N/R = 5	21 = as available 9 = routinely 2 = both	15 = as available 16 = routinely 2 = both	18 = as available 7 = routinely 2 = both	13 = as available 6 = routinely 2 = both	16 = as available 11 = routinely 3 = both	9 = as available 19 = routinely 3 = both	16 = as available 9 = routinely 1 = both	varies

¹ IN - Staff often receive state or departmental training; some training is required and some is on a voluntary basis. ² ND - At least 16 hours of training in the employees field of technical expertise is required each year. ³ ND - Other training offered routinely for North Dakota Correctional Industries includes sexual harassment training provided by the ND Dept. of Personnel and CPR/first aid training conducted by DOC instructors.

Formal Training for Correctional Industry Shop Supervisors (Page 1 of 7)

Training Offered Routinely or as Available - Source of Training

Jurisdiction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
AK	yes	-	training offered routinely and as available - DOC	-	training offered as available - state contract	training offered as available - state contract	-	training offered as available - state contract	-
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	-	training offered routinely - DOC	-	training offered routinely - various sources	training offered routinely - prison industries	training offered routinely - various sources	training offered routinely (as needed) - various	a wide variety of training is provided in response to identified needs
CO	no	-	-	-	-	-	-	-	-
CT	no	-	-	-	-	-	-	-	-
CYA	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
DC	yes	training offered as available - corr'l. industries	training offered as available - correctional industries	-	training offered as available - correctional industries	-	training offered as available - correctional industries	-	-
DE	no	-	-	-	-	-	-	-	-
FL	yes	-	training offered routinely - PRIDE of Florida	-	training offered routinely - PRIDE of Florida	training offered routinely - PRIDE of Florida	training offered routinely - PRIDE of Florida	-	-
GA	yes	-	training offered routinely - DOC	-	-	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	-
HI	no	-	-	-	-	-	-	-	-

Formal Training for Correctional Industry Shop Supervisors (Page 2 of 7)

Training Offered Routinely or as Available - Source of Training									
Jurisdiction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
IA	yes	training offered routinely - corr'l. industries	training offered routinely - DOC	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	training offered routinely - correctional industries, private	-
ID	yes	training offered routinely and as available - DOC, corr'l. industries	training offered as available - DOC, correctional industries	training offered as available - DOC, correctional industries	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - DOC, correctional industries	-
IL	yes	training offered routinely - corr'l. industries	training offered routinely - corr'l. industries	-	-	training offered routinely - corr'l. industries	training offered routinely - DOC, corr'l. industries	training offered routinely - corr'l. industries, outside	-
IN	yes ¹	training offered as available - corr'l. industries	training offered routinely and as available - DOC	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered routinely and as available - DOC, correctional industries	training offered as available - correctional industries	-
KS	no	-	-	-	-	-	-	-	-
KY	yes	training offered routinely and as available - corr'l. industries	training offered routinely and as available - DOC, correctional industries	-	training offered routinely and as available - correctional industries annual training	training offered routinely and as available - correctional industries annual trng.	training offered routinely and as available - DOC, correctional industries	training offered routinely and as available - outside vendors	-

Formal Training for Correctional Industry Shop Supervisors (Page 3 of 7)

Training Offered Routinely or as Available - Source of Training

Juris-diction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
LA	yes	-	training offered as available - grant, correctional industries	-	training offered as available - grant, correctional industries	training offered as available - grant, correctional industries	training offered routinely - correctional industries	training offered as available - DOC	-
MA	yes	training offered routinely and as available - DOC, corr'l. industries	training offered routinely and as available - DOC, correctional industries	training offered as available	training offered as available	training offered as available	training offered routinely and as available - DOC, correctional industries	training offered as available	-
MD	yes	training offered as available - corr'l. industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	training offered as available - correctional industries	-
ME	yes	-	training offered routinely and as available - DOC, CIA, NIJ	training offered routinely and as available - DOC, CIA, NIJ	training offered routinely and as available - DOC, CIA, NIJ	training offered routinely and as available - DOC, CIA, NIJ	training offered routinely and as available - DCC, CIA, NIJ	training offered routinely and as available - DOC, CIA, NIJ	-
MI	yes	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	training offered as available	-
MN	yes	-	-	training offered as available - DOC/private	training offered as available - DOC/private	training offered as available - DOC/private	training offered as available - DOC/private	training offered as available - DOC/private	-
MO	yes	-	training offered routinely - DOC	-	training offered as available - correctional industries	-	-	-	-
MS	no	-	-	-	-	-	-	-	-

Formal Training for Correctional Industry Shop Supervisors (Page 4 of 7)

Training Offered Routinely or as Available - Source of Training									
Juris-diction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/Supervision in a Corr'l. Setting	Marketing/Sales	Production Management	Quality Assurance	Safety/Sanitation	Technical Training	Other
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	-	-	-	-	-	-	-	-
ND	yes	training offered as available - seminars	training offered routinely - ACA/CI-Net workbook for industry managers	training offered routinely and as available - library of videos/audio tapes	training offered as available - seminars	training offered as available - seminars	training offered routinely	training offered routinely ²	sexual harassment and CPR/first aid training ³
NE	yes	training offered routinely - corr'l. industries	training offered routinely - DOC, correctional industries, other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, other	training offered routinely - correctional industries, DOC	training offered as available - correctional industries, other	security training offered routinely - DOC; people skills training offered as available - DOC, correctional industries, other
NH	yes	training offered routinely - corr'l. industries	training offered as available - correctional industries	training offered as available - correctional industries	-	training offered routinely - correctional industries	training offered routinely - DOC	training offered routinely - DOC/outside	-
NJ	yes	training offered as available - DOC	training offered as available - DOC	-	-	-	training offered as available - OSHA	-	-
NM	yes	training offered as available - contract	training offered routinely - DOC	training offered as available - contract	training offered as available - contract	training offered routinely - correctional industries	training offered routinely - DOC, education dept.	training offered routinely - correctional industries	-

Formal Training for Correctional Industry Shop Supervisors (Page 5 of 7)

Training Offered Routinely or as Available - Source of Training

Juris-diction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
NV	yes	training offered as available - comm. college	-	-	-	-	training offered routinely - corr'l. industries	training offered as available - trade shows, conventions	-
NY	yes	training offered routinely - DOCS	training offered routinely - DOCS	-	training offered as available - MAPICS University	training offered routinely - DOCS	-	-	-
OH	yes	-	training offered as available - DOC	-	-	-	training offered routinely and as available - correctional industries, OSHA, EPA	-	-
OK	yes	training offered routinely - corr'l. industries	training offered routinely - DOC	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - correctional industries	training offered routinely - special courses	-
OR	yes	training offered routinely - DOC	training offered routinely - DOC	training offered as available - consultant	training offered as available - consultant	training offered as available - consultant	training offered routinely - DOC	training offered routinely and as available - DOC, consultant	-
PA	yes	-	training offered routinely - DOC	-	-	-	-	-	-
RI	no	-	-	-	-	-	-	-	-
SC	yes	training offered as available - corr'l. industries	training offered routinely and as available - DOC	-	training offered as available - tech school	training offered as available - correctional industries	training offered as available - vendors	training offered as available - vendors & tech schools	-
SD	no	-	-	-	-	-	-	-	-

Formal Training for Correctional Industry Shop Supervisors (Page 7 of 7)

Training Offered Routinely or as Available - Source of Training

Juris diction	Formal Training Provided for Shop Supervisors?	Financial Mgmt.	Management/ Supervision in a Corr'l. Setting	Marketing/ Sales	Production Management	Quality Assurance	Safety/ Sanitation	Technical Training	Other
Federal	yes	-	training offered routinely - FBOP	-	training offered routinely - FPI	training offered routinely - FPI	training offered routinely - FPI	training offered routinely - FPI	-
TOTAL	37 = yes 11 = no 5 = N/R	11 = as available 7 = routinely 3 = both	9 = as available 18 = routinely 7 = both	12 = as available 3 = routinely 2 = both	17 = as available 6 = routinely 4 = both	14 = as available 11 = routinely 4 = both	8 = as available 18 = routinely 7 = both	15 = as available 10 = routinely 4 = both	varies

¹ IN instructs the field staff on the policies and procedural guidelines that must be used. Additionally, management and technical staff provide consultation/training on technical matters as required.

² ND -- At least 16 hours of training in the employees field of technical expertise is required each year. ³ ND -- Other training offered routinely for North Dakota Correctional Industries includes sexual harassment training provided by the ND Dept. of Personnel and CPR/first aid training conducted by DOC instructors.



-11-



Formal Training for Inmate Workers (Page 1 of 2)

Jurisdiction	Formal Training for Inmate Workers?	Formalized Training, Industries & Education (TIE) Program?	If Yes, List Implementation Date	If No, Are the Industries & Education Programs Both Administered by the Same Manager?
AK	yes - where TIE is available	yes ¹	6/90	N/A
AL	N/R	N/R	N/R	N/R
AR	N/R	N/R	N/R	N/R
AZ	N/R	N/R	N/R	N/R
CA	yes - in some enterprises	yes - in some enterprises	various	N/A
CO	yes	no	N/A	no
CT	no	no	N/A	N/R
CYA	yes	yes	1990	N/A
DC	yes	no	N/A	no
DE	no	no	N/A	no
FL	yes	yes	1990	N/A
GA	yes	no	N/A	no
HI	no	no	N/A	no
IA	yes	no	N/A	no
ID	yes	no	N/A	yes
IL	yes	yes	8/89	N/A
IN	yes ²	no	N/A	no
KS	no	yes	10/30/91	N/A
KY	yes	yes	-	N/A
LA	yes - safety and equipment operation only	no	N/A	no
MA	yes	yes	1986	N/A
MD	yes	no	N/A	no
ME	yes	no	N/A	no
MI	yes - some training	no	N/A	no
MN	yes	no	N/A	no
MO	no	no	N/A	N/R
MS	no	no	N/A	no
MT	N/R	N/R	N/R	N/R
NC	yes	no	N/A	N/R
ND	yes	no	N/A	no
NE	yes	yes	1985	N/A

Formal Training for Inmate Workers (Page 2 of 2)

Jurisdiction	Formal Training for Inmate Workers?	Formalized Training, Industries & Education (TIE) Program?	If Yes, List Implementation Date	If No, Are the Industries & Education Programs Both Administered by the Same Manager?
NH	yes	yes	1989	N/A
NJ	no	no	N/A	no
NM	yes	yes	1988	N/A
NV	yes	no	N/A	no
NY	yes	yes	4/87	N/A
OH	yes ³	yes	N/R	N/A
OK	no	no	N/A	no
OR	no	no	N/A	no
PA	yes	no	N/A	N/R
RI	no	no	N/A	no
SC	no	no	N/A	no
SD	no	no	N/A	no
TN	yes	no	N/A	no
TX	no	no	N/A	no
UT	yes	no	N/A	no
VA	no	no	N/A	yes
VT	no	no	N/A	no
WA	no	no	N/A	no
WI	yes -- for some industries (e.g., wood, print)	yes	N/R	N/A
WV	N/R	no	N/A	no
WY	yes	no	N/A	no
Federal	yes	no	N/A	yes
TOTAL	32 = yes, 16 = no, 5 = N/R	14 = yes, 35 = no, 4 = N/R	varies	3 = yes, 28 = no, 8 = N/R, 14 = N/A

¹ AK -- There is a formalized TIE program at two institutions. ² IN -- Offenders receive formal training in various disciplines from vocational education and other institutional sources. At one of the industry sites offenders are required to go through a worker training manual; they receive formal worker training in this manner, but, this is not a statewide program for all industries workers. ³ OH offers formal training for the quality assurance program, respirator and safety training, and monthly safety meeting only.

Expenses for Industry Test Centers (Page 1 of 2)

Jurisdiction	Pay Rent?	Pay Utilities?	Own Building?	Depreciate on Buildings?	Responsible for Bldg. Maintenance?	Pay Transportation Costs?	Pay for Vehicle Maintenance?	Pay for Removal/ Disposal of Hazardous Waste?
AK	no	yes	some	some	N/R	N/R	yes	some
AL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
AR	N/R	yes	yes	yes	no	yes	yes	N/A
AZ	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
CA	yes	yes	no	yes	yes	yes	yes	yes
CO	some	yes	some	some	some	some	some	some
CT	no	some	no	no	yes	yes	yes	yes
CYA	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
DC	no	yes	no	no	yes	some	some	some
DE	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
FL	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
GA	no	yes	yes	yes	yes	yes	yes	yes
HI	no	no	no	no	no	some	some	no
IA	N/R	yes	yes	yes	yes	yes	yes	yes
ID	no	yes	some	some	yes	yes	yes	yes
IL	no	no	no ¹	yes	no	yes	yes	yes
IN	no	some	yes	yes	yes	yes	yes	yes, where applicable
KS	some	some	some	no	some	yes	yes	yes
KY	some	yes	some	yes	yes	yes	yes	yes
LA	some	some	some	some	yes	yes	yes	yes
MA	N/R	N/R	N/R	N/R	yes	yes	yes	yes
MD	no	no	no	no	no	no	no	yes
ME	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
MI	yes	yes	yes	yes	yes	yes	yes	yes
MN	no	yes	yes	no	yes	yes	yes	yes
MO	some	some	no	some	some	yes	yes	some
MS	yes	yes	yes	yes	yes	yes	yes	yes
MT	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
NC	no	some	yes	some	yes	yes	yes	some
ND	no	yes	yes	yes	yes	yes	yes	yes

Expenses for Industry Cost Centers (Page 2 of 2)

Juris-diction	Pay Rent?	Pay Utilities?	Own Building?	Depreciate on Buildings?	Responsible for Bldg. Maintenance?	Pay Transportation Costs?	Pay for Vehicle Maintenance?	Pay for Removal/ Disposal of Hazardous Waste?
NE	N/R	yes	yes	yes	yes	yes	yes	yes
NH	N/R	N/R	yes	N/R	some	yes	yes	yes
NJ	no	some	some	some	some	yes	yes	yes
NM	no	some	some	some	some	yes	yes	no
NV	some	some	some	some	some	yes	yes	yes
NY	no	yes	no	no	no	yes	yes	yes
OH	no	some	no	no	yes	N/R	N/R	yes
OK	some	yes	some	some	yes	yes	yes	yes
OR	some	yes	some	some	some	yes	yes	yes
PA	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
RI	N/R	N/R	N/R	N/R	N/R	yes	yes	yes
SC	no	some	some	yes	yes	yes	yes	yes
SD	no	no	no	no	no	yes	yes	yes
TN	no	yes	no	no	no	yes	yes	yes
TX	no	no	yes	yes	yes	yes	yes	yes
UT	no	no	some	no	no ²	yes	yes	yes
VA	some	no	some	no	yes	yes	yes	yes
VT	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
WA	no	no	no	no	no	yes	yes	yes
WI	no	yes	some	some	some	yes	yes	yes
WV	some	some	no	no	some	yes	yes	yes
WY	no	no	no	no	yes	yes	no	no
Federal	N/R	N/R	N/R	N/R	N/R	N/R	N/R	N/R
TOTAL	3 = yes 24 = no 10 = some 16 = N/R	19 = yes 9 = no 12 = some 13 = N/R	12 = yes 14 = no 15 = some 12 = N/R	13 = yes 15 = no 12 = some 13 = N/R	22 = yes 9 = no 10 = some 12 = N/R	37 = yes 1 = no 3 = some 12 = N/R	37 = yes 2 = no 3 = some 11 = N/R	34 = yes 3 = no 5 = some 10 = N/R, 1 = N/A

¹ IL -- The title is held by the state of Illinois. ² UT -- The Division of Institutions provides maintenance on original buildings; Utah Correctional Industries (UCI) provides maintenance on UCI construction and remodeling.

SECTION IV
PART TWO -- SPECIFIC INFORMATION
BY INDUSTRY TYPE

This section provides information collected from 50 of the 53 survey respondents to Part Two (industry cost centers). Specific data on the operations is grouped into 22 categories of cost centers. The statistics are then divided among two tables *per* cost center. The tables are organized alphabetically.

SUMMARY OF THE DATA

The 50 survey respondents reported a total of 495 cost centers operating shops according to the 22 cost center categories. Tire has the fewest number of cost centers recorded by the jurisdictions -- four (4), and wood products leads the group with 49 cost centers.

◆ Abattoir -- 15	◆ Mattress -- 29
◆ Agriculture -- 27	◆ Metal Products -- 37
◆ Auto Tag -- 31	◆ Paint -- 8
◆ Bindery -- 11	◆ Print -- 41
◆ Box/Carton -- 11	◆ Shoe -- 8
◆ Brush/Broom/Mop -- 12	◆ Sign -- 37
◆ Chemicals -- 20	◆ Textiles -- 5
◆ Data Processing -- 29	◆ Tire -- 4
◆ Garment/Flat Goods -- 40	◆ Upholstery -- 38
◆ Laundry/Dry Cleaning -- 17	◆ Vehicle/Auto Body/Bus Repair -- 21
◆ Masonry Products -- 5	◆ Wood Products -- 49

The total number of inmates employed in correctional industries nationwide, as reported in Part One of the survey, was 63,931 as of June 30, 1991. Part Two provides a breakdown of employment levels for the 22 industry cost centers.

Part Two - Table I lists data on the number of *available* jobs. Part Two - Table II provides information on the *actual* number of inmates employed. The number of available jobs in the 22 cost centers varies from a low of 120 in the paint industry to a high of 13,077 in garment/flat goods. While wood products has the greatest number of cost centers, it ranks second in number of available jobs at 9,949.

Paint shops are employing the fewest number of inmates at 80 among all eight cost centers, and the garment/flat goods shops lead in actual employment with 11,344.5 offenders working in 40 cost centers.

The separation of male and female employment levels revealed that half of the 22 cost centers employ females. Those that are not using female inmates include abattoir, bindery, box/carton, brush/broom/mop, chemicals, masonry products, paint, shoe, textiles, tire, and vehicle/auto body/bus repair. The largest number of female offenders are working in the garment/flat goods shops for a total of 1,459.5 employees. Garment/flat goods shops also employ the greatest number of male inmates -- 9,885.

There is a surplus of jobs available in each of the 22 cost centers with the largest existing in agriculture -- of the 5,508 jobs available, only 3,429.5 positions are filled leaving 2,078.5 jobs open for placement. Paint shops have the fewest number of available positions that remain vacant -- 40, leaving 80 of the 120 jobs occupied.

Masonry product shops have the fewest number of civilian employees at 16 total for 5 cost centers. Wood products employs the most civilian staff at 848.6 among the 49 cost centers. The ratio of the number of inmate employees per each civilian staff member ranges from as few as 3.14 offenders per one civilian in paint plants, to 17.56 inmates per one civilian in data processing operations.

All cost centers provide some type of incentives for inmate workers. Masonry has the fewest number of jurisdictions offering incentives in their cost centers -- just two, with 40 of the 49 wood products cost centers making incentives available to inmate employees. Incentives range from dormitory housing, extra/food/beverages, and laundry privileges, to the most common being earned good time, vacation and holiday pay, and educational certificates.

Cost center shops are somewhat similar in the number of hours in an average work day. The reported average is seven (7) hours among all cost centers. The auto tag shops averaging the shortest day at 6.3 hours, and tire shops lead the group of 22 at 8.5 hours per day.

Several of the cost centers operate a second shift or overtime hours; only two do not have any shops following this practice -- paint, and brush/broom/mop cost centers. Wood products runs the greatest number of shops on overtime and second shifts with 26 of the 49 jurisdictions reporting such scheduling.

All 22 cost centers have job descriptions for inmate positions. However, *not all jurisdictions have job descriptions* for their cost centers. To obtain job descriptions for specific cost centers, refer to Part II - Specific Information by Industry Type/Table I, to identify which jurisdictions have job descriptions for which cost centers.

Overall correctional industries sales were reported in Part One of the survey as exceeding \$991 million for the 12-month period ending June 30, 1991. Total sales data was also collected for each of the 22 cost centers. Garment/flat goods had the highest sales level at \$146,943,428 from its 40 cost centers. Tire reported the lowest sales revenue at \$2,198,644 from its four cost centers.

Future plans for the cost centers are primarily aimed at expansion by opening new shops, developing new products lines and broadening the customer base. Several jurisdictions reported intentions of purchasing or upgrading equipment. Also, a high number of responses were received that indicated no plans for the future.

ABBATOIR I (Meat Processing) (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alaska	30	4	■		10	■		■	
California	110	6	■		6.5	■		■	
Florida	110	21	■		8		■	■	
Illinois	81	13	■		7.5	■		■	
Kansas	30	2		■	8		■	N/R	N/R
Louisiana	50	5	■		10		■		■
Maryland	40	4	■		9.5	■		■	
Massachusetts	23	2		■	8		■		■
Montana	22	1	■		7		■		■
North Carolina	34	12	■		8		■	■	
Pennsylvania	37.5	3	■		8.5	■		■	
Utah	10	1		■	7.5		■	■	
Virginia	45	5	■		7	■		■	
Washington	25	4		■	7		■	■	
Wyoming	12	N/R	■		11		■	■	
TOTAL	659.5	83	11	4	8.23	6	9	11	3

ABBATOIR II (Meat Processing) (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alaska	\$869,000	20	0	20	meat plant	ec, ef, hp, jpa, overtime	cattle feed lot
California	\$5,820,000	85	0	85	ground beef, hot dogs, bologna, salami	gt, hp	none at this time
Florida	\$15,700,000	110	0	110	meat products	gt, jpa	expand customer & product base
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$812,531	30	0	30	meat products	none	none at this time.
Louisiana	\$2,097,662	40	0	40	beef, pork, poultry, fish, processed meat (cold cuts)	dh, ef, on-the-job training and vo-tech certificates	none at this time
Maryland	\$2,840,086	40	0	40	beef, pork, turkey	dh, gt, jpa, pwb	new meat plant to be opened May 1992
Massachusetts	\$3,100,000	13	0	13	pork & beef	none	increase sales in poultry
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
North Carolina	\$7,687,940	31	0	31	meat, seafood	gt	none at this time
Pennsylvania	N/R	28	0	28	processed meat & fish	ec, jpa, pwb	expand into portion control fish in 1993
Utah	\$657,792	7	0	7	meat processing	none	none at this time
Virginia	\$2,919,116	40	0	40	fresh beef/pork products	jpa	expand freezer capacity, and sell steaks and hamburger patties to other state-supported agencies
Washington	\$2,320,827	25	0	25	meat processing	none	service more institutions which are now being built
Wyoming	N/R	12	0	12	meat	ec, gt, pwb	none at this time
TOTAL	\$44,824,954	481	0	481	see above	dh = 2 ec = 3 ef = 2 gt = 5 hp = 2 jpa = 5 pwb = 3 other = 2 none = 4, N/R = 2	improve/new products = 4 expand customer base = 3 new plant = 1 increase sales = 1 none = 6 N/R = 2

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

AGRICULTURE I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	725	30		■	6	■		■	
Alaska	12	1	■		7.5		■	■	
Arizona	22	2		■	10	■		N/R	N/R
California	700	63.5	■		7.6	■		■	
Colorado	113	11	■		8	■		■	
Delaware	10	2		■	6.5		■		■
Florida	173.5	32	■		8	■		■	
Illinois	115	41	■		7.5	■		■	
Indiana	202	39	■		7	■		■	
Iowa	30	8	■		7.5	■		■	
Kansas	14	2		■	8		■		■
Louisiana	1,402.5	53	■		7.6	■		■	
Maine	40	2	■		N/R		■	■	
Massachusetts	97	16	■		8	■		■	
Michigan	138	15	■		6		■	■	
Mississippi	490	28	■		8		■	■	
Missouri	30	3		■	7		■		■
Montana	65	11	■		8	■			■
Nevada	14.5	5		■	7.5		■	■	
New Hampshire	30	3	■		7		■		■
North Carolina	331	24	■		7	■		■	
Pennsylvania	222.5	16	■		6.4	■		■	
Tennessee	163	35	■		7.7	■		■	
Utah	22	6		■	7.5	■		■	
Vermont	20	2		■	8		■		■
Washington	109	18	■		7.7	■		■	
Wisconsin	173	20	■		9	■		■	

AGRICULTURE I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Wyoming	44	N/R	■		11		■	■	
TOTAL	5,508	488.5	20	8	7.6	17	11	21	6

AGRICULTURE I (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Alaska	\$82,650	10	0	10	potatoes, vegetables, bedding plants	ep, hp, overtime	none at this time
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
California	\$10,942,046	648	0	648	eggs, feed, hogs, milk, prunes, poultry	gt, hp, dh, ev, ec, jpa	new product lines, expand cattle housing area
Colorado	\$1,759,615	122	0	122	milk, cull stock, cream, feed, market hogs and lambs, bulls, calves	jpa, pwb, bonuses	more cows, other processed milk products, possibly, packaged juices
Delaware	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Florida	\$5,137,800	174	0	174	calves, milk, eggs, swine, forestry/park furniture	gt, jpa	expansion
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$2,807,126	132	0	132	crops, livestock, firewood, produce, milk	none	produce vegetables at new facility
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$268,240	14	0	14	market beef & swine	none	none at this time
Louisiana	\$2,422,053	1,074	0	1,074	forestry, dairy, food processing, beef cattle, vegetables, soybeans/corn/wheat/cotton, swine	dh, ef, gt, tt, on-the-job training certificates, extra pay	process & package vegetables for freezing; new processing facility proposed (dairy); expand acreage (forestry and misc. agriculture)
Maine	N/R	40	0	40	N/R	dh, ef, ep, ev, gt	none at this time
Massachusetts	\$1,219,218	85	0	85	milk, cream, beef, pork	dh, gt	none at this time
Michigan	\$3,755,258	69	0	69	crops, raising livestock	ev, hp	none at this time
Mississippi	\$18,294	190	0	190	vegetables, grain	dh, ep, ev, gt, hp	more contract sales, sell vegetables to grocery stores
Missouri	\$207,096	20	2	22	land lease, cattle & services	none	gradual expansion of cow herd, offer more svcs. to state agencies
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Nevada	\$762,000	14.5	0	14.5	milk, beef, cream, alfalfa, oat, hay	none	none at this time

AGRICULTURE II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
New Hampshire	\$117,495	30	0	30	hay, vegetables	work bonuses	none at this time
North Carolina	\$7,473,986	331	0	331	swine, poultry, cattle, vegetables, feed mill, farm	gt	none at this time
Pennsylvania	\$1,226,989	163	0	163	farm crops, orchard, garden, dairy	pwb	remove old trees, plant new trees
Tennessee	\$1,911,903	156	0	156	beef cattle, horses, field crops, firewood, truck crops, saw mill, dairy, eggs, poultry	gt, dh, evi, lp	2% milk, juices processing, expand distribution of food products
Utah	\$1,200,000	25	0	25	milk production/processing	none	none at this time
Vermont	\$701,400	12	0	12	highway wood products	none	none at this time
Washington	\$2,517,001	80	0	80	milk, ice cream, cottage cheese, market hogs, slaughter calves	none	new dairy, expand dairy herd and creamery
Wisconsin	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Wyoming	N/R	38	0	38	beef cattle, whole milk, hogs	ec, gt, pwb	expand beef cattle
TOTAL	\$44,530,170	3,427.5	2	3,429.5	see above	dh = 6 ec = 2 ef = 2 ep = 3 ev = 4 evi = 1 gt = 9 hp = 4 jpa = 3 lp = 1 pwb = 3 tt = 1 other = 3 bonuses = 2 none = 7 N/R = 7	expansion = 11 other = 2 none = 10 N/R = 7

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

AUTO TAG I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	60	4		■	8	■		■	
Arizona	36	1		■	7	■		N/R	N/R
California	150	6	■		9		■	■	
Colorado	45	4	■		6		■	■	
Florida	92	11	■		8		■	■	
Georgia	60	1	■		6.5		■	■	
Idaho	16	1		■	8.5	■		■	
Indiana	211	14	■		6.8	■		■	
Iowa	20	4	■		7.5	■		■	
Louisiana	64	3	■		6	■		■	
Maine	5	2	■		N/R		■	■	
Maryland	75	3	■		5.5		■	■	
Massachusetts	60	6	■		6		■		■
Michigan	92	4	■		6		■	■	
Minnesota	27.5	6		■	6.5		■		■
Missouri	90	7	■		7.8		■	■	
Montana	17	2	■		7	■			■
Nebraska	45	1	■		7.8	■		■	
New Hampshire	40	2	■		5	■			■
New Jersey	30	4	■		5		■	■	
New Mexico	18	1	■		10	■		■	
New York	165	25	■		7		■	■	
North Carolina	60	7	■		6		■	■	
North Dakota	20	1	■		7		■	■	
Ohio	144	12	■		6.5		■	■	
Oklahoma	50	1	■		6.5		■	■	
Rhode Island	20	3		■	4.5		■		■

AUTO TAG I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
South Carolina	100	6	■		65		■	■	
South Dakota	30	1	■		65		■	■	
Tennessee	50	3		■	7.3		■	■	
Texas	175	10	■		7		■	■	
Utah	15	1	■		7.5	■			■
Vermont	10	1		■	8		■		■
Virginia	45	5	■		5	■		■	
Washington	27	1.5	■		7.5		■	■	
West Virginia	25	1	■		7		■	■	
Wisconsin	60	5	■		N/R	■		■	
Wyoming	45	1	■		6		■	■	
TOTAL	2,294.5	171.5	31	7	6.3	13	25	30	7

AUTO TAG (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
California	\$10,900,000	150	0	150	license plates	gt, hp	expansion
Colorado	\$2,375,428	45	0	45	license plates	gt, pwb	none at this time
Florida	\$3,895,000	92	0	92	license plates, decals	gt, jpa	none at this time
Georgia	\$3,210,026	55	0	55	license plates	ef, cookouts	modernization
Idaho	N/R	16	0	16	license plates	none	none at this time
Indiana	\$4,824,060	196	0	196	dog tags, license plates, validation stickers	ep, ev, industries cellhouse	none at this time
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Louisiana	\$1,076,027	60	0	60	license plates	ef	expand sales in foreign countries
Maine	N/R	5	0	5	license plates	dh, ef, ep, ev, gt	none at this time
Maryland	\$2,376,044	58	0	58	license plates, fabrication	gt, pwb	manufacture wider variety of items, inmate training in use of specialized sharpening machines
Massachusetts	\$1,841,828	45	0	45	license plates	gt, hp	none at this time
Michigan	\$1,851,257	46	0	46	license plates	ev, hp, pwb	none at this time
Minnesota	N/R	28	0	28	license plates	none	none at this time
Missouri	\$1,672,199	60	0	60	license plates	ec	none at this time
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Nebraska	N/R	45	0	45	license plates	ev, profit sharing, paid injury leave	none at this time
New Hampshire	\$96,128	35	0	35	license plates	ec	none at this time
New Jersey	\$2,948,829	30	0	30	license plates	work credit	none at this time
New Mexico	\$508,809	18	0	18	license plates	gt, overtime	new storage area for hazardous materials
New York	\$7,497,830	158	0	158	license plates	pwb	new equipment
North Carolina	\$2,401,655	40	0	40	license plates	gt	none at this time
North Dakota	\$250,000	16	4	20	license plates	bonus	none at this time
Ohio	\$6,926,639	144	0	144	license plates	ev, gt, hp, pwb, sick leave	none at this time

AUTO TAG II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Oklahoma	\$975,000	37	0	37	license plates	gt, hp, bonus	none at this time
Rhode Island	\$350,000	28	0	28	license plates	none	none at this time
South Carolina	\$2,250,295	75	0	75	license plates	gt, earned work credit, group leader pay	private sector involvement
South Dakota	\$1,600,000	20	0	20	license plates	ev, hp, pwb	none at this time
Tennessee	N/R	23	0	23	license plates	none	none at this time
Texas	N/R	130	0	130	license plates, metal fabrication	gt, progress to better jobs	obtain outside license plates contracts
Utah	\$1,028,570	12	0	12	license plates	occasional parties for meeting production goals	relocation
Vermont	N/R	10	0	10	license plates	none	manufacture more products used by state agencies
Virginia	\$2,637,428	45	0	45	state, city, county tags	pwb	none at this time
Washington	\$1,700,000	20	0	20	license plates	pwb	none at this time
West Virginia	\$505,214	25	0	25	license plates	pwb	none at this time
Wisconsin	\$2,000,000	50	0	50	license plates	hp	new product lines
Wyoming	N/R	20	0	20	license plates	extra pay when in full production	none at this time
						dh = 1 ec = 2 ef = 3 ep = 2 ev = 6 gt = 12 hp = 7 jpa = 1 pwb = 9 N/R = 4 bonus = 2 earned work credit = 2 none = 5 other = 9	private sector involvement = 1 increase production = 1 new product lines = 2 relocation = 1 new contracts = 1 expansion = 3 other = 2 none = 23 N/R = 4
TOTAL	\$68,298,266	1,837	4	1,841	see above		

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

BINDERY (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
California	125	7	■		9		■	■	
Florida	92	7	■		8		■	■	
Massachusetts	25	1	■		6		■	■	
Michigan	38	1	■		6		■	■	
Minnesota	91	10	■		7	■		■	
Mississippi	50	3	■		7		■	■	
Nevada	33	1	■		7.5	■		■	
Ohio	46	2	■		7		■	■	
Oklahoma	25	2	■		7.5		■	■	
South Carolina	47	2	■		7		■	■	
South Dakota	15	1	■		6.5		■	■	
TOTAL	587	37	11	0	7.1	2	9	11	0

BINDERY II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
California	\$3,655,300	125	0	125	binders, stationary, road signs	gt, hp	new product lines or expansion of existing lines
Florida	\$2,043,000	92	0	92	ring binders	gt, jpa	expand product lines
Massachusetts	\$261,762	18	0	18	heat seal, data processing, turned edge	gt, hp, attendance bonus	more turned edge work
Michigan	\$303,672	19	0	19	vinyl notebooks & conference folders - silkscreened or hot stamp artwork	ev, hp	none at this time
Minnesota	\$1,407,215	69	0	69	binders, file folders, printing	gt	roll handling equip. & possibly, casemaker for canvas binders, increase sales
Mississippi	\$50,000	30	0	30	book binding	gt, hp	merge with printing
Nevada	\$101,915	18	0	18	binders, padholders, photo albums, textile screening	gt, pwb	none at this time
Ohio	\$79,133	46	0	46	vinyl bindery	ev, gt, hp	none at this time
Oklahoma	\$121,000	25	0	25	binders, diploma covers	hp, bonuses	hope to purchase turntable thermatron which will double production
South Carolina	\$136,302	47	0	47	refurbish textbooks	gt, earned work credit	none at this time
South Dakota	\$114,000	10	0	10	bibles, textbooks, library books	ev, hp, pwb	none at this time
TOTAL	\$8,273,299	499	0	499	see above	ev = 3 gt = 8 hp = 7 jpa = 1 pwb = 2 bonus = 2 earned work credit = 1	improved/new products = 3 new equipment = 2 merge with another operation = 1 none = 5

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

BOX/CARTON I (Page 1 of 1)

jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	50	2		■	8		■	■	
California	30	3	■		6	■		■	
Florida	33	3	■		8		■	■	
Illinois	13	1	■		7.5		■	■	
Maryland	16	.5	■		6		■		■
Michigan	4	1	■		6		■	■	
Missouri	10	1		■	7.5		■		■
Ohio	69	3	■		6.3		■	■	
Oklahoma	10	1	■		7		■	■	
Pennsylvania	22	1	■		7.5		■	■	
Texas	40	2	■		10		■	■	
TOTAL	297	18.5	9	2	7.3	1	10	9	2

BOX/CARTON II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
California	N/R	30	0	30	corrugated products	hp	expand productivity, update equipment, enlarge storage capacity
Florida	\$938,000	33	0	33	boxes	gt, jpa	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Maryland	\$305,934	14	0	14	fiberboard cartons	gt, pwb	none at this time.
Michigan	\$508,698	4	0	4	corrugated cartons	ev, hp	possibly, newer and larger equipment
Missouri	N/R	10	0	10	box/cartons	none	none at this time
Ohio	\$317,900	62	0	62	cardboard boxes/cartons	ev, gt, hp	none at this time
Oklahoma	\$186,000	10	0	10	boxes	gt, hp, work bonuses	none at this time
Pennsylvania	\$310,000	22	0	22	all types corrugated cardboard	work bonuses	none at this time
Texas	N/R	40	0	40	cardboard boxes	dh, gt	none at this time
TOTAL	\$2,566,532	225	0	225	see above	dh = 1 ev = 2 gt = 5 jpa = 1 pwb = 1 hp = 4 bonuses = 2 none = 1 N/R = 2	increase productivity = 1 upgrade equipment = 2 enlarge storage capacity = 1 none = 7

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

BRUSH/BROOM/PO I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Florida	5	1	■		8		■	■	
Illinois	14	2	■		7.5		■	■	
Indiana	30	1		■	5.5		■	■	
Louisiana	12	1	■		8		■	■	
Maryland	4	.5	■		6		■		■
Michigan	2	1.75	■		6		■	■	
New Jersey	26	2	■		5		■	■	
New York	47	5.5	■		7		■	■	
Ohio	62	3	■		6.5		■	■	
Oklahoma	25	1	■		7		■	■	
Texas	74	3	■		8		■	■	
Federal	339	27	■		7.5		■	■	
TOTAL	640	48.75	11	1	6.8	0	12	11	1

BRUSH/BROOM/MOP II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Florida	\$66,000	5	0	5	brooms	gt, jpa	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$221,609	30	0	30	brushes, brooms, mops	none	expand customer base through mailings
Louisiana	N/R	12	0	12	brooms, mops, hand brushes	ec, service awards, on-the- job training certificates	moving to a bigger plant
Maryland	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Michigan	\$19,852	1	0	1	various brushes/brooms	ev, hp	none at this time
New Jersey	\$326,154	21	0	21	brushes, brooms, mops	work credit	none at this time
New York	\$2,000,000	41	0	41	paint brushes, paint roller covers	pwb	develop larger customer base
Ohio	\$141,595	55	0	55	brushes, brooms, mops	hp, dh, ev, earned credit	none at this time
Oklahoma	\$175,000	22	0	22	brushes, brooms, mops, gloves	gt, hp, bonus	none at this time
Texas	\$425,527	61	0	61	brooms (all sizes), mops (dry & wet), highway flags, brushes (all types)	ef	none at this time
Federal	\$3,966,000	339	0	339	brooms, brushes, mops	ev, gt, hp	none at this time
TOTALS	\$7,341,737	587	0	587	see above	dh = 1 ec = 1 ef = 1 ev = 3 gt = 3 hp = 4 jpa = 1 pwb = 1 bonus = 1 certificate = 1 credit = 2 other = 1 none = 1 N/R = 2	expansion = 3 none = 7 N/R = 2

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

CHEMICAL (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	32	1		■	7.5		■	■	
California	30	2	■		7		■	■	
Florida	29	6	■		8		■	■	
Georgia	35	4		■	7	■		■	
Illinois	14	3	■		7.5		■	■	
Indiana	15.5	2	■		7		■		■
Iowa	10	2	■		7.5	■		■	
Kansas	18	2		■	8		■		■
Louisiana	25	3	■		7		■		■
Massachusetts	5	1	■		6.8		■	■	
Michigan	20	1.75	■		6		■	■	
Missouri	30	3		■	7.5		■	■	
Nebraska	7	.5	■		7.8		■	■	
Nevada	4	1	■		7		■	■	
New York	65	8	■		7.5		■	■	
North Carolina	37	5	■		8		■	■	
Ohio	85	6	■		6.3		■	■	
Pennsylvania	35	3	■		7		■	■	
South Carolina	45	3	■		6		■	■	
Texas	102	11	■		8		■	■	
TOTAL	643.5	68.25	16	4	7.22	2	18	17	3

CHEMICALS II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
California	\$1,135,204	25	0	25	detergent	ev, gt, hp, jpa	none at this time
Florida	\$4,235,000	29	0	29	janitorial, kitchen and laundry products	gt, jpa	new products
Georgia	\$1,784,118	30	0	30	floor care, janitorial and laundry products, soap	none	new products based on customer needs
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$600,310	15	0	15	soap products, cleaners	ep, ev, industries cellhouse, special rec. area	expand product line
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$472,042	18	0	18	soaps and cleaners	none	none at this time
Louisiana	\$1,333,816	16	0	16	janitorial products	on-the-job training certificates	none at this time
Massachusetts	\$274,631	5	0	5	janitorial products	gt, hp	none at this time
Michigan	\$658,946	10	0	10	cleaning & sanitizing products	ev, hp	none at this time
Missouri	\$1,100,893	20	0	20	various chemicals	none	none at this time
Nebraska	N/R	7	0	7	janitorial products	ev, profit sharing, paid injury leave	none at this time
Nevada	\$76,303	4	0	4	powdered bleach, detergents	gt	none at this time
New York	\$2,250,000	55	0	55	janitorial and personal care products	ec, hp, jpa	new products
North Carolina	N/R	35	0	35	soap and cleaning products	gt	none at this time
Ohio	\$1,783,981	83.5	0	83.5	cleaning and personal care products	ev, gt, hp	none at this time
Pennsylvania	\$1,165,000	32	0	32	detergents, cleaning and sanitary products, soaps	pwb	depends on changing customer needs
South Carolina	\$556,619	45	0	45	janitorial & recycling products	none	none at this time
Texas	\$3,138,447	102	0	102	soaps, industrial cleaners, detergents, wax, fire foam	gt	land fill foam and deodorant
TOTALS	\$20,565,310	531.5	0	531.5	see above	ec = 1, ep = 1, ev = 5, gt = 6, hp = 5, jpa = 3, pwb = 1, other = 3, none = 4, N/R = 3	improved/new products = 5, other = 1, none = 11, N/R = 3

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

DATA PROCESSING I (Data Entry Records Conversion) (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	42	2		■	7.5		■	■	
Arizona	190	3		■	7	■		N/R	N/R
Arkansas	14	2	■		7		■		■
California	151	3	■		8		■	■	
Colorado	80	3	■		6.5		■	■	
Florida	170	5	■		8		■	■	
Idaho	34	2	■		8.5		■	■	
Illinois	99	8	■		7.5		■	■	
Iowa	10	1	■		7.5	■		■	
Kansas	35	2		■	6		■		■
Louisiana	318	16	■		7.5	■		■	
Maryland	13	1	■		5.5		■		■
Michigan	66	3	■		6		■	■	
Minnesota	18	1	■		6.5	■		■	
Missouri	69	7	■		6.8	■		■	
Nebraska	40	2	■		7.7		■	■	
New Hampshire	32	3	■		5	■		■	
New Jersey	41	1	■		5.5		■	■	
New Mexico	50	1	■		5	■		■	
Oklahoma	335	11	■		7		■	■	
Oregon	55	2	■		7.3		■	■	
Rhode Island	15	2		■	4		■		■
Tennessee	33	2		■	N/R		■	■	
Texas	721	29	■		6.8	■		■	
Utah	215	4		■	7.5	■		■	
Virginia	40	1	■		6.5	■			■
Washington	30	1		■	8		■	■	

DATA PROCESSING I (Data Entry/Records Conversion) (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
West Virginia	12	1	■		8		■	■	
Federal	300	14	■		6.5	■		■	
TOTAL	3,228	133	22	7	6.8	11	18	23	5

DATA PROCESSING II (Data Entry/Records Conversion) (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	\$137,424	0	8	8	microfilm	ec, gt	expansion
California	\$1,353,519	64	87	151	key data, microfilm	gt, hp, day for day	increase sales and production output, add optical disk capability
Colorado	\$130,818	53	0	53	data entry, vocational education computers	ec, pwb	none at this time
Florida	\$1,128,000	170	0	170	data entry	gt, jpa	none at this time
Idaho	\$181,784	32	0	32	key punch for fish & game, microfilm	hp, pwb, quarterly bonus	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$135,286	35	0	35	data reports, microfilming	none	none at this time
Louisiana	\$741,792	249	30	279	data entry, braille, microfilming	ec, gt	increase keystroke accuracy and production (data entry); scanner capabilities (microfilming); enlarged printing operation (braille)
Maryland	\$42,462	0	11	11	data entry, work processing, related data services	none	expand and employ more inmates
Michigan	\$169,135	0	33	33	data collection & processing	ev, hp	none at this time
Minnesota	\$99,600	0	17	17	data entry overload	ev, jpa, pwb	converting to new computer system
Missouri	\$475,675	15	35	50	data entry, programming products	ec, pwb	install new data entry system, move to larger area, more inmate programmers
Nebraska	N/R	20	14	34	braille, data entry	ev, profit sharing, paid injury leave	upgrade equipment
New Hampshire	\$80,481	22	10	32	data entry	ec, pwb	none at this time
New Jersey	\$29,273	26	0	26	data entry	work credit	open teleresponse operation for travel/tourism

DATA PROCESSING II (Data Entry/Records Conversion) (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
New Mexico	\$201,295	28	0	28	data entry services	ec, gt, pwb	increase number of inmates employed, and open second shop
Oklahoma	\$808,155	105	95	200	microfilm, logs/indices, databases	gt, hp, work bonuses	data proc. - wide area networks, bulletin boards, remote database building, data communications; microfilm - possibly, optical disk storage, digital imaging
Oregon	\$73,500	55	0	55	data entry	gt, hp, pwb	expand customer base
Rhode Island	\$16,100	0	15	15	microfilming	none	purchase more equipment
Tennessee	N/R	31	0	31	data entry	none	contract with non-governmental agencies
Texas	\$917,460	530	120	650	braille textbooks, data entry, records conversion, microfilm	ec, gt, earned time off (based on production quota system)	start third shift (data entry), computerized braille
Utah	\$624,034	68	9	77	data entry, microfilm	none	expansion to PC network (data processing)
Virginia	\$568,442	0	35	35	data processing	ec, jpa	none at this time
Washington	N/R	30	0	30	license tag data entry	none	none at this time
West Virginia	\$24,660	9	0	9	braille books	hp, pwb	increase production
Federal	\$1,636,000	75	200	275	data entry, text processing, mail list management	ev, gt, hp	anticipate opening 1 or 2 new sites per year for next 5-6 years
TOTAL	\$9,574,895	1,617	719	2,336	see above	ec = 8, ev = 4, gt = 9, hp = 7, jpa = 3, pwb = 8, bonus = 2, work credit = 1, other = 4, none = 10, N/R = 4	expansion = 14 upgrade/new equipment = 2 none = 8 N/R = 4

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

GARMENTS/FLAT GOODS I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	112	6		■	7.5	■		■	
Alaska	20	2	■		6		■	■	
Arizona	120	5		■	7	■		N/R	N/R
Arkansas	150	12	■		8	■			■
California	1,666	59	■		7.9	■		■	
Colorado	90	3	■		5		■	■	
D.C.	100	3		■	7.5		■	■	
Florida	495	45	■		8		■	■	
Georgia	525	N/R	■		6.5		■	■	
Illinois	269	11	■		7.5	■		■	
Indiana	230	8.5	■		7	■		■	
Iowa	10	1	■		7.5	■		■	
Kansas	48	5		■	6	N/R	N/R	N/R	N/R
Kentucky	60	7	■		7		■	■	
Louisiana	155	5	■		7		■		■
Maine	22.5	1	■		7		■	■	
Maryland	200	9	■		6	■		■	
Massachusetts	100	4	■		6.2		■		■
Michigan	364	10	■		6		■	■	
Minnesota	53.5	6	■		6.8	■		■	
Mississippi	100	2	■		7		■	■	
Missouri	130	8		■	7.5	■			■
Nebraska	145	8	■		7.8	■		■	
Nevada	8	1	■		7		■	■	
New Jersey	602	34	■		5.8	■		■	
New York	441	53	■		6.8	■		■	
North Carolina	275	N/R	■		8	■		■	

GARMENTS/FLAT GOODS I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Ohio	291	10	■		6.3		■	■	
Oklahoma	100	3	■		6.8		■	■	
Oregon	250	4	■		7.3		■	■	
Pennsylvania	287	11	■		7.2		■	■	
Rhode Island	24	3		■	4.5		■		■
South Carolina	119	5	■		7.5		■		■
Tennessee	256	23	■		6.8		■	■	
Texas	1,336	60	■		7.6	■		■	
Virginia	300	16	■		5		■	■	
Washington	160	8		■	7.8		■	■	
West Virginia	11	1	■		6		■		■
Wyoming	17	1		■	8		■	■	
Federal	3,435	278	■		7.5	■		■	
TOTAL	13,077	731.5	32	8	6.9	16	23	31	7

GARMENTS/FLAT GOODS II (Page 1 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Alaska	\$70,000	12	2	14	linens, shirts, pants, aprons	hp, overtime	sell to more state agencies
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	\$1,500,000	95	65	160	officer and inmate uniforms	gt	none at this time
California	\$13,249,049	1,274	184	1,458	boxer shorts, diapers, shirts, pants, canvas/laundry bags, flags, drapes	gt, hp, ef, jpa, ec, tt	expand clothing repair shop
Colorado	opened 6/91	62	0	62	contract sewing, inmate uniforms, other sewing projects	pwb	expand knitting and private sector involvement, add cut-sew
D.C.	\$1,401,432	62	18	80	shirts, trousers, coveralls, sheets, blankets, shorts, towels, wash cloths	none	expansion
Florida	\$7,022,000	392	103	495	garments, flat goods	gt, jpa	none at this time
Georgia	\$4,370,800	430	50	480	inmate clothing, linens	ef	product development
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$1,030,099	186	0	186	jeans, twill pants, coats, shirts	ef, ep, ev, industries cellhouse	none at this time
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$634,548	48	0	48	jeans, shirts, coats, shorts	none	none at this time
Kentucky	\$575,000	45	0	45	uniforms, bed linens, segregation suits	ec, hp	sports clothes
Louisiana	\$1,141,353	80	58	138	denim jeans/jackets, shirts, jumpsuits, boxer shorts, linens, laundry bags	on-the-job training certificates	expand production lines and size of plant
Maine	\$117,378	10	7	17	shirts, linens, blankets, socks	none	increase sales & production
Maryland	\$762,168	52	50	102	jackets, pants, tote bags, painter hats, misc. clothing, flags	gt, jpa, pwb	expansion of product lines, new building in FY 95'
Massachusetts	\$1,404,060	74	20	94	flags, eyeglass cases, laundry bags, inmate clothing, linens	gt, hp, pay increase after 2 years employment	none at this time
Michigan	\$3,620,997	182	0	182	male & female clothing, bed linens, sports apparel	ev, hp, pwb	none at this time
Minnesota	\$550,898	35	10	45	sewing, flat goods	ev, gt, jpa	increase sales

GARMENTS/FLAT GOODS II (Page 2 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Mississippi	\$58,422	65	0	65	manufacture inmate and private sector clothing	gt, hp	expand private sector involvement
Missouri	\$1,128,342	70	0	70	garment, pants, shirts, shorts, coats	none	box springs
Nebraska	N/R	75	12.5	87.5	sewn products	ev, jpa, pwb, profit sharing, paid injury leave	possibly, open new shop & expand product lines
Nevada	N/R	N/R	N/R	N/R	N/R	N/R	N/R
New Jersey	\$2,952,589	358	146	504	socks, stockings, pants, shirts, linens, blankets	work credit	product development of existing operations
New York	\$8,997,357	420	2	422	garments, bedding, custom patches	hp, pwb, bonus, work certificate	none at this time
North Carolina	N/R	165	108	273	clothing, linen, aprons, blinds, drapery	gt	larger mfg. plant
Ohio	\$1,793,765	289	0	289	shirts, linens, jackets, pants	ev, gt, hp, jpa, earned credit	none at this time
Oklahoma	\$877,000	85	0	85	inmate clothing, linens, undergarments, coats, coveralls	gt, hp, bonus	relocate to Oklahoma State Penitentiary
Oregon	N/R	22	0	22	blue jeans, inmate shirts	ev, gt, hp, pwb	make product available to public through retail outlets
Pennsylvania	\$4,408,517	275	0	275	t-shirts, pajamas, gloves, dresses, coats, aprons, undergarments, trousers, shirts	bonuses	new line of t-shirts
Rhode Island	\$81,114	24	0	24	uniforms	none	expansion
South Carolina	\$1,237,864	0	100	100	inmate clothing	gt, bonus, earned work credit	update equipment
Tennessee	\$1,396,159	101	33	134	jeans, jackets, aprons, linens, uniforms, pants, skirts, shirts	gt, pwb	expand into different product lines
Texas	\$8,485,406	1,211	188	1,399	inmate clothing, flags, drapes, socks, towels, aprons	gt, ojt	expansion, uniform pants to sell to other state agencies
Virginia	\$3,286,687	250	50	300	inmate, corr'l. officer and maintenance clothing	gt, pwb	expansion
Washington	\$1,100,000	140	0	140	sheets, towels, pillowcases	none	expand product line
West Virginia	\$81,482	1	7	8	linens	hp, bonuses	additional sewing machines & employees

GARMENTS/FLAT GOODS II (Page 3 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Federal	\$72,480,600	3,215	246	3,461	drapes, gloves, bedspreads, surgical gowns, swim trunks, blankets, canvas bags, tarpaulins, inmate clothing, linens, military uniforms	ev, ec, gt, hp, employee-of-the-month	none at this time
TOTAL	\$146,943,428	9,885	1,459.5	11,344.5	see above	ec = 3, ef = 3, ep = 1, ev = 7, gt = 16, hp = 12, jpa = 6, pwb = 8, tt = 1, on-the-job training = 1, bonus = 5, work credit = 2, certificate = 2, other = 5, none = 8, N/R = 5	increase sales = 3 expansion = 15 new equipment = 1 new products = 2 other = 8 none = 10, N/R = 5

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.



LAUNDRY/DRY CLEANING I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alaska	30	3	■		12	■		■	
California	1,116	83	■		8.5	■		■	
Connecticut	N/R	2		■	6		■	■	
D.C.	55	6		■	7.5		■	■	
Illinois	42	12	■		7.5	■		■	
Indiana	49	1		■	4		■	■	
Iowa	3	1	■		7.5	■		■	
Michigan	488	28	■		6		■	■	
Missouri	245	13	■		7	■		■	
North Carolina	389	66	■		8		■	N/R	N/R
Oregon	290	12	■		7.3		■	■	
South Carolina	156	7	■		7.5		■	■	
Virginia	175	12	■		4	■		■	
Washington	13	1	■		8	■		■	
Wisconsin	126	6	■		N/R	■		■	
Wyoming	20	1		■	5		■	■	
Federal	110	12	■		7.5	■		■	
TOTAL	3,307	266	13	4	7.1	9	8	16	0

LAUNDRY/DRY CLEANING II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED – dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alaska	\$273,000	20	0	20	laundry/dry cleaning	dh, ef, hp, overtime	expand customer base
California	\$10,411,806	952	164	1,116	laundry/dry cleaning - inmate and state hospital clothing, linens	hp, gt, ep, ev, lp, day for day, extra yard time, max canteen, not remaining in cell during lockdown	expand customer base, increase production output
Connecticut	\$104,000	30	0	30	laundry/dry cleaning	none	none at this time
D.C.	\$689,296	50	0	50	complete laundry	none	expand market base
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$52,671	0	29	29	laundry for institutions, diaper cleaning/folding	none	none at this time
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Michigan	\$3,447,580	244	0	244	washing & ironing of clothing and bedding	ev, hp	none at this time
Missouri	\$690,585	140	0	140	laundry for institutions, and hospitals	hp, lp	expand customer base
North Carolina	N/R	389	0	389	laundry	gt	none at this time
Oregon	\$2,000,000	90	0	90	dry clean linens	ev, gt, hp, jpa, lp	expand customer base
South Carolina	\$908,204	150	0	150	laundry	gt, earned work credit	expand customer base
Virginia	\$1,121,061	0	110	110	laundry services	gt, pwb	solicit new accounts
Washington	\$152,706	7	0	7	laundry	ef, jpa, lp	outside contracts
Wisconsin	N/R	126	0	126	laundry services	hp, lp	new products
Wyoming	N/R	18	0	18	laundry service	none	none at this time
Federal	\$742,000	110	0	110	sheets/pillow cases, towels, clothing, dryclean uniforms	ev, ec, hp	none at this time
TOTAL	\$20,592,909	2,326	303	2,629	see above	dh = 1, ec = 1, ef = 2 ep = 1, ev = 4, hp = 7 gt = 5, lp = 5, pwb = 1 jpa = 2, work credit = 1 other = 4, none = 4, N/R = 2	expansion = 8 increase sales = 2 none = 6 N/R = 2

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

MASONRY PRODUCTS I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
California	108	10	■		9		■	■	
Calif. Youth	22.5	1	■		8		■	■	
Indiana	16	1		■	5.5		■	■	
Texas	25	2		■	6	■		■	
Washington	10	2		■	7.5		■	■	
TOTAL	181.5	16	2	3	7.2	1	4	5	0

MASONRY PRODUCTS II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
California	\$4,521,200	108	0	108	precast plank, picnic tables, median barriers	gt, hp	develop additional concrete product lines
Calif. Youth	N/R	3	0	3	permanent fireplace logs	ec, jpa	none at this time
Indiana	\$6,808	16	0	16	concrete parking bumpers, flower urns, stepping stones	none	upgraded sales approach, expanded customer base
Texas	\$175,305	16	0	16	all classes of concrete and light weight haydite block	none	more diversified concrete product line
Washington	\$147,305	10	0	10	concrete outdoor furn.	none	sell to private sector and continue to market product
TOTAL	\$4,850,618	153	0	153	see above	ec = 1 gt = 1 hp = 1 jpa = 1 none = 3	improved/new products = 2 increase sales = 2 expand customer base = 1 sell to private sector = 1 none = 1

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

MATTRESS (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	10	1		■	7.5		■	■	
Arizona	22	1		■	7	■		N/R	N/R
Arkansas	4	1	■		8	N/R	N/R		■
California	85	6	■		8.3	■		■	
Connecticut	18	1	■		NR		■	■	
Florida	31	3	■		8		■	■	
Georgia	12	1.5	■		6.5		■	■	
Illinois	27	3	■		7.5		■	■	
Indiana	12	1		■	7	■		■	
Iowa	10	1	■		7.5	■		■	
Kentucky	23	1	■		7.5	■		■	
Louisiana	33	2	■		8		■	■	
Maryland	18	1	■		6		■		■
Massachusetts	12.5	1	■		6.8		■		■
Michigan	16	1	■		6		■	■	
Minnesota	10	1		■	6.5		■	■	
Nebraska	4	.33	■		7.8		■	■	
Nevada	20	1	■		7	■		■	
New Jersey	32	4	■		3	■		■	
New York	25	3	■		7		■		■
North Carolina	12	1	■		8	■		■	
Ohio	40	3	■		6		■	■	
Oklahoma	23	1	■		7		■	■	
Pennsylvania	33	1	■		7.5		■	■	
South Carolina	31	2	■		7		■	■	
Texas	124	4		■	10		■	■	
Washington	4	1		■	7.5		■	■	

MATTRESS I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Wisconsin	15	1	■		N/R	■		■	
Federal	100	15	■		7.5	■		■	
TOTAL	806.5	63.8	23	6	7.2	10	18	24	4

MATTRESS (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	N/R	4	0	4	mattresses	gt	none at this time
California	\$2,108,204	71	0	71	bedding, inner spring, mattresses	ev, gt, hp, jpa	update/expand product line
Connecticut	\$450,000	15	0	15	institutional mattresses, pillows	gt	expand into inner spring mattress products
Florida	\$1,426,000	31	0	31	mattresses, pillows	gt, jpa	expand product line
Georgia	N/R	12	0	12	mattresses	ef, cookouts, fishing	product development
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$251,843	7	0	7	mattresses and covers	none	none at this time
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kentucky	\$125,000	5	15	20	mattresses, box springs, pillows	gt, hp, jpa, pwb	increase sales, expand product line, move to another location
Louisiana	N/R	33	0	33	mattresses, pillows	ec, service awards, on-the-job training certificates	moving to bigger plant
Maryland	\$545,997	14	0	14	mattresses, pillows	gt	inner spring mattresses
Massachusetts	\$443,377	12	0	12	mattresses, pillows	gt, hp	none at this time
Michigan	\$215,897	8	0	8	box springs, inner spring mattresses	ev, hp	none at this time
Minnesota	\$161,000	10	0	10	mattresses & pillows	none	additional equipment
Nebraska	N/R	4	0	4	mattresses	ev, profit sharing, paid injury leave	continually upgrading products/services based on marketing plan
Nevada	\$107,286	19	0	19	mattresses, pillows, misc. products	gt	none at this time
New Jersey	\$1,140,182	32	0	32	mattresses, pillow covers	work credit	none at this time
New York	N/R	25	0	25	mattress covers, dorm inner spring mattresses, cotton & PVC pillows	hp, bonus	fire proof bedding for hospitals
North Carolina	\$200,000	0	12	12	mattresses	gt	none at this time
Ohio	\$583,989	40	0	40	mattresses, pillows	earned credit	none at this time

MATTRESS II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Oklahoma	\$238,000	23	0	23	inner spring mattresses, pillows	gt, hp, bonus	improvement in mattress construction
Pennsylvania	\$800,000	33	0	33	all types mattresses, pillows, mattress covers	bonuses	new line of fire-safe mattresses
South Carolina	\$245,852	31	0	31	institutional bedding, pillows	gt, earned work credit	none at this time
Tennessee	N/R	20	0	20	mattresses	none	none at this time
Texas	\$1,400,000	96	0	96	mattresses and pillows	none	new mattress factory
Washington	\$230,000	4	0	4	mattresses and pillows	none	none at this time
Wisconsin	N/R	15	0	15	mattresses	hp, lp	new products
Federal	N/R	100	0	100	mattresses	ev, ec, gt, hp	none at this time
TOTAL	\$10,672,627	664	27	691	see above	ec = 2, ef = 1, ev = 4, gt = 12, hp = 8, jpa = 3, lp = 1, pwb = 1, bonus = 3, work credit = 3, certificate = 1, other = 5, none = 5, N/R = 4	expansion = 13 new equipment = 1 none = 12 N/R = 4

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

METAL PRODUCTS I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	42	3		■	7.5		■	■	
Alaska	17.5	2	■		7.5		■	■	
Arizona	53	2		■	7	■		N/R	N/R
California	1,324	65	■		8.2	■		■	
Calif. Youth	21.5	2	■		8		■	N/R	N/R
Delaware	18	1	■		6.5	■			■
D.C.	108	5		■	7.5		■	■	
Florida	95	13	■		8		■	■	
Georgia	200	13	■		6.8		■	■	
Idaho	12	1		■	8.5	■		■	
Illinois	46	10	■		7.5		■	■	
Indiana	50	3	■		6.3	■		■	
Iowa	30	4	■		7.5	■		■	
Kentucky	10	2	■		7		■	■	
Louisiana	110	4	■		6.8	■		■	
Maryland	120	9	■		6.5	■			■
Massachusetts	35	3	■		6.8	■		■	
Michigan	262	17.6	■		6		■	■	
Missouri	149	3.5	■		7		■	■	
Nebraska	15	1	■		7.8	■		■	
Nevada	20	1.33	■		7.5		■	■	
New Jersey	85	11	■		5		■	■	
New York	578	109	■		7.1	■			■
North Carolina	52	9	■		8	■		■	
North Dakota	12	1	■		7		■	■	
Ohio	294	16	■		6.5		■	■	
Oklahoma	175	11	■		6.5		■	■	

METAL PRODUCTS I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Oregon	42.5	3	■		7.3	■		■	
Pennsylvania	300	15	■		8		■	■	
South Carolina	179	11	■		7		■	■	
Tennessee	96	9	■		7.3		■	N/R	N/R
Texas	1,180	66	■		7.4	■		■	
Virginia	100	10	■		5.5		■	■	
Washington	262.5	7.5		■	7.8		■	■	
West Virginia	35	1	■		6		■		■
Wisconsin	72.5	11	■		N/R	■		■	
Federal	1,985	208	■		7.5		■	■	
TOTAL	8,155	663.9	32	5	7.1	15	22	30	4

METAL PRODUCTS II (Page 1 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Alaska	\$37,000	12	0	12	jail furniture & standard products, custom alum./steel	hp, jpa, tt, overtime	none at this time
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
California	\$9,894,760	1,224	0	1,224	shelves, inst'l. & student furniture, weights, cabinets, food carts, office systems	gt, hp, jpa	develop new product lines, implement second shift, update equipment
Calif. Youth	N/R	21	0	21	duct fabrication	ec, pwb	none at this time
Delaware	N/R	N/R	N/R	N/R	N/R	N/R	N/R
D.C.	\$1,105,695	93	0	93	beds, lockers, wardrobes	none	none at this time
Florida	2,842,000	95	0	95	detention furniture	gt, jpa	new products
Georgia	\$2,453,017	175	0	175	institutional cell and park furn., lockers, shelving	ef, cookouts	new product lines
Idaho	N/R	12	0	12	inst'l. furniture	none	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$475,317	40	0	40	shelves, cabinets, lockers, beds, park furniture	ep, ev, industries cellhouse	detention furniture, expand product lines
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kentucky	\$295,000	10	0	10	office seating	hp, longevity increments	expand building
Louisiana	\$788,442	110	0	110	lockers, beds, modular panels	ef	expand stainless steel product lines
Maryland	\$1,431,032	117	0	117	metal products	gt, jpa, pwb	none at this time
Massachusetts	\$1,485,614	26	0	26	full line of metal products	gt, hp, lp, attendance bonuses	none at this time
Michigan	\$5,234,434	141	0	141	furniture, lockers, file cabinets, metal framed chairs	ev, hp	periodic updates of styles, markets, & machinery
Missouri	\$537,940	70	0	70	cabinets, shelving, lockers, inmate beds	hp	none at this time
Nebraska	N/R	15	0	15	metal products, painting	ev, profit sharing, paid injury leave	none at this time
Nevada	\$329,838	17	0	17	metal fabrication	gt	upgrade equipment, new products

METAL PRODUCTS II (Page 2 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), ipa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
New Jersey	\$954,469	82	0	82	foot lockers, shelves, carts, beds	work credit	expand metal shop
New York	\$12,035,457	512	35	547	shelving, beds, security screens, file cabinets, lockers, bookcases, garbage cans, sign posts	ec, hp, jpa, pwb, production bonuses	develop additional type of security screen, marketing of metal desk line
North Carolina	\$747,352	90	0	90	cell furniture, custom stainless steel	gt	possibly, new plant
North Dakota	\$90,000	8	0	8	dumpsters, park furniture, refurbishing	ev, pay incentive based on gross sales per month	private sector involvement
Ohio	\$2,560,880	254	0	254	filing cabinets, shelves, beds, furniture	ev, gt, hp, pwb, sick leave, earned credit	new product lines
Oklahoma	\$860,000	150	0	150	school desks, cabinets/ shelves, inst'l. beds, metal furn.	gt, hp, bonus	upgrade paint system, add more metal fab. production
Oregon	\$637,500	30	0	30	metal furn., inst'l. lockers, beds, tables, utility trailers	dh, ev, ec ef, gt, hp	expand to private sector as primary customer base
Pennsylvania	\$3,300,000	300	0	300	metal furn., signs	bonus	expect to move operation
South Carolina	\$304,514	137	0	137	metal furniture	gt, earned work credit	upgrade, move to new location, add private sector unit
Tennessee	\$1,753,077	75	0	75	metal furniture	gt	stainless steel work
Texas	\$5,240,774	1,075	0	1,075	dump beds, jail steel items, cans, stainless steel walls/toilets, office furn.	ec, ef (coffee), gt	new stainless steel plant
Virginia	N/R	75	0	75	file and storage cabinets, shelving, lockers, beds	gt, pwb	none at this time
Washington	\$2,050,000	195	0	195	sheet metal and welded products, office chairs, modular panel systems	none	move metal plant (Walla Walla) to med. security facility, new paint process, expand product lines; move seating/modular office furn. (Clallam Bay) to expanded 7,000 sq. ft. area
West Virginia	\$45,542	2	0	2	office chairs & stools	hp, bonuses	additional space, tools, and employees

METAL PRODUCTS II (Page 3 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Wisconsin	\$3,300,000	64	0	64	metal furniture	hp	new product lines
Federal	\$20,691,000	1,516	0	1,516	metal products	ev, gt, hp	none at this time
TOTAL	\$81,480,654	6,743	35	6,778	see above	ec = 4, ef = 4, ep = 1, ev = 7, gt = 14, hp = 13, jpa = 5, lp = 1, pwb = 5, tt = 1, bonus = 5, credit = 3, other = 9, none = 3, N/R = 4	new products = 10 expansion = 10 upgrade equipment = 3 other = 10 none = 10, N/R = 5

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.



PAINT I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	20	1		■	7.5		■	■	
Arkansas	10	1	■		8	N/R	N/R		■
Florida	8	2	■		8		■	■	
Kansas	30	4		■	6		■		■
Michigan	2	1	■		6		■	■	
Nebraska	1	.5	■		7.8		■	■	
North Carolina	35	13	■		8		■	■	
Tennessee	14	3	■		7.3		■	■	
TOTAL	120	25.5	6	2	7.3	0	7	6	2

PAINT II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	N/R	10	0	10	paint	gt	none at this time
Florida	\$3,600,000	8	0	8	traffic paint	gt, jpa	none at this time
Kansas	\$2,554,268	20	0	20	traffic line paint, interior/ exterior architectural paint	none	none at this time
Michigan	\$35,472	1	0	1	latex paints	ev, hp	none at this time
Nebraska	N/R	1	0	1	paint products	ev, profit sharing, paid injury leave	none at this time
North Carolina	N/R	28	0	28	paint, floor enamels	gt	expand into structural steel coatings and waterborne traffic paints
Tennessee	\$1,087,408	12	0	12	highway traffic paint, water base latex paint	gt	unkown at this time
TOTAL	\$7,277,148	80	0	80	see above	ev = 2 gt = 4 hp = 1 jpa = 1 other = 2 none = 1 N/R = 1	expansion = 1 unknown = 1 none = 5 N/R = 1

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	112	7		■	7.5	■		■	
Arizona	54	5		■	7	■		N/R	N/R
Arkansas	113	6.5	■		8	■		■	
California	112	8	■		8	■		■	
Connecticut	30	2	■		6		■	N/R	N/R
Delaware	4	1		■	6.5		■		■
D.C.	60	4		■	7.5		■	■	
Florida	203	3.1	■		8		■	■	
Georgia	55	N/R	■		6.5		■	■	
Hawaii	50	6	■		7	■		■	
Iowa	40	7	■		7.5	■		■	
Kentucky	81	6	■		7.8	■		■	
Louisiana	45	2	■		9		■	■	
Maine	8	1	■		6		■	N/R	N/R
Maryland	280	14	■		7	■		■	
Massachusetts	50	4	■		N/R	■		■	
Minnesota	55	6	■		7.3	■		■	
Mississippi	N/R	3	■		7		■	■	
Missouri	112	9	■		7.2		■	■	
Montana	4	.5	■		7.5	■			■
Nebraska	20	1	■		7.8		■	■	
Nevada	10	1	■		7.5		■	■	
New Hampshire	50	4	■		5	■			■
New Jersey	33	8	■		5		■	■	
New Mexico	35	1	■		7		■	■	
New York	50	9	■		7	■		■	
North Carolina	95	22	■		7	■			■
Ohio	90	10	■		6		■	■	

PRINT I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Oklahoma	25	4	■		7.5		■	■	
Rhode Island	20	3		■	4.5		■		■
South Dakota	15	1	■		6.5		■	■	
Tennessee	131	9	■		7.1		■	■	
Texas	135	9		■	10		■	■	
Utah	20	1	■		7.5	■		■	
Vermont	18	4		■	7.5		■		■
Virginia	67.5	5	■		6		■		■
Washington	30	3	■		8	■		■	
West Virginia	20	1	■		7		■	■	
Wisconsin	83.5	8	■		6.9	■		■	
Wyoming	12	1	■		6		■		■
Federal	350	37	■		8	■		■	
TOTAL	2,778	237.1	34	7	7.1	18	23	30	8

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	\$1,045,798	108	0	108	flat sheet printing	gt	possible expansion
California	\$863,109	107	0	107	forms, books, printed material	gt, hp	expand production capacity
Connecticut	\$246,000	21	0	21	stationary, booklets, forms, typesetting	gt	larger presses and new line of work
Delaware	N/R	N/R	N/R	N/R	N/R	N/R	N/R
D.C.	\$87,795	35	4	39	forms, stationary, envelopes, signs, decals	none	expand customer base
Florida	\$5,478,000	203	0	203	printed products	gt, jpa	increase sales
Georgia	\$1,385,730	52	0	52	printed forms, booklets, envelopes, stationary, business cards, rapid copy	ef	continuous forms
Hawaii	\$1,095,625	35	0	35	printing	bonus	consolidation of shops, implement second shift
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kentucky	\$1,964,337	56	22	78	commercial printing	ec, gt, hp, jpa, pwb	bookbinding, carbon-less forms
Louisiana	\$368,900	34	0	34	letter press, quick print, two-color capabilities	on-the-job training and vo-tech certificates	expand size of plant
Maine	N/R	8	0	8	forms, engraving, name plates	gt	none at this time
Maryland	\$1,803,070	190	0	190	printing of books, envelopes, business cards and brochures; engraving	ec, gt, jpa, pwb	expansion of equipment, employ more supervisors and inmates
Massachusetts	\$583,000	35	0	35	letterhead, business cards, continuous forms, brochures, newsletters, annual reports	gt, hp, attendance bonus	expansion
Minnesota	\$1,117,500	50	0	50	printed forms, labels, and other materials	ec, bonus for overtime work	upgrade equipment, expand to employ 30 more inmates
Mississippi	\$70,540	N/R	N/R	N/R	forms, stationary, booklets, newsletters, custom	gt, hp	merge with bindery
Missouri	\$1,291,543	90	19	109	forms, book rebinding, graphic arts	ec, hp	expansion
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R

PRINT II (Page 2 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Nebraska	N/R	12	0	12	print/graphics	ev, paid injury leave, profit sharing	moving to new shop area
Nevada	\$182,191	7	0	7	forms, manuals	gt, pwb	none at this time
New Hampshire	\$436,913	50	0	50	letterhead, envelopes, forms, reports, stickers, camera work	ec, pwb	employ more inmates, update equipment
New Jersey	\$592,371	33	0	33	business cards, stationary, forms, validation stickers	work credit	relocation
New Mexico	\$149,500	35	0	35	printing	lump sum of 30 days good time or \$15.00 monetary award	none at this time
New York	\$1,000,000	46	0	46	publications, forms, envelopes	pwb	implement second shift
North Carolina	\$3,434,937	90	0	90	printing	jpa, gt	construction of new print shop
Ohio	\$638,071	25	0	25	commercial printing	ev, gt, hp, pwb	expand state business
Oklahoma	\$427,258	25	0	25	printing	gt, hp, bonuses	implement second shift
Rhode Island	\$200,000	28	0	28	printing	none	none at this time
South Dakota	\$105,000	10	0	10	booklets, forms, letterhead	ev, hp, pwb	none at this time
Tennessee	\$700,911	128	0	128	printed materials (forms & booklets), validation stickers	gt	new equipment, increase production
Texas	N/R	135	0	135	print	none	expand outside sales
Utah	\$376,173	15	0	15	printing	occasional parties for meeting production goals	none at this time
Vermont	\$637,000	11	0	11	forms, books, temporary auto tags, letterhead, business cards	none	move into larger building, produce continuous forms
Virginia	\$1,623,471	65	0	65	letterhead, envelopes, pamphlets	gt, pwb	expansion into color process production and advance in bindery
Washington	\$435,008	25	0	25	forms, brochures, books, newsletters, decals, desktop publishing, engraving	ef, jpa, tt, achievement awards	computerized forms
West Virginia	\$327,646	17	0	17	printing	pwb	none at this time
Wisconsin	\$1,148,000	36	10	46	signs, engraving, validation stickers, typesetting, bindery	hp	possibly, expand second shift

PRINT II (Page 3 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Wyoming	\$5,559	12	0	12	forms, memos, letterheads, booklets	gt	new training for inmates, expand to wider state printing
Federal	\$17,758,600	450	80	530	printing	dh, ev, gt, hp	envelope manufacturing
TOTAL	\$47,579,556	2,279	135	2,414	see above	dh = 1, ec = 5, ef = 1, gt = 16, hp = 10, jpa = 5, pwb = 9, bonus = 4, certificate = 1, work credit = 1, other = 6, none = 4, N/R = 5	expansion = 33 improve/new equipment = 5 none = 7 N/R = 5

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

SHOE I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
California	214	8	■		7	■		■	
Florida	128	10	■		8		■	■	
Michigan	122	5	■		6		■	■	
Missouri	26	2		■	7.5		■		■
Ohio	34	5	■		6		■	■	
Pennsylvania	76	3	■		8		■		■
Texas	181	11	■		6		■	■	
Virginia	60	6		■	7	■		■	
TOTAL	841	50	6	2	6.9	2	6	6	2

SHOE II (Page 1 of 1)

<u>KEY TO TYPES OF INCENTIVES PROVIDED</u> -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
California	N/R	204	0	204	men and womens' casual shoes, tennis shoes	hp, tt	develop new shoe lines, implement second shift
Florida	\$2,154,000	128	0	128	shoes	gt, jpa	none at this time
Michigan	\$1,551,130	61	0	61	footwear, boots, work shoes	ev, hp, pwb	newer, faster machinery
Missouri	\$157,805	20	0	20	work and dress shoes/men	none	sales to other state agencies
Ohio	\$783,371	33	0	33	shoes	ev, gt, hp, pwb	none at this time
Pennsylvania	\$730,168	78	0	78	shoes, shoe repairs (including orthopedics)	ec, pwb	change from welt shoes to cement and unit production
Texas	\$1,167,221	149	0	149	shoes	gt	improve existing products, develop other items
Virginia	just opened shop	60	0	60	inmate shoes - oxfords, work shoes	none	none at this time
TOTAL	\$6,543,695	733	0	733	see above	ec = 1 hp = 3 tt = 1 gt = 3 jpa = 1 ev = 2 pwb = 3 none = 2	improve/develop product lines = 3 implement second shift = 1 upgrade equipment = 1 improve sales = 1 none = 3

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

SIGN I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Arizona	10	1		■	7	■		N/R	N/R
Arkansas	14	.5	■		8		■		■
California	25	3	■		9		■	■	
Colorado	25	2	■		6		■		■
Georgia	55	7	■		6.5		■	■	
Idaho	18	1	■		8.5		■		■
Illinois	38	7	■		7.5		■	■	
Indiana	37	2		■	7.25	■		■	
Iowa	45	4	■		7.5	■		■	
Kansas	28	3		■	6	■			■
Louisiana	28	1	■		8		■	■	
Maryland	13	1	■		5		■	■	
Massachusetts	11	1.5	■		6		■	■	
Michigan	34	2	■		6		■	■	
Missouri	64	3		■	7		■	■	
Montana	5	.5	■		7.5	■			■
New Hampshire	30	2	■		5	■		■	
New Jersey	35	4	■		5		■	■	
New York	27	5	■		7		■		■
North Carolina	187	36	■		7	■			■
North Dakota	17	2	■		8		■	■	
Ohio	42	4	■		6		■	■	
Oklahoma	35	2	■		6.5		■	■	
Pennsylvania	35	5		■	7		■	■	
Rhode Island	20	3		■	4.5		■		■
South Carolina	40	2	■		7		■	■	
Tennessee	12	2	■		7.3		■	■	

SIGN I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Texas	119	11	■		8		■	■	
Utah	20	1	■		7.5	■		■	
Vermont	12	1		■	8		■		■
Virginia	30	4	■		7.5		■		■
Washington	40	4	■		8		■	■	
West Virginia	13	1	■		7		■	■	
Wisconsin	24	2	■		7		■	■	
Wyoming	5	1	■		6		■	■	
Federal	270	12	■		7.5	■		■	
TOTAL	1,463	143.5	29	7	6.5	9	27	25	10

SIGN II Page 1 of 2

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	N/R	14	0	14	metal signs, engraving	dh	expand building
California	\$500,000	25	0	25	metal sign	gt, hp	none at this time
Colorado	\$341,514	20	0	20	signs, decals	gt, percentage of gross sales	increase decal business
Georgia	\$1,769,936	50	0	50	traffic and custom signs, validation and custom decals	cookouts, fishing	new products
Idaho	\$273,724	16	0	16	metal, wood & custom signs	hp, qtrly. bonus	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$1,785,733	34	0	34	traffic & misc. signs	none	computerized silkscreen, expand customer base
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$866,699	28	0	28	traffic & misc. signs, decals	none	none at this time
Louisiana	\$175,959	26	0	26	metal signs, & engraved plastics	in service awards	remodeling and enlarging work area
Maryland	\$249,552	11	0	11	custom, road, and architectural signs, decals, bumper stickers	gt	expand into bigger architectural signage and textile printing
Massachusetts	\$62,723	4	1	5	road, interior & engraved signs	gt, hp, attendance bonus	none at this time
Michigan	\$864,685	17	0	17	signs, decals silk screened	ev, hp	none at this time
Missouri	\$502,997	55	0	55	signs	none	none at this time
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
New Hampshire	\$200,621	28	0	28	traffic and custom signs, silkscreen printing, engraving, vinyl lettering	ec, bonus	more target marketing
New Jersey	\$411,081	33	0	33	signs, stickers, name plates	work credit	screening/assembly of binders
New York	\$606,000	24	1	25	name tags, custom and silkscreen signs	ec, hp, pwb, performance bonus	vehicle markings
North Carolina	\$5,151,608	189	0	189	highway & street name signs, pavement marking	gt	none at this time
North Dakota	\$376,000	10	1.5	11.5	signs	production bonuses	private sector involvement

SIGN II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Ohio	\$204,741	42	0	42	highway signs, decals, street signs	ev, gt, hp	none at this time
Oklahoma	\$260,000	24	0	24	traffic and custom signs, engraving, binder silkscreens	gt, hp, bonuses	none at this time
Pennsylvania	N/R	35	0	35	plastiboard and metal signs	none	none at this time
Rhode Island	\$200,000	28	0	28	signs	none	none at this time
South Carolina	\$214,953	40	0	40	street signs, decals	gt, earned work credit	none at this time
Tennessee	\$225,592	12	0	12	highway signage, engraving, badges, nameplates	gt	expand product lines
Texas	\$2,769,446	119	0	119	plastic and traffic control signs	dh, gt	update silkscreen equip.
Utah	\$787,757	15	0	15	highway & office signs, decals	occasional parties for meeting production goals	considering routing signs
Vermont	N/R	12	0	12	silk screen decals, road signs, engraving, hot stamp labels	none	manufacture more items used by state agencies
Virginia	\$214,534	22	0	22	aluminum sign blanks, silkscreen signs, plastic nametags	pwb	increase sales volume
Washington	\$770,000	37	0	37	highway, custom, and redwood sandblasted signs	ec (safety classes), gt	possibly, convert to Class I - sell to private sector
West Virginia	\$48,470	8	0	8	signs, engraving of signs/plaques	pwb	none at this time
Wisconsin	N/R	20	0	20	signage	hp	none at this time
Wyoming	\$10,943	5	0	5	signs, decals, t-shirts	extra pay when in production	none at this time
Federal	\$6,200,000	290	0	290	screen print and die cut signs	ev, gt, hp	none at this time
TOTAL	\$26,045,268	1,293	3.5	1,296.5	see above	dh = 2, ec = 3, ev = 3, gt = 12, hp = 9, pwb = 3, bonus = 6, work credit = 2, other = 3, none = 6, N/R = 4	expansion = 4 new products = 1 update equipment = 1 other = 11 none = 16 N/R = 4

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

TEXTILES (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
California	739	32	■		8		■	■	
Colorado	26	2	■		6.5		■	■	
Michigan	320	13	■		6		■	■	
Pennsylvania	77	4	■		7		■	■	
Texas	250	33	■		7	■		■	
TOTAL	1,412	84	5	0	6.9	1	4	5	0

TEXTILES II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
California	\$2,628,139	615	0	615	chambray shirting, misc. textiles, knitting mill	hp	none at this time
Colorado	\$43,238	14	0	14	leather - saddles, officer equipment	pwb	expand into other strap goods
Michigan	\$4,050,982	160	0	160	varies	ev, hp, pwb	none at this time
Pennsylvania	\$1,029,106	77	0	77	woven products, hosiery	pwb	upgrade equipment
Tennessee	N/R	20	0	20	textiles	none	none at this time
Texas	\$3,981,663	239	0	239	twill, shirting, terry cloth, cotton yarn, waste products	gt	scheduled doubling the present textile size and production
TOTAL	\$11,733,128	693	0	693	see above	hp = 2 pwb = 3 ev = 1 gt = 1	expansion = 2 upgrade = 1 none = 2

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

TIRE I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
D.C.	18	2		■	7.5		■	■	
Florida	45	5	■		8		■	■	
Illinois	20	5	■		7.5		■	■	
Texas	75	5	■		11	■		■	
TOTAL	158	17	3	1	8.5	1	3	4	0

TIRE II (Page 1 of 1)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
D.C.	\$72,644	11	0	11	tire recapping	none	none at this time
Florida	\$1,726,000	45	0	45	tire remanufacturing	gt, jpa	expand by 20%
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Texas	\$400,000	45	0	45	tire repair/retread	gt	unknown
TOTAL	\$2,198,644	101	0	101	see above	gt = 2 jpa = 1 none = 1 N/R = 1	expansion = 1 unknown = 1 none = 1 N/R = 1

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

UPHOLSTERER I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Arizona	17	1		■	7	■		N/R	N/R
Arkansas	19	1	■		8	N/R	N/R		■
California	15	2	■		6	■		■	
Colorado	32	2	■		7		■	■	
Delaware	12	2.5		■	6.5		■		■
D.C.	67	3		■	7.5		■	■	
Georgia	93	5.5	■		6.5		■	■	
Hawaii	10	.5	■		7		■	■	
Idaho	24	1	■		8.5		■	■	
Indiana	26	1		■	7	■		■	
Iowa	35	4	■		7.5	■		■	
Kansas	50	3		■	6		■		■
Kentucky	15	1	■		7		■	■	
Louisiana	5	1	■		7.5	■		N/R	N/R
Maine	20	2	■		6.5	■			■
Maryland	80	6	■		6.5		■		■
Massachusetts	12.5	1	■		6.8		■		■
Michigan	80	3.6	■		6		■	■	
Missouri	43	3	■		7.5		■	■	
Montana	8	2	■		7.5	■			■
Nebraska	15	.33	■		7.8		■	■	
Nevada	20	.8	■		7.5		■		■
New York	150	20	■		7	■		■	
North Carolina	50	6	■		8	■		■	
North Dakota	16	8	■		7	■		■	
Ohio	113	4	■		6	■		■	
Oklahoma	70	3	■		6.5	■		■	

UPHOLSTERY I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Oregon	40	1	■		7.3		■	■	
Pennsylvania	17	1	■		7.5		■	■	
Rhode Island	24	3		■	4.5		■		■
South Carolina	48	3	■		7	■		■	
South Dakota	12	1	■		6.5		■	■	
Tennessee	4	1		■	7.3		■	■	
Texas	75	6	■		8	■		■	
Washington	18	1		■	7.5		■		■
West Virginia	2.5	1	■		6		■		■
Wisconsin	17	1	■		7		■	■	
Federal	497	57	■		6.3	■		■	
TOTAL	1,852	164.23	30	8	6.9	15	22	25	11

UPHOLSTERY I (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	N/R	19	0	19	upholstery	gt	none at this time
California	\$37,046	15	0	15	(re)upholstery	ec	none at this time
Colorado	N/R	32	0	32	upholstery	gt	change product based on market trends
Delaware	N/R	N/R	N/R	N/R	N/R	N/R	N/R
D.C.	N/R	67	0	67	upholstery	none	expand to another institution
Georgia	N/R	93	0	93	upholstery	ef, cookouts, fishing	product development
Hawaii	N/R	N/R	N/R	N/R	upholstery	ec, bonuses	none at this time
Idaho	\$656,000	22	0	22	upholstery on frames, refinish wood products	ec, hp, qtrly. bonus	none at this time
Indiana	\$381,330	26	0	26	chairs, settees	none	none at this time
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$224,413	38	12	50	furniture reupholstering	none	none at this time
Kentucky	\$75,000	10	0	10	reupholster office furniture, upholstery	hp, longevity increments	open new shop
Louisiana	N/R	5	0	5	upholstery	ef, on-the-job training certificates	bending equipment for round and square tubing (chairs)
Maine	\$11,575	19	2	21	upholstery for autos, trucks, and furniture	none	expand volume of wear, size of shop, add weekend work
Maryland	\$823,852	35	0	35	new furniture, recondition old furniture	pwb	expansion of plant, computerization
Massachusetts	\$274,973	12	0	12	reupholstery, office furn.	gt, hp	none at this time
Michigan	\$417,302	30	25	55	varies	ev, ec, hp, pwb	periodic styling updates
Missouri	\$421,904	63	0	63	furniture restoration, metal office chairs	ec, hp	possibly, new styles of chairs
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Nebraska	N/R	15	0	15	upholstery	ev, profit sharing, paid injury leave	continually upgrading products/services based on marketing plan

UPHOLSTERY II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Nevada	\$128,965	12	0	12	upholstery	gt	panel systems
New York	\$6,500,000	150	0	150	office & lounge seating	dh, ec, ep, hp, pwb, production bonus	none at this time
North Carolina	\$710,897	32	18	50	new office upholstered furniture, reupholstery	gt	open refurbishing & upholstery plant
North Dakota	\$350,000	8	4	12	office seating	dh, bonus	none at this time
Ohio	\$948,865	107	0	107	chairs, cushions	ev, gt, hp, earned credit	none at this time
Oklahoma	\$760,000	73	0	73	ergonomic seating, upholster lounge furn.	gt, hp, bonus	warehouse construction, expand ergonomic seating
Oregon	\$400,000	30	0	30	furniture/panels, refurbish/restore furniture	ev, ef, gt, hp	perhaps, expand to other facilities
Pennsylvania	\$200,000	17	0	17	upholstered furniture	work bonuses	none at this time
Rhode Island	\$54,593	24	0	24	refinishing/reupholstering	none	moving into new facility
South Carolina	N/R	N/R	N/R	N/R	N/R	N/R	N/R
South Dakota	N/R	12	0	12	reupholstering old furn.	ev, hp, pwb	none at this time
Tennessee	N/R	4	0	4	upholstery	none	expand to full capacity
Texas	N/R	75	0	75	upholstery	dh, ec, gt	none at this time
Washington	N/R	18	0	18	upholstery	none	unknown at this time
West Virginia	\$6,734	0	1	1	reupholstery	hp, bonuses	none at this time
Wisconsin	just opened	14	0	14	upholster office furn., reupholster institution furn.	hp, bonuses	none at this time
Federal	\$11,000,000	499	0	499	ergonomic chairs, stools, & sheds	ev, hp	none at this time
TOTAL	\$24,383,449	1,576	62	1,638	see above	dh = 3, ec = 7, ef = 3, ep = 1, ev = 6, gt = 9, hp = 13, pwb = 4, bonus = 8, certificate = 1, credit = 1, other = 5, none = 7, N/R = 5	expansion = 8 new equipment = 1 product development = 2 unknown = 1 other = 9 none = 16, N/R = 1

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

VEHICLE/AUTO BODY/ TIRE REPAIR I (Page 1 of 1)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	45	7		■	7.5		■	■	
Alaska	10	1	■		7.5		■	■	
Arkansas	13	1	■		8	N/R	N/R		■
California	150	2		■	7		■	■	
Florida	111	14	■		8	■		■	
Illinois	18	6	■		7.5		■	■	
Indiana	80	3.5		■	7.3	■			■
Kansas	40	2		■	6		■		■
Louisiana	85	8	■		7.5	■		■	
Minnesota	45.5	6	■		7.5	■		■	
Montana	20	4	■		7.5	■			■
Nebraska	11	1	■		7.5		■	■	
Nevada	13.5	1	■		7.5		■		■
New York	40	5	■		7	■		■	
Ohio	199	10	■		6		■	■	
Rhode Island	24	3		■	4.5		■		■
South Carolina	360	15	■		6.8		■	■	
Tennessee	20	2	■		10	■		■	
Texas	180	10	■		8		■	■	
Virginia	77.5	8	■		6.5		■	■	
Federal	200	11	■		7.5		■	■	
TOTAL	1,742.5	120.5	16	5	7.3	7	13	15	6

VEHICLE/AUTO BODY/BUS REPAIR II (Page 1 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Alaska	\$83,000	5	0	8	auto collision and painting	hp, overtime	none at this time
Arkansas	N/R	13	0	13	vehicle repair/refurbishing	gt	none at this time
California	\$278,530	35	0	35	auto body and paint	none	program to close
Florida	\$1,523,000	111	0	111	heavy vehicle renovation	gt, jpa	none at this time
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$134,806	43	0	43	vehicle repair, misc. metal products	none	new products to manufacture
Kansas	\$116,076	40	0	40	vehicle restoration	none	none at this time
Louisiana	\$245,907	51	0	51	vehicle maintenance, mechanical, body/fender, upholstery	ef, on-the-job training certificate	machine shop capabilities
Minnesota	\$329,585	32	0	32	body work - auto & truck	completion certificates, work of the month bonuses	none at this time
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Nebraska	N/R	5	0	5	auto repair	ev, profit sharing, paid injury leave	none at this time
Nevada	N/R	12	0	12	classic & antique autos	gt, jpa, lp, individual housing	none at this time
New York	\$500,000	40	0	40	auto & truck repair	pwb	expand to second shift
Ohio	\$1,075,591	185	0	185	truck beds, snow plows	ev, ec, gt, hp	mfr. boat docks & salt hoppers
Rhode Island	\$38,778	24	0	24	auto body repair	none	moving into new facility
South Carolina	\$765,269	170	0	170	body/fender repair, paint, mechanical, upholstery, restoration	gt, group leader pay, earned work credit	add private sector unit, increase volume and efficiency
Tennessee	N/R	14	0	14	vehicle repair	gt	expansion
Texas	\$1,187,905	150	0	150	bus repair, park items	gt	expand bus repair
Virginia	\$253,631	65	0	65	paint & body, electrical, upholstery, mechanical	ef, jpa	none at this time

VEHICLE/AUTO BODY/REPAIR II (Page 2 of 2)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Federal	N/R	N/R	N/R	N/R	N/R	N/R	N/R
TOTAL	\$6,532,078	998	0	998	see above	ec = 1, ef = 2, ev = 2, gt = 7, hp = 2, jpa = 3, lp = 1, pwb = 1, bonus = 1, certificate = 2, earned work credit = 1, other = 5, none = 4, N/R = 3	expansion = 4 new products = 1 other = 5 none = 8 N/R = 3

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

WOOD PRODUCTS I (Page 1 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
Alabama	78	7		■	7.5	■		■	
Alaska	72	4	■		7.5	■		■	
Arizona	33	1		■	7	■		N/R	N/R
Arkansas	103	6	■		8.5	■			■
California	1351	103	■		7.7	■		■	
Colorado	416	18	■		7		■	■	
Connecticut	100	3	■		7.25		■	■	
Delaware	75	2.5	■		6.5	■			■
D.C.	67	4		■	7.5		■	■	
Florida	400	54	■		8	■		■	
Georgia	65	7	■		6.5		■	■	
Hawaii	10	.5	■		7		■	■	
Idaho	42	1	■		8.5	■		■	
Illinois	111	45	■		7.5		■	■	
Indiana	210	13.5		■	6.3	■		■	
Iowa	75	8	■		7.5	■		■	
Kansas	103	7		■	6		■		■
Kentucky	60	3	■		7		■	■	
Louisiana	60	2	■		7.5	■		N/R	N/R
Maine	45	5	N/R	N/R	6	■		■	
Maryland	290	19	■		6	■		■	
Massachusetts	95	10	■		6.3		■		■
Michigan	234	21.6	■		6		■	■	
Minnesota	250	24	■		7.5	■		■	
Missouri	135	7.5	■		7.5		■		■
Montana	22	2	■		7.5	■			■
Nebraska	45	1.67	■		7.8		■	■	
Nevada	20	.8	■		7.5		■		■

WOOD PRODUCTS I (Page 2 of 2)

Jurisdiction	Number of Available Jobs?	Number of Civilian Staff?	Inmate Incentives?		Number of Hours in Average Work Day?	Operating Second Shifts or on Overtime?		Written Job Descriptions for Inmate Positions?	
			Yes	No		Yes	No	Yes	No
New Hampshire	30	2	■		5	■		■	
New Jersey	32	4	■		5		■	■	
New Mexico	103	4	■		7	■		■	
New York	629	75	■		7	■		■	
North Carolina	54	4	■		8	■		■	
North Dakota	40	2	■		7	■		■	
Ohio	327	14	■		6.4	■		■	
Oklahoma	155	8	■		6.5		■	■	
Oregon	203	10.5	■		7.1	■		■	
Pennsylvania	12	2		■	6.5		■	■	
South Carolina	175.5	13	■		6.5		■	■	
South Dakota	12	1	■		6.5		■	■	
Tennessee	176	16	■		7.3		■	■	
Texas	399	22	■		8		■	■	
Utah	70	4	■		7.5	■		■	
Vermont	16	2		■	8		■		■
Virginia	250	25	■		5	■		■	
Washington	99	7		■	7		■	■	
West Virginia	24	2	■		8		■	■	
Wisconsin	72.5	4	■		6	■		■	
Federal	2,502	246	■		7.5	■		■	
TOTAL	9,949	848.6	40	8	7	26	23	39	8

WOOD PRODUCTS II (Page 1 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Alabama	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Alaska	\$532,000	68	0	68	office & dorm furn., refinish, reupholstery	ec, ef, hp	none at this time
Arizona	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Arkansas	\$580,984	93	0	93	office & library furniture	gt	none at this time
California	\$17,549,008	1,171	0	1,171	computer work stations, office furn., chairs	ev, ec, ep, gt, hp, jpa	expand product lines, increase production capacity
Colorado	N/R	128	0	128	office furniture, cabinetry, desks	gt, pwb	change product based on market trends
Connecticut	\$282,414	60	0	60	office furn., refinishing, formica & laminating	gt	new product lines, school dorm furn., & medical cabinets
Delaware	N/R	N/R	N/R	N/R	N/R	N/R	N/R
D.C.	N/R	67	0	67	refurbishing wood furniture	none	expand to another institution
Florida	\$10,736,000	400	0	400	office furniture	gt, jpa	none at this time
Georgia	\$932,809	55	0	55	office & dorm furniture	dh, ef, cookouts	new products
Hawaii	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Idaho	\$750,000	36	0	36	custom and std. office furn.	ec, hp, qtrly. bonus	develop component furn.
Illinois	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Indiana	\$540,924	158	0	158	park furn., furn.	none	expand market potential
Iowa	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Kansas	\$472,041	103	0	103	desks, bookcases, chairs, tables, credenzas, computer workstation furn.	none	none at this time
Kentucky	\$485,000	40	0	40	custom wood & office furn.	ec, hp, longevity increments	open new shop
Louisiana	N/R	60	0	60	office furniture	ef, on-the-job training certificates	none at this time
Maine	N/R	45	0	45	furniture	none	none at this time
Maryland	\$1,190,512	194	0	194	office & dorm furniture	gt, jpa, pwb	implement second shift
Massachusetts	\$1,094,797	95	0	95	hard and soft wood items, furniture	gt, hp, attendance bonus	expand into other locations

WOOD PRODUCTS II (Page 2 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).							
Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Michigan	\$1,541,918	132	0	132	lumber, logs, wood stakes, various office & dorm furn.	ev, hp, pwb	periodic updating to meet total market trends
Minnesota	\$2,617,933	250	0	250	wood furn, repair, upholstered furn., office furn.	ec, employee of the month, bonus for overtime work	upgrade equipment
Missouri	\$863,895	130	0	130	seating and modified office furn., restoration	ec, hp	none at this time
Montana	N/R	N/R	N/R	N/R	N/R	N/R	N/R
Nebraska	N/R	29	0	29	wood products	profit sharing, ev, paid injury leave	none at this time
Nevada	\$354,721	14	0	14	office furniture	gt	modernize
New Hampshire	\$97,374	30	0	30	office furn., computer tables, foot lockers, coat racks, custom	ec	diversify
New Jersey	\$38,228	28	0	28	chairs, tables, bookcases, credenzas	work credit	recently introduced new line of furniture
New Mexico	\$442,000	40	0	40	wood office furniture	gt	offer inmate incentives to increase production
New York	\$2,500,000	513	0	513	office furn., tables, shelving, cabinets, benches, desks	pwb, production bonuses	expand table line, new equipment
North Carolina	\$470,000	50	0	50	lab & custom furniture, bookcases, credenzas	gt	additional plant
North Dakota	\$491,000	30	1.5	31.5	office furniture, custom cabinetry, conference tables	ev, percentage of production/ sales per month	design and layout by AutoCad
Ohio	\$1,903,919	319	0	319	office furn. and accessories, restoration	ev, gt, hp	increase sales, private sector involvement
Oklahoma	\$1,305,900	108	0	108	office furn., desks, seating, file cabinets, tables, organizers	gt, hp, bonus	expand into solid wood furniture
Oregon	\$2,431,700	151	2	153	office systems, office furn., inst'l. furniture	ev, ef, gt, hp, bonus	increase product line, double production
Pennsylvania	\$195,521	9	0	9	sheds, picnic tables/benches, lumber, signs	none	none at this time
South Carolina	\$399,337	114	0	114	desks, credenzas, tables/tops, bookcases, chest of drawers	gt, earned work credit, group leader pay	expand toward private ventures, develop stable products
South Dakota	N/R	12	0	12	wood office furniture	ev, hp, pwb	none at this time

WOOD PRODUCTS II (Page 3 of 3)

KEY TO TYPES OF INCENTIVES PROVIDED -- dh (dormitory housing), ev (earned vacation), ec (educational certificates), ef (extra food/beverages), ep (extra phone privileges), evi (extra visits), gt (good time), hp (holiday pay), jpa (job placement assistance), lp (laundry privileges), pwb (piece work bonuses), tt (tools/toolboxes).

Jurisdiction	Total Sales*	Number of Inmates Employed**			Product Lines/ Services	Type of Incentives Provided (See Above)	Future Plans for Program
		Male	Female	Total			
Tennessee	\$1,073,958	116	0	116	student arm chairs, teacher's desks, office chairs, sofas, all types of wood products	pwb	expand to full capacity
Texas	\$1,494,001	379	0	379	desks, file cabinets, credenzas, new unit cabinets, office furn.	gt	new products
Utah	\$1,278,721	50	0	50	office case goods & seating	occasional parties for meeting production goals	opening new facility just for seating
Vermont	\$205,000	11	0	11	office furniture	none	none at this time
Virginia	\$3,286,687	150	0	150	office furniture, wood seating, dorm furniture, ergonomic seating, office systems	pwb	new products
Washington	\$1,531,000	87	0	87	desks, tables, cabinets, dorm furn., beds, settees, sofas, customized work	none	expansion, hire more inmates, increase volume
West Virginia	\$97,214	18	0	18	refinished chairs, office furn., file cabinets	hp, pwb	new building, and equipment
Wisconsin	\$1,000,000 (estimated)	55	0	55	wood office furn. & seating parts/sub assembly, lamination	hp, jpa, sick leave	none at this time
Federal	\$54,205,000	2,201	95	2,296	office furniture, refinishing	ev, hp	none at this time
TOTAL	\$114,971,529	7,799	98.5	7,897.5	see above	dh = 1, ec = 7, ef = 4, ep = 1, ev = 7, gt = 15, hp = 13, jpa = 4, pwb = 8, bonus = 6, certificate = 1, work credit = 2, other = 9, none = 7, N/R = 7	expansion = 17 new products = 2 upgrade equipment = 3 other = 14 none = 13, N/R = 7

* Total sales are for a 12-month period ending June 30, 1991. ** Statistics on the number of inmates employed are as of June 30, 1991.

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Las Vegas, NV 89109
Telephone: 702-486-6491
Fax Number: 702-486-6431
Years in Industries: 13

New Hampshire

Peter McDonald
Administrator
New Hampshire Correctional Industries
P.O. Box 14
Concord, NH 03302
Telephone: 603-271-1875
Fax Number: 603-271-1116
Years in Industries: 2

New Jersey

Leonard S. Black
Chief
DEPTCOR/New Jersey
Bureau of State Use Indust.
CN 867, 111 Oak Street
Trenton, NJ 08625
Telephone: 609-292-4398
Fax Number: 609-633-6495
Years in Industries: 10

New Mexico

Fermin Ortega
Deputy Director
New Mexico Corrections Industries
P.O. Box 27116
Santa Fe, NM 87502-7116
Telephone: 505-827-8819
Fax Number: 505-827-8689
Years in Industries: 11

New York

John Conroy
Director, Correctional Industries
New York State Dept. of Corr'l. Svcs.
550 Broadway
Menands, NY 12204
Telephone: 518-436-6321
Fax Number: 518-472-1614
Years in Industries: 15

North Carolina

Danny Stewart
Director
North Carolina Correction Enterprises
322 Chapanoke Road
Raleigh, NC 27603
Telephone: 919-662-4400
Fax Number: 919-662-4409
Years in Industries: 2.5

North Dakota

Denny Fracassi
Director
Rough Rider Industries
Box 5521
Bismarck, ND 58502
Telephone: 701-221-6163
Fax Number: 701-221-6164
Years in Industries: 10

Ohio

Anthony Anderson
Director
OPI Correctional Industries
315 Phillipi Road
Columbus, OH 43228
Telephone: 614-274-9000
Fax Number: 614-274-3016

Oklahoma

Max Newberry
Administrator
Oklahoma State Industries
4545 N. Lincoln Blvd, S-103
Oklahoma City, OK 73105
Telephone: 405-521-6030
Fax Number: 405-521-6031
Years in Industries: 16

Oregon

Fred Nichols
Administrator
Oregon Corrections Industries (UNIGROUP)
2585 State Street
Salem, OR 97310
Telephone: 503-378-3884
Fax Number: 503-378-5592
Years in Industries: 4

Pennsylvania

Howard Stever
Assistant Director
Pennsylvania Bureau of Corr'l. Indust.
P.O. Box 47
Camp Hill, PA 17001-0047
Telephone: 717-731-7132
Fax Number: 717-731-7153
Years in Industries: 23

Rhode Island

Paul Petit
Administrator
Rhode Island Correctional Industries
1306 Pontiac Avenue
Cranston, RI 02920
Telephone: 401-464-2134
Fax Number: 401-464-2135
Years in Industries: 7

South Carolina

Tony Ellis
Director
South Carolina Division of Industries
P.O. Box 21787
Columbia, SC 29221
Telephone: 803-737-3688
Fax Number: 803-737-9224
Years in Industries: 3

South Dakota

Wade Merry
Director
South Dakota Prison Industries
P.O. Box 911
Sioux Falls, SD 57117-0911
Telephone: 605-339-6777
Fax Number: 605-335-2924
Years in Industries: 4

Tennessee

Tom Mathis
Executive Director
Correctional Enterprises of Tennessee
320 6th Ave, N, 3rd Fl., RJB
Nashville, TN 37243-0465
Telephone: 615-741-5705
Fax Number: 615-741-2696
Years in Industries: 12

Texas

John Bradley
Business Manager
Texas Correctional Industries
P.O. Box 99
Huntsville, TX 77342-0099
Telephone: 409-294-6494
Fax Number: 409-294-6040
Years in Industries: 25

Utah

Richard Clasby
Director
Utah Correctional Industries
P.O. Box 850
Draper, UT 84020-0850
Telephone: 801-571-9264
Fax Number: 801-572-2489
Years in Industries: 12

Vermont

Robert Martineau
Director
Vermont Correctional Industries
103 S. Main Street
Waterbury, VT 05671-1001
Telephone: 802-241-2268
Fax Number: 802-244-6207
Years in Industries: 11

Virginia

David Jones
Administrator
Virginia Correctional Enterprises
120 Wyck Street
Richmond, VA 23261-7423
Telephone: 804-674-3601
Fax Number: 804-674-3605
Years in Industries: 3

Washington

John Cusick
Acting Director
Division of Correctional Industries
410 W. 5th, P.O. Box 41115
Olympia, WA 98504
Telephone: 206-753-4001
Fax Number: 206-753-0219

West Virginia

George Hampton, III
Director
West Virginia Prison Industries
112 California Ave, Bldg. 4, Rm. 300
Charleston, WV 25305
Telephone: 304-348-2036
Fax Number: 304-348-5934
Years in Industries: 3

Wisconsin

Chris Faulhaber, Jr.
Director, Industrial Operations
Badger State Industries
2565 E. Johnson Street
Madison, WI 53707
Telephone: 608-246-7920
Fax Number: 608-246-7976
Years in Industries: 2

Wyoming

Dwain Doty
Industries Manager
Wyoming State Penitentiary
P.O. Box 400
Rawlins, WY 82301
Telephone: 307-328-1441 x245
Fax Number: 307-328-1441
Years in Industries: 11

Federal Prison Industries

Richard P. Seiter
Asst. Director/CEO
Federal Prison Industries (UNICOR)
320 1st Street, NW
Washington, DC 20534
Telephone: 202-508-8400
Fax Number: 202-638-0720
Years in Industries: 15